

# Los Angeles Police Seize 3 in Trucker Beating

DI Washington Port S. vice LOS ANGELES — Police and FBI agents arrested four gaug members Tasaday for the savage beating of a much drawr that became a symbol for the riots that

Roy al press spokesmen lavel their hands full with domesica ters lately. In London, the take and the BBC had a field day to reports that Princess Anne last barely dry on her divore the would marry Commander the Laurence of the Royal Nay, i queen's former equery. It the rocked the city. The police chief, Daryl F. Gates, who was widely criticized for the police performance in the riots, led one of the arresting parties. He said he hoped that the arrest of these very, very, vicious criminals" would atone in part for the failure of the police to rescue the truck driver, Reginald Denny, as he was filmed from helicop-ters while being beaten. Friends who saw the beating queen's former equery. It the said that Queen Elizabeth has some of the reports are could use ded. The foreign prote and that Princess Caroline of nacco has asked her faller. He Rainier, for permission to man French actor View on man her on relevision rushed out to get Mr. Denny to the

horization Afr: Denny, 36, who is still hospitalized, was pulled from his traik on April 29 and beaten in the early hours of ince days of rioting. Though the widely broadcast super of Mr. Denny's beating came to symbolize the riots in many people's minds, it was inceptesentative of the overall violence, most of whose victims were minor-ing group members. All those arrested Tnesday were hack.

naco has asked ner lather, he man Rainier, for permission to new of French actor, Vincent Links, J that Ramer was said to have to his blessing, provided Linkage verus from Judaism to Roman tholacism, makes no claim to thouse and series to other man Mr. Gates was in good spirits after taking part in the arrest of one of the suspects, Damien (Football) Wil-finns, 19, "I wanted very much to personally arrest hm," said Mr. Gates, who put the handcuffs on Mr. Willings in a dawn arrest. "I did it all by myself, with the aid of about 200 police officers and the FBI."

Mr. Denny was the most seriously injured of several

motorists who were attacked in the south-central neigh-borhood where rioting broke out hours after a jury acquitted four white Los Angeles police officers charged in the beating of a black motorist, Rodney G. King, last year.

The four men arrested Tuesday are members of a black street gang known as 8 Tray Crips, according to a FBI special agent, Charlie J. Parsons. Arrested in addi-

#### Violence flares near White House, Page 3.

tion to Williams were Henry Keith Watson. 27, and Antoine Eugene Miller, 20. Mr. Miller was identified as "an associate" of the gang who has not yet been initiated

A fourth suspect, Gary Williams, 33, turned himself in at the 77th Street police station later in the day.

The three suspects arrested in early morning raids at in locations, were booked for investigation of state charges of attempted murder, maybem, robbery and torure and federal charges of interfering with a vehicle engaged in interstate commerce, said Liemenant Bruce Hagerty. He said that federal charges may also involve

violations of civil rights and riot-related activities. Mr. Gates said that Damica Williams was suspected of throwing the brick. "He said 'Chief Gates, you are going." Mr. Gates told reporters, recounting his con-versation with the suspect. "And I said, 'Yeah, Fooi-ball, but you are going first."

# **A Bipartisan Drive to Aid the Cities**

### an employee in the courts a office. The Jordan information teau in Washington said, "Aya As Democrats Respond, Bush Pushes Stalled Programs 21 of the reports on the athat His Majesty's alleged plan be

By Ann Devroy

Washington Post Service WASHINGTON - President George Bush and conssional-leaders put aside partisan arguments Tuesday to jointly pledge swift action on a package of programs to aid the cities. But fundamental differences remain over bow much

so spend and how to pay for the effort. spend and now to pay for the chort. Spinned to cooperation by the riots in Los Angeles, the White House said it would declare a budget emer-gency to gain congressional approval for aid from the Small Business Administration and the Federal Emer-

sency Manpower Act for up to \$800 million. Some sources in the administration and Congress saw that declaration as an opening to a wider emergency

declaration to allow spending beyond the domestic levels allowed in the budget agreement. Under such a declaration, the government does not have to produce cuts in some domestic programs to pay

for new ones. The increased spending is added, instead, to the deficit.

Congressional Democrats had offered their own urban agenda Monday, saying that they and the president

could work together. In a four-page letter, Democratic leaders appealed for bipartisan support on a broad range of legislation to help cities, including an extension of unemployment insurance, passage of the crime bill pending in the Senate, more transportation spending and expanded housing programs.

But funding questions remain unclear.

The maneuvering over how much more to spend and how to pay for it is just begun," said one administration official, predicting that Mr. Bush would be "under siege to open the badget agreement up" by advocates both inside the administration, such as Jack F. Kemp, secre-See BUSH, Page 4



RUSSIAN HEALTH DEMANDS - Doctors and nurses demonstrating Tuesday near Red Square in Moscow. They threatened to strike if the Russian government did not give them a tenfold pay increase and release funds for hospitals. Their average salary is 1,000 rubles a month, about \$10 on the free market.

# ESTABLISHED 1887 **U.S. Joins EC** In Increasing The Pressure

# **On Belgrade Ambassador Recalled;**

**52-Nation Conference** Suspends Yugoslavia

By Blaine Harden

Washington Post Service BELGRADE — The United States on Tuesday recalled its ambassador from the new Serbdominated Yugoslavia as Washington joined a Western protest against Serbian military ag-gression in Bosnia-Herzegovina. As part of that protest, the 52-nation Confer-

ence on Security and Cooperation in Europe agreed Tuesday to suspend Yugoslavia until the end of June from all decisions on the future of Bosnia. It was the first time the organization had acted without unanimous consent, with Yugoslavia as the lone dissenter.

A Conference declaration criticized Yugosla-via for "clear, gross and uncorrected violations" of its standards on the acceptable behavior of European nations. The new Yugoslavia consists only of Serbia and its tiny ally. Monte-

negro. Western diplomats here said the U.S. government and the European Community, which on Monday ordered the recall of all of its ambassadors, had embarked on a long-term joint strategy to weaken and discredit the hard-line nation-alist regime of the Serbian president. Slobodan Milosevic.

Diplomats said that if the Serbian leader did not change his policy in Bosnia, where Serbian forces in the past six weeks have seized 70 percent of the republic's territory, the West would use diplomatic isolation and economic sancuons to convince the Serbian people that it was in their interests to topple Mr. Milosevic. The EC on Tuesday withdrew its last 12

monitors from the besieged Bosnian capital, Sarajevo, saying the city had become too dan-gerous for them to work. Serbian forces had been harassing them for weeks, often stopping them at roadblocks and holding them at gunpoint

Describing Mr. Milosevic as "the slickest con man in the Balkans" and "a Machiavellian figure for whom truth has no inherent value." several anery Western diplomats said Tuesday that Washington and the EC were fed up with arranging cease-fires that Mr. Milosevic and his lieutenants cynically ignore.

Officials at Western embassies here said that Mr. Milosevic, using his "extraordinary person-al charm." had managed to deceive senior Western statesmen working to end the fighting into believing that the Serbian government was serious about peace negotiations.

"Milosevie plays by different rules than other European leaders." a diplomat said. "But that has been realized. He is not going to get away is il seymore Diplomats said that in coming weeks and months, barring a change of policy in Belgrade, the new Yuzoslavia will be denied international recognition, its memberships in the United Nations, the World Bank and the International Monetary Fund will be challenged and tough economic sanctions will be imposed. But even as the diplomats described attempts by the West to pressure Serbia, they acknowledged that they were unlikely to produce quick results against Mr. Milosevic, who has shown a genius in using his state-controlled media to appeal to the nationalist sympathics of the Serbian people and mislead them about what is happening in Bosnia. "There is no silver bullet that can bring immediate results." a diplomat said. "We are in for a long period during which Milosevic will be isolated. It could take a year." He said that the West must overcome "a rather remarkable example of mind control through manipulated media, "What we hope," he continued. "is over the long term it will be clear to the Serbian people See BOSNIA, Page 4

# Social Democrats Aim at Kohl Amid Latest German Strike Threat

By Richard E. Smith

looined closer in Germany on Tuesday as the country's largest union gave employers an ulti-matim to better their pay offer by this weekend or face work stoppages. Meanwhile, the opposition Social Democrats

By James Sterngold

New York Times Service TOKYO --- Sadahiko Hidaka recently took a

few minutes to tally the costs of Japan's eco-nomic downturn on the metal fabrication com-

pany he heads. He said he expected his company's sales to

drop 20 percent this year from last year's \$15 million because of cutbacks by his customers,

which are big manufacturers such as auto, ship-

But Mr. Hidaka said he did not plan to lay

off any of his 130 employees or to close a plant. The most visible sign of adjustment may be that Mr. Hidaka has decided not to replace his

Hidaks's, a subcontractor at the core of Japan's industrial machine, make the looming econom-

ic downing puzzing to many in the West, where a simping economy means memploy-ment, plant closings and cost controls.

But even if Japan's unemployment rate does not rise much above its current level of 2.1

percent, a powerful sense of anxiety underlies the thinking of most business executives these days. Economists are warming that this could

company's almost-new autos this year. The responses of companies such as Mr.

building and weapons companies.

EXECUTIVE LANGUAGE SENCE strike could begin as early as May 25, union officials said. lashed out at the governing coalition and pre-dicted its downfall for failing to rein in souring called for a mediator. The union is asking for 9.5 percent, and the budget deficits or deal with pressing social problems. union chief, Franz Steinkühler, said Tuesday that it would not settle for anything below 6 The Social Democratic leader, Björn Engh-olm, said the coalition's "collapse is pro-grammed" and that his party would hasten its work to complete an election manifesto this militant unions, are asking for 11 percent. percent. The ultimatum capped weeks of negotiations that have become progressively more heated and bitter. Mr. Steinkühler threatened that a

Sea Change for Japan Inc.:

**This Economy Is Different** 

ing sector.

summer. Previously it had been due for complefailure to respond by employers would "radition late next year to be ready for regularly scheduled elections in 1994. On the labor front, IG Metall said it would calize the social confrontation to an unprecedeated degree.

A strike by West German printers also andecide Monday whether to call a strike ballot of peared nearly inevitable after a fourth round of its 4 million metalworkers if employers fail to budge from their pay offer of 3.3 percent. A talks broke down in Munich on Tuesday. Leaders of the 225,000-member union said they would propose a strike ballot while employers

taken part in such strikes over the last two weeks

The strike wave was ushered in by public workers, who struck for 11 days before union leaders recommended last Thursday that the rank and file accept an offer of 5.4 percent. Chancellor Helmut Kohl had long asserted that the government could alford no more than 5 percent and said Monday that the final settle-

Industrial Association, said Tuesday that he

believed that new strikes could not be avoided. and many concenists agreed. Several predicted that a strike by IG Metall could well last several weeks and force employ-

ers to bring their offer to the range of 6 percent, which the union is effectively setting as a mini-mum. In 1984, IG Metall struck for six weeks in an action that seriously crippled the country's

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Ter Lunder 001 90 544 BOOM CLANS. 

Employers are offering 3.3 percent while the printers, organized in one of Germany's most a model for the private sector.

Spot warning strikes by metalworkers and printers continued on Tuesday. IG Metall said that more than a million metalworkers had

ment of 3.4 percent, even though negotiated by his own interior minister, could not be taken as

Even this settlement is not yet assured because rank and file union members must vote this week whether to accept it.

Heinrich Weiss, president of the German

QUEEN, IN STRASBOURG, DEFINES EC UNITY - An usber assisting Queen Elizabeth II before she gave a speech Tuesday to the European Parliament in Strasbourg, her first appearance at that organization in more than a decade. Parliament's president, Egon Klepsch of Germany, is at right. The British monarch promoted EC unity, but with options for disagreement. Page 2.

# Florida Fishing: The Cast **Duel Between Sports and Commerce**

By William Booth

hington Post Service NAPLES, Florida - Although they have over met, they have things in common: Both love to fish, and they hate each other's guts. Ray Thornton is a commercial fisherman. Frank Gumpert is a sports fisherman. One man soes to see in a mullet skiff, the other in a sleek 52-foot (15.5-meter) Hatteras. The ocean is not

big enough for both of them. They are the two faces of Florida, the oldtimer and the new arrival. Both men are sincere, intense and stabborn, and both believe the other is to blame for the mination of the state and the depletion of its once bountiful waters. Facts about how many fish there are, and who is responsible for depleting their numbers, are difficult to obtain and frequently in dispute. But Mr. Gumpert and thousands of other sports fishermen contend that men like Mr. Thornton are catching all the fish; they want the commercial fishermen stopped, and they

will probably succeed

"They are disliked by everyone," Mr. Gam-pert said of commercial fishermen. "By every segment of society — by the tourists on the beach, the charterboat captains, the windsurfers, the homeowners. They're an affront to the way the world is now."

prove to be the deepest recession in several decades, particularly for Japan's manufactur-

Perhaps worse, there are signs that compa-

nies such as Mr. Hidaka's face a daunting test because their markets are not simply weak, but

changing. The lack of unemployment is con-

cealing other problems, many observers said. "The key thing to be watching is not whether there is unemployment, but whether people are cutting their expenditures," said Richard Koo, an economist at Nomura Research Institute.

an economist at Nomura Research Institute. "That is why we are getting more and more worried about where we are going," be said. "Some indicators may be holding up, but my feeling is that they are barely holding up." For instance, although nobody is being laid off at Hidaka Seiki Co., Mr. Hidaka's concern, all overtime has been stopped, which means that workers are losing a significant portion of their income and spending power. The compa-ny also is squeezing suppliers by placing fewer orders, another blow to wages and spending. The commany cannot resort to its old cure-all

The company caunot resort to its old cure-all

See JAPAN, Page 12

- an export drive - to bolster sales. Weak

markets overseas and political pressure at home

"They're rototilling the bays," he said. "They're taking everything."

Mr. Thornton said it is all a lie. "It's the damn doctors and lawyers and Yankees that have killed the fishing," he said. "Not

Yet, bit by bit, small-scale commercial fishing is disappearing along the coasts of Florida and the rest of the country, a victim of dwindling supplies and conflicting demands, of changing attitudes and changing times. A way of life that some see as wasteful, others as noble. IS DASSIDE

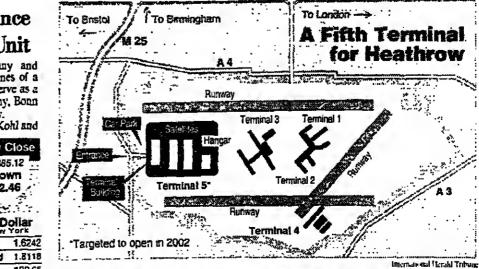
A powerful Florida coalition of conservation organizations and recreational fishermen seeks a ban on using fishing nets close to shore, just as See FISH, Page 4

## Germany and France **Outline Military Unit** BONN (Reuters) - Germany and France have agreed on the outlines of a joint military corps that would serve as a model for a future European army, Bonn government sources said Tuesday. They said Chancellor recurse President François Mit-lerrand would sign a trea-ty on the creation of the corps at a meeting in La Rochelle, France, on May 12.46

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Kiosk

agreement, other EC The Dollar members would be asked to provide troops for the 35.000-member corps. DM 1.6242 they added. Pound 1.8118 130,65 Yen Crossword Page 8. 葄 5,45



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Plans for a huge new terminal at London's Heathrow Airport were unveiled. Page 9.

at auto and machine-huilding sector. The threat of new strikes posed a further strain on the troubled coalition government of Mr. Kohl

The 10-year-old government was jarred on April 27 by the resignation of Foreign Minister See STRIKE, Page 4

Christian Later The Autocasted Per-

**Belgium Holds** A Journalist as Spy for Moscow

By Roger Cohen New York Times Service BRUSSELS - In a 27-year career as a writer

for a leading Belgian newspaper, Guido Kindt developed a reputation as an aerospace expert. So it was not surprising when he recently devel-oped a close friendship with Belgium's first astronaut, who was aboard the Atlantis shuttle that completed a 10-day flight on April 2.

So close was the friendship with the astronaut, a physicist named Dirk Frimour, that Mr. Kindt was the only Belgian journalist invited to a party held for the Atlantis crew in Houston on April 5. Mr. Kindt returned to Brussels on April 7, and three days later was arrested on charges of spying for the former Soviet Union

and for Russia. We were holding our regular morning news meeting when eight policemen burst in," said Mark Deweert, editor in chief of the paper De Standaard, "They bad already arrested Kindt at his home, and they came in with him, searched his desk and removed papers. He was a quiet, solid journalist and the last person you'd suspect of anything like this."

Senior officials here said that Mr. Kindt was part of the largest Belgian spy ring broken up since the collapse of the Soviet Union last year. Moreover, the espionage, aimed mainly at military technology and industrial targets, continued unabated under the government of Presi-dent Boris N. Yeltsin until the arrest of Mr.

Kindt and five other Belgians in April. When Mr. Kindt was arrested, four Russians, including two diolomais, were expelled. Two weeks later, on April 23, a Belgian electronics engineer. Alain Brienne, was charged in Paris with spying for Russia. French officials said that

See SPY, Page 4



Commander Pierre J. Thuot, attached to a robot arm from the shuttle, backing off during one of his attempts to capture the satellite. to clamp onto the narrow inner lip

# **A U.K.-Vietnamese Pact to Force Refugees Home**

By Laurence Zuckerman International Herold Tribune HONG KONG — Britain and Vietnam

Page 2

signed an agreement Tuesday elearing the way for the forced return of tens of thousands of Vietnamese refugees detained in

camps in Hong Kong. The accord, signed in Hanoi by Peter Williams, Britain's ambassador to Vietnam, and Bui Dinh Dinh, deputy director of the Consular Department of the Vietnamese Foreign Ministry, ended months of delicate negotiations after Hong Kong resumed forced re-turns on a limited scale late last year. A joint statement said simply that Britain,

Hong Kong and Vietnam "agreed on the repatriation of those Vietnamese illegal immigrants who have not qualified for resettlement in third countries" and that the forced returns would be "conducted under condi-

tions of order, safety and dignity." Alistair Asprey, Hong Kong's secretary for security, said a flight carrying between 50 and 60 refugees would leave the colony in late June and predicted that it would take as long as four years to repatriate the 50,000 refugees now residing in the camps at the rate of 1,000 a month agreed to by Victnam. He stressed that the Vietnamese govern-

ment had guaranteed that returning refugees

would not be persecuted and that all returnees would be regularly monitored after their arrival by the United Nations High Commis-Britain in exchange for accepting the returnsioner for Refugees.

Hanoi agreed to the forced repatriation of all refugees in principle in October. But at that time it said it would accept the return of only those who arrived in the colony after Oct. 29, the date of the accord, and so-called double-backers - refugees who volunteered to return home and then made their way

hack to the colony. In November, 59 such new arrivals and double-backers were forced home against their will. The incident attracted international attention when several struggling refugees suripped off their clothes and had to be carried onto the plane by dozens of Hong Kong police officers.

Two more flights, in December and February, went more smoothly, forcing a total of 123 new arrivals and double-backers back to

Since then, only a handful of refugees have arrived in the colony, and Hong Kong offi-cials have been eager to work ont a plan to begin repatriating the more than 22,000 Victnamese who have been designated as economie migrants rather than bonafide political refugees.

Vietnamese authorities were reported to Britain in exchange for accepting the return-ces. But Hong Kong officials insisted that the refugees were already receiving a resettlement allowance from the United Nations, while Vietnam itself is being aided by a \$120 million European Commission program de-signed to improve economic conditions in the country's most depressed regions.

Mr. Asprey said that the new agreement did not include any additional financial as-sistance to Vietnam, but he said that the colony's voluntary repatriation program by Hong Kong government would be prepared making it clear to the refugees that their

Clinton Leeks, the government's refugee coordinator, said that given Vietnam's pov-erty, its concern over how it would absorb the returnees was understandable. But he said that Hanoi finally agreed to accept them because it was eager to bury the past and improve its relations with both Britain and Hong Kong.

"They are talking to us about air rights, trade and other such things," he said, "hut at the top of the list every time we meet are the 'boat people,'

Washington has repeatedly voiced its opposition to forced repatriation of Vietnam ese, but it has not actively protested the Hong Kong government's recent actions. The UN High Commissioner for Refu-

Compiled by Our Staff From Dispatches

- After two harrowing attempts

Space officials said the attempt

night require two astronauts to

The first attempt to save the sat-

CAPE CANAVERAL, Florida sat 6.

gees - which opposes forced repatriation --reacted by issuing a statement saying it hoped Vietnamese nonrefngees would choose to return home voluntarily, Reuters reported from Hong Kong.]

Mr. Asprey said repeatedly that the point making it clear to the refugees that their teturn to Vietnam was inevitable. Nearly to consider providing some in the future if return to Vietnam was inevitable. Nearly the agreement seemed to be meeting its ob-18.000 refugees have returned home volumtarily since March 1989, but the number, which reached as high as 1,000 a month after last year's forced repatriations, has slowed to a trickle in recent months as many Vietnam-

ese apparently have regained some hope that they will be able to remain in Hong Kong or be resettled in a third country. Mr. Asprey refused to say what level of force would be used if the authorities encountered resistance.

He declined to say whether the incident in November was conducted with dignity, as laid down in the new agreement.

Detectives say some of the mainland

Chinese gangsters are former soldiers from China's People's Liberation Army, who are sought out by Hong Kong criminal

elements because of their experience in

on and squeeze the trigger at the same time. The astronauts were forced to abandon their attempts Monday night, when Commander Thuot's final push with the spring-loaded bar left the satellite in a flat spin

er the payload bay. During an overnight debriefing, Commander Thuot, who spent hundreds of hours preparing for the satellite maneuver, told ground control he had felt somewhat disoriented as he faced the spinning satellite, as if he himself were spin ning. He indicated that poor lighting had created a depth-perception mblem

on the bottom of the 412-ton Intel-

On Sunday, Commander Thuot

chored in stirrups at the end of the

For a tense half-hour, he repeat-edly moved the bar inside the outer

rim of the 12-by-17-foot satellite.

The bar was designed to grab Intel-

drink can, on its one accessible sur-face - a balf-incb (13-millimeter)

circular aluminum lip.

sat 6, which is as smooth as a soft-

As he maneuvered, Commander Thuot had to avoid hitting two

large and two small rocket thrust-ers, and he had to clamp the bar on

so that it did not block crucial elec

trical connectors to which the satel-

lite's new rocket motor would be attached. The motor would be used

to boost the satellite into its intend-

ed orbit at an altitude of 22,300 miles (36,150 kilometers).

Just when Commander Com-mander Thuot thought he had suc-ceeded, the capture bar broke free.

in, positioned the bar and fired its

spring-loaded latebes by hand, stopping a slight wobble. Then he

backed off and recocked the latch-

On Monday, he moved straight

shuttle's 50-foot robot arm.

The main problem Sunday, officials said, was that the satellite was surprisingly more "responsive" when showed than was the training hardware on the ground, mock-ups that use cushions of air or tanks of water to approximate conditions of

If Wednesday's attempt fails, the \$157 million satellite will be a total

The satellite cannot survive for long in its current orbit. The seven astronants' mission is to bolt it onto a 23,000-pound (10,465-kilo-gram) rocket carried up by Endeavour in its cargo bay, and then boost the satellite-rocket combination to a working orbit of 22,300 miles.

Intelsat, a consortium of 122 countries, has \$147 million invested in the rescue: \$93 million to NASA, \$46 million to Hughes AirWORLD BRIEFS

U.S. Rejects Pilots' Testifying in U.K. BIRMINGHAM, England (Reuters) - The U.S. ambassador on Tuesday rejected proposals that American pilots whose "friendly fire". Hilled British soldiers in a Gulf War incident should testify at a coroner's inquest in Oxford.

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Ambassador Raymond G.H. Seitz said he thought the men should not be brought to Britain, adding that there was "likely to be in some respects, a circus should these pilots appear."

The inquest focuses on nine deaths that resulted when two U.S. Air Force jets instook British armored vehicles for Iraqi tanks on Feb. 26, 1991, and attacked with missiles. In written statements, the pilots have said they saw no identification markings on the British vehicles.

#### Santiago Widens Lead in Manila Vote

MANILA (UPI) - Miriam D. Santiago, a former judge running on an anti-corruption platform, broadened her thin lead over the Aquino administration's candidate, General Fidel V. Ramos, as the counting of votes in the presidential election continued slowly on Tuesday.

votes in the presidential election continued slowly on Tuesday. The vote Monday was among the most peaceful — and apparently the most honest — in Philippine history, and officials predicted hule chance of an immediate coup attempt. With more than 5 percent of the votes reported, Mrs. Santiago led the contest with 380,919 votes. General Ramos had 327,527. Eduardo Cojuangco, a close associate of former President Ferdinand E. Marcos, was third with 215,294. Mr. Marcos's widow, Intelda, was running a distant fifth with 131,603 votes.

#### **CIA Orders Release of Oswald File**

WASHINGTON (NYT) — Robert M. Gates, director of the Central Intelligence Agency, said Tuesday that he had ordered the release within days of a secret 110-page file on Lee Harvey Oswald's activities before the assassination of President John F. Kennedy in 1963.

assassmandou of President John F. Kennedy in 1903. The declassification represented a trickle in what could soon be a river, of assassing of the Oswald material during a Senate hearing on legislation to create a review board to speed up the disclosure of an estimated one million documents on the case still in government hands. The material in the CIA's Oswald file relates to a shadowy period that

has been the subject of decades of conjecture by historians and conspira-cy theorists, when the former Marine Corps radar technician defected to the Soviet Union in 1959, married a Soviet citizen and redefected to the United States in 1962

#### Bush Plans to Attend 'Earth Summit' He moved in again, and backed out. In again, and out. He fired the

WASHINGTON (UPI) - President George Busb announced Tuesday that he would attend a United Nations conference on the environment next month in Rio de Janeiro, ending concerns that his absence would

Indercut the meeting. The "Earth Summit," the biggest meeting ever held on the environ-ment, is expected to attract 160 world leaders. The United States agreed, to attend the session, scheduled for June 3-15, only after it was able to dictate a draft accord that stopped short of specifying timetables or levels of reductions in gas emissions tied to global warming.

#### U.S. to Cut Off Food Aid to Lebanon

BEIRUT (NYT) - The United States has decided to discontinue food assistance to Lebanon at a time this country is suffering from the worst economic crisis in five decades, sources associated with the aid program said Tuesday

The U.S. Aid for International Development has informed the Lebanese government and charitable institutions that food aid will be stopped at the end of this year, the sources said. As many as 185,000 needy families have been receiving American food aid for several years. The news caused a shock in Beingt because it occurred less than a week

after the Lebanese cabinet collapsed after bread nots. The food program has been a grant from the American people. It is sent by AID, and distributed in all parts of Lebanon by the charitable institution known as Save the Children. There was no explanation for the move or its timing.

#### **U.S. 'Pleased' With Mideast Talks**

WASHINGTON (Renters) - The United States on Tuesday defended its decision to exclude Palestinians from talks on Mideast arms control but held out the prospect they may be included at a later date.

As the arms control talks in Washington and comomics talks in Brussels entered their second day, the State Department spokeswoman, Margaret D. Tutwiler, said the Bush administration was "very pleased with the process" that the meetings represented despite the absence of some key participants.

Those talks are two of five separate sets of discussions on Middle East regional issues that will take place over the next week. Talks in Vienna will cover water-sharing, those in Ottawa will cover refugees, and those in Tokyo the environment.

## **TRAVEL UPDATE**

Israel expects twice as many Japanese and South Koreans to visit the

#### Hong Kong Pins Crime Wave on Mainland Gangs Although the police insist there is no collapse of law and order, the authorities schoolgirls. The thieves fled down crowd-ed streets, bijacking vehicles, firing high-powered weapons and throwing hand gre-By Daniela Deane Washington Past Service concede that the main reason for the in-HONG KONG - Hundreds of shopcrease in these high-profile crimes is the

pers and lunch-bour pedestrians dove for cover on one of Hong Kong's busiest streets recently as six armed thieves fired more like Dodge City. at the police before hijacking a taxi and

nades among midday shoppers. increasing integration of the territory with Suddenly, Hong Kong, widely regarded as one of the world's safest cities, looks

neighboring southern China. The police say the recent spectacular using firearms. The robbers carry out their operations in groups of four to six, and crimes in the territory were committed by ganesters from mainland China, who were recruited by Hong Kong criminal syndicates. "Hong Kong people are the brains be-hind the operations," said a police spokesman. Eric Lockeyear. "They hire the getaway cars, the drivers, they case the place, put up the money to fund the operation. Then they go to China, or get someone else to go, to recruit the men to actually comthe crime."

spring-loaded clamps again. "It didn't grab," he told mission cou-trol. "It's hard to keep the pressure

getting away with \$1.3 million in gems and gold.

A week later, the police paralyzed the British colony's international airport after a bloodied robbery suspect sought refuge in the departure lounge following a shootout with the police.

A couple of weeks after that, the worst gunbattle between the police and criminals in Hong Kong history wounded 17 people, including five policemen and three

Residents are worried that the breakdown of law and order they had feared would happen with the 1997 takeover of the colony by China may already be happening,

There have been 22 armed robberies in Hong Kong so far this year. twice as many as occurred all last year. Many of this year's attacks have been daring daytime raids on the colony's gold and jewelry shops.

often appear to have had military training The police say all of the wespons used in the robberies also come from the mainland. None of the firearms seen in the

robberies is available in Hong Kong, where strict gun control laws prohibit private citizens from owning firearms.

Experts say the solution to the problem lies over the border in China, which is experiencing its own explosion in violent

craft Co, for the rocket motor and \$8 million for ground stations and other expenses. None of that money will be re-

funded, no matter what happens. Endeavour's mission was supposed to last seven days and end Thursday with a landing at Ed-wards Air Force Base, California. NASA said the flight would be extended by one day because of the third rescue attempt. (WP, AP)

Holy Land this year than last year, when nearly 8,000 Japanese and about 4,000 Koreans went, the Tourist Ministry said Tuesday. (AFP)

A Russian passenger ship arrived in Gdansk on Monday from Kalinin-grad, opening the first sea roote between Poland and the Russian Baltic enclave since 1945. The Dagomys will make three weekly trips between Gdansk and the port of Svietlyj, 5 kilometers (3 miles) from the capital of the enclave. Kaliningrad is sandwiched between Lithuania and Poland, but has a bardie with the part of Bartin

but has no border with the rest of Russia. (AFP) South Africa unveiled a three-year plan on Tuesday to bolster tourism and make South Africa the world's No. 1 "coodestination." A white paper said that South African scenery, fauna and flora, should be marketed abroad and that primary targets should be Britain, Germany, the United States and France. (AFP)

**The Weather** 

# **Small EC Nations Put Up Their Guard Against Smaller Role**

By Charles Goldsmith International Herald Tribune

BRUSSELS - Tensions within the European Community are running so high as it prepares to add new members that even rumors can send a seasoned diplomat into a most undiplomatie tantrum.

The Danish foreign minister, Uffe Ellemann-Jensen, pulled no punches when he warned that the EC Commission president, Jacques Delors, could soon be looking for new work unless he throuled talk of an EC power shift away from the smaller coun-

"I ask myself what Delors plans to do after the 1st of January 1993." said Mr. pires at the end of the year. Most EC Ellemann-Jensen, a 10-year veteran who becomes dean of the EC foreign ministers when Germany's Hans-Dietrich Genscher steps down next week after 18 years. "If be the Netherlands have yet to be ratified and doesn't get these rumors stopped, he's in put into effect. trouble

NEWS ANALYSIS

ent planet" when it blocked beet imports from Eastern Europe.

an EC foreign ministers' meeting was by no

means his first memorable remarks. Last

year, he said France was "living on a differ-

Emotions quickly returned to earth after the beef brouhaha, and nobody really believes that Mr. Delors will be denied a new term in office when his current tenure excountries feel a change in command would be disastrous while new treaties adopted at last year's Maastricht summit meeting in

Denmark's June 2 referendum on Maas-The Danish minister, a former television tricht, now trailing slightly in a new poll ratus is essential if the EC is to expand to

journalist, clearly knows a good sound bite apparently was behind Mr. Elemann-Jen-when be sees one, and Monday's threat at sen's outburst about Mr. Delors.

But his comments also seemed to sum up sentiments shared by several of the EC's smaller nations since reports surfaced that the Commission's draft blueprint for en-larging the Community would strengthen the EC executive sgency while diluting the rotating six-month presidency system so savored by the smaller countries.

We feel strongly that the current presidency system should not be changed," an Irish diplomat said at a meeting of EC foreign ministers in Portugal earlier this month. "It brings in a fresh broom every six months, which brings new energy. The smaller countries are in fact often very effective because they have no ax to grind." The Commission feels just as strongly that the current 12-nation Community is already unwieldy at times, so a significant streamlining of the decision-making appa-

the past, current and next presidencies of Liechtenstein, Lithuania and Malta.

the first time since it joined the Community in 1986, and assessments of its perfor- for the undected Commission.

mance are perhaps predictably spbi along big country-small country lines. Larger nations say Portugal has timidiy conducted negotiations over a new five-year EC budget, even though Lisbon stands to gain handsomely from the packtime soon

25 or more nations in the next couple of guese presidency has little other legislation decades. Mr. Delors can already hear the laughter said: "There wasn't much to do after

in other world capitals as they prepare for a Maastricht. The plate was pretty well visit by a funne lightweight EC troika --- wiped clean."

The smaller countries' plea for a go-slow A Liechtenstein, Lithuania and Malta. Portugal now holds the presidency for ance of power is backed by Britain, which shares their concerns about enhanced clout

Britain, the focus of debate in the yearlong constitutional conventions leading to the Maastricht treaties, also simply has no stomach for another EC such exercise any-

stands to gan handsomery from the park-age's generous outlay for the Community's four poorest nations. Smaller EC countries say Portugal has been scrupulously fair in the budget talks, and blame the slow pace on Britain and Germany's reinctance to contribute more. Responding to charges that the Portu-

Heavy North America Europe Asia Asset Sourt will have plenty of sunshine Thursday. After a few moming showars, sun-entine will return to Tokyo. A thunderstorm will ratife steamy Banglook and Sin-gapors. Peeling and Sinang-hei will have a stray shower Thursday, then the sun will reaccear. North Almentate Toronto will gradually were up each day Thus-day through Saturday. Both New York City and Washington, D.C., will be dry with were sumatine through the end of the week. Neur-record heat with high huandidy will be the rule in Houston. Summerike weather will be the rule over Central Europe Thursday through Saturday. London and Paris will be party surray, breezy and mid. Copen-hagen and Osto will be mid with some surstime. Rome and Machrid will be surray and warm.

sunny and wa (BBD)

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Queen Backs EC Union, With Options

Concruted tr. Our Staff From Dispatche STRASBOURG, France -Queen Enzabeth II, delivering a strongly pro-European speech to the European Parliament on Tues-day, said Britain welcomed European integration but urged that there be room for disagreement within the Community.

The speech, the first the queen has made at the Strasbourg parijament, reflected the policies of Prime Minister John Major, to put Britain "at the heart of Europe."



600 N Sepsivida Bivid, Dest 23 Los Angeles, CA 30949

striking "the necessary balance" between conflicting interests of the 12 EC states.

In that treaty, due to take effect next year. Britain is allowed to opt packed chamber. out of monetary union and will not take part in crafting EC-wide social and labor legislation.

"The founders of our Community did not envisage a comfortable club, with closed doors, but a challenging environment where members were exposed to different points of view," the queen said.

tion and democracy." The queen urged the Community But, echoing the views of Mr. to be open to newcomers. "New members are knocking at the Major's government, she also made door." she said. "We should be clear that the Strasbourg paritaconfident of opening it to them, for ment's role was secondary to that with each enlargement the Comof national assemblies.

munity has become stronger." The monarch, the sixth EC crowned head to address the asthe work of national purliaments. sembly, stressed the need to prethe oueen said. serve Europe's different political

She cited the EC's political and cultural traditions within a family disclosed by government officials monetary union treaties, which the of nations guided by tolerance and EC leaders signed in December, as mutual support. Monday created fears among Con-"We are all trying to preserve the by Mr. Major's officials, was too

rich diversity of European cour-tries because if that diversity is sup-But politicians said the advance pressed we shall weaken Europe not surengthen it," she told a account had given a distorted impression of the speech.

In a passage that upset some Mr. Major has taken a far more positive approach to Enropean co-operation than his predecessor, Margaret Thatcher, who British newspapers said blocked any apright-wing members of Mr. Major's Conservative Party, the queen said differences of style and opinion between national parliaments were "insignificant against the backpearance by the queen at the Strasground of the proven commitment of Europeans today to reconciliabourg parliament during her 11 years in power. (Renters, AP)

for two constitutional changes re-"By your deliberations and well union. The Associated Press re-A partial account of her remarks ported from Paris.

## **To Send Soldiers Abroad** Agence France-Presse

**Kohl Pushes for Authority** 

LEIPZIG, Germany — Chancellor Helmut Kohl reasserted on Tuesday his goal of revising Germany's constitution so that the country can take part in Gulf-type military operations.

"No one will take us seriously if we are only content to take part in United Nations 'Blue Helmets' missions," Mr. Kohl said, referring to UN peacekeeping operations.

"Germany cannot and must not buck its duty of taking an equal role in operations to maintain or restore peace and international security," Mr. Kohl said.

He spoke at the annual congress of the Bundeswehr, the federal armed forces.

Mr. Kohl launched the idea of a wider military role for Germany at the height of the Gulf War, when his government was rebuked by members of the anti-Iraq coalition for making a tardy response to

Germany pumped billions of dollars into U.S., British and French collers, but could not take an active military part because of its 1949 constitution, which bars the sending of troops outside the territory of the Atlantic alliance.

Mr. Kohl needs the support of the opposition Social Democratic Party to change the constitution. So far, the party has agreed only in principle to amending it.

Offer by French Socialists The French Socialist government offered Tuesday to accept conservative-backed amendments

contested decisions you reinforce quired before France can join En-

their campaign

in order to ensure broad backing

ropean political and economic

# LD BRIEFS

lots' Testifying in U. 4 (Reuters) - The U.S. ambasado that American pilots whose Thirds in If war incident should testify at a conce H. Seitz suid he thought the men should be in some note

to deaths that resulted when two Us more i vehicles for Itaqi tanks on Fall ater. In written statements, the phose on markings on the British vehicles

# ns Lead in Manila Voy

D. Santiago, a former judge running, roudened her thin lead over the Ast formeral Fuller V. Ramos, as the country form continued slowly on Tuesday. The most peaceful — and apparents history, and officials predicted interest with more than 5 percent of the se the contest with 380,919 votes of a the contest with Johnson Votes. One the Cognatized, a close associate of the serve was third with 215,294. Mr. Man a distant fifth with 131,603 votes.

# lease of Oswald File

- Robert M Gates, director of the la easy that he had ordered the release the on see Harvey Ownald's activities before har F. Kennedy in 1963. hr F. Kennous in 1905. anted 2 inclusion what could soon beau

o be made public. Mr. Gales amounde o be made purific, sur, Gates announcils actid material during a Senate heatige a "Youru to speed up the disclosure of \* Fourie to speed up the disclosure of sents on the case still in governmentar better of convectore by historians and convectore by historians and convectore by historians and convectore for roldar technician defendencement of Soviet extract and redefected as

# Attend 'Earth Summit

Prasident George Bush announced Tax ad Nations conterns that his absence of

Seest meeting ever held on the mar Sector meeting even new on the max be worth leaders. The United States are and in June 3-15, only after it was the speed short of specifying timetables of a is ned to global warming.

## Food Aid to Lebanon

atted States has decided to discontinuity ine this country is suffering from dear ins whereas reversion with the aid page

hens. Development has informed the fasections (and As many as 185,000 mg) American food Lie for several years a Berrot recause A occurred less thanks A period receive recorrections that as playted after trade nots. The food page American becole it is sent by AD, remove by the characteric institution house is no excluding for the move or is ing

### With Mideast Talks

- The United Status on Tuesday deter travers from talks on Mideast arms conen manime mulade à la la later date. a in Washington and economics talk: à day the State Department spokesson the Bush administration was "very plan secure converted cooste the absents

Separate and an end acts on Middlek place . . . . . . . ment week. Talks in Vic. is in Christian, while on or retugees, and those



EX-FIRST LADIES MEET - Nancy Reagan, left, and Raisa Gorbachev comparing Fabergé pendants they received during the 75th anniversary party for Forbes Magazine in New York City.

AMERICAN don't believe we're bulletproof. So we want to do everything we can to protect ourselves." TOPICS Short Takes

# Texas Lawyers Don

# A Liability Shield With legal malpractice law-sits multiplying and the U.S. government chasing down law firms involved in the savings and

ent dangers of outdoor occupa-tions in some of the harshest loan debacle, Texas lawyers have come up with new armor; the limited liability partnership (LLP), The Washington Post reworking conditions on Earth. Workplace hazards kill 7.2 of ev-ery 100,000 U.S. workers per year. Alaska's rate is 33.1. The Passed by the Texas legislature agency says the three most dan-gerous jobs in Alaska are comlast year, the statute allows law firms to become "LLPs" to pro-

mercial fishing, logging and aviatect the personal assets of unin-volved partners when a malpraotion. tice case is filed against their colleagues. While the form's assets and the personal assets of targeted partners still would be at stake, nobody could go after

an uninvolved partner's personal wealth. Most law firms are general partnerships. If msurance fails to cover a malpractice judgment, all the partners we personally lia-ble. Not supprisingly, many of Texas's largest law firms have rushed in to add ELP to their

Letterheads, "Lawyers get such a lot more than they used to sometimes on frivelous, chilins, sometimes on valid claims," said John Chapo-ton of Vinson & Elkins, "We approved it so long ago that ex-perts wonder whether their rati-fications should count, "Precedent and good sense require the states' approval of an amend-ment to be coolemporaneous," have been very fortunate but we he said. However, a competing

resolution, by John Bochner, Re-publican of Ohio, calls on Congress to express its opinion that the amendment is now ratified.

The "sophisticated allure" of Marlene Dietrich, who died last Alaskans' risk of getting killed at work is nearly five times great-er than that of workers in any week at 90, was defined by Charles Champlin of the Los Another state, according to the Na-tional Institute of Occupational geles Times as the "slightly mocking of sex as a game and leaving no doubt that what really Safety and Health. Experts say the state's relatively small popu-lation is a factor, as are the inhercounted was a woman's spirit --mysterious, amusing, intelligent, provoking thoughts of partner-ship rather than conquest (until, perhaps, the gents saw that they had been conquered)."

The adjective "American" was included in the names of 62 new food products introduced in the

United States last year, according to New Product News. For-Congress may not be ready to ty-seven new products, from dips to chips, identified with Texas. accept James Madison's consti-But not one bore the name of intional amendment barring members from voting themselves New Jersey. The New Product midterm pay raises unless several News editor, Martin Friedman, states ratify the 203-year-old said, "I've been doing surveys on new products for 27 years, and I can't recall a product being named after New Jersey." This document again. The 1789 amendment was ratified by the 38th and 39th states - one to spare --- only last week. But Repstate of affairs does not sit well resentative Don Edwards, a Caliwith New Jersey officials, who formia Democrat, is introducing last month began a new tourism a resolution saying that it should be sent back to eight states that publicity campaign with the slo-gan, "New Jersey: You Should See Us Now." Ira N. Bachrach, a specialist in commercial names, complained that, "People will choose Iowa before New Jersey

and there is nothing in Iowa." Arthur Higbee

# **An Arrest Touches Off Violence** in U.S. Capital

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Compiled by Our Staff From Dispatche WASHINGTON - Uorest touched off by the arrest of a man

for fighting in a restaurant continned into early Tuesday in a poor, largely Hispanic neighborhood that was the site of three days of violence a year ago.

The police responded overnight to scattered incidents of bottlethrowing and small fires and made eight arrests for disorderly conduct in the multiethnic Mount Pleasant neighborhood, about two miles (three kilometers) from the White House and just east of the National 7.00.

A truck was set on fire, but several hundred police patrolling on foot and in cruisers maintained control.

The outbreak Monday, in which dozens of people threw rocks and bottles, set small fires and looted a convenience store, began about midnight when a group of bystand-ers argued with police officers as they arrested the man for fighting. While Mount Pleasant is largely

populated by Hispanic imigrants, it is also one of Washington's most culturally diverse neighborhoods. Although the man who was arrested is Hispanic, the crowd was made up Hispanic, black and white resi-

dents, witnesses said. On Monday, local community leaders organized civilian patrols and asked stores and restaurants not to sell alcohol after 3 P.M., and the police blanketed the neighborhood with dozens of extra officers. The Mount Pleasant commercia

strip was filled Monday with potice, including 20 motorcycle pa-trols, additional foot patrols and six patrol cars. By late afternoon, they were joined by a citizens pa-trol of more than 100 black, white and Hispanic residents, wearing green armbands. Some carried walkie-talkies,

No curfew was imposed, but community leaders vowed to cut short any unrest.

Residents and local merchants complained that the police were slow to respond to the disorder after making the arrest that set off the unrest. (WP. NYT. AP)

#### El Salvador Curbs Electricity

United Press International SAN SALVADOR - El Salvador Monday instituted six hours a day of electricity rationing. Last year's drought is expected to force the biggest bydroelectric facility to stop production in a week.

# U.S. Delayed Report on the Wage Gap

This is not good

Census Bureau official

news."

economic news. Any

administration would be

sensitive about economic

would be sensitive about economic news."

public information office, said political con-

siderations played no role in her decision

about when or how to make the report public.

She said she decided that its findings were too

similar to a report issued in February to merit

But Karen Wheeless, chief of the bureau's

By Jason DeParle New York Times Service

WASHINGTON - The government has released a report showing that the percentage of full-time workers who earn less than \$12,195 annually grew sharply in the last decade, a period of economic expansion that brought new prosperity to the affluent. The report, compiled by the Census Bu-

reau, was quietly made public after burean officials argued for months over how much attention to draw to the findings.

Dated March 1992, the report was officially released Monday only because government printers had begun last week to distribute it through the mails.

"It is unusual - indeed, unprecedented, in my experience - to have such a delay," said Daniel Weinberg, chief of the bureau's Division of Housing and Household Statistics,

which wrote the report. Mr. Weinberg fought unsuccessfully to have the report issued with a news release, highlighting its findings. But public affairs officials first refused, and then drafted several releases that the report's author. John

McNeil, a Census Bureau statistician, reject-Census Bureau, which has tried to preserve a ed as unacceptable. Asked why there was a sensitivity to its findings, Mr. Weinberg said, "This is oot good economic oews. Any administration

reputation for staying out of politics, and researchers said Monday that they hoped it was oot a sign of things to come. Both Mr. Weinberg and Ms. Wheeless are

civil servants, not political appointces. The report found that the percentage of full-time workers who earned less than \$12,195, or \$6.10 an hour, for someone working 40 hours a week 50 weeks a year, declined in the 1960s, was stable in the '70s and rose sharply in the '80s.

Those numbers, which are expressed in 1990 dollars and adjusted for inflation, are meant to approximate the salary a worker would need to lift a family of four out of

In 1979, 12.1 percent of all full-time em-

of Americans: men and women, whites and

The dispute is an unusual one for the

## After Riots, Californians Set Gun Sales Record

Los Angeles Tumes Service LOS ANGELES - Spurred by public fears after the worst rioting in Los Angeles history, handgun sales in California are on a pace to March of 1981, when a state ballot set the highest one-month total since records were first compiled in 1972, a state Justice Department Ms. Řífe sajd, official said.

Gun sales numbered 16,000 in California for an eight-day period immediately following the roting, compared with 10,500 for the same eight days in 1991, said Shelley Rife, a manager in the Justice Denartment's Firearms Program.

lar, accounting for 11.300 of the 16,000 total sales, she said. At the current rate, the volume handguns, rifles and shotguns in mal. "It's scary. They're buying could surpass the single-month record of 38.040 handgun sales set in

its own news release.

guns they're going to carry on them. A lot of people are scared: stock. "They're buying everything from shotguns to 9 millimeters," said the manager of a store in the San Pedro

measure was being proposed to se-verely restrict the sale of handguns, Gun shops in Los Angeles, where an edgy public feared further out-breaks of rioting as National SPORT Guard troops were withdrawn from the streets, reported sales increases of 50 percent to 500 percent in the first few days of May. Some

now they're going to defend them-selves. Some of these people have harbor area, where gun sales were never held a gun or even seen a gun three or four times higher than nor- up close."



# Some of the things you'll need if you call home without Sprint Express.

#### **INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, MAY 13, 1992**

#### Page 3

ployees earned below \$12,195. By 1990, that

figure had risen to 18 percent. The increasing likelihood of earning \$6.10 an hour or less was shared by a broad range minority members, married couples and sin-gle parents, and those with and without a high school education.

## EL UPDATE

ny 3. ranesa and South Koreans to the tonar, alter neuris Konstansberender and Minotry said Taesday. III mises of Gaanse on Monday Iron Mar suite metwoen Proceed and the Ruse Mar portion which there in the work is the balance der bestlemmten if miest from these at Test of Kusser

recover plan - Theoday to bolize uses and West Virginia. gett ebrud ne Britan, Germany, de bas.



Compiled by Our Staff From Dispatches been Reagan, Reagan and Bush," he said. "I think that was wrong. SAN FRANCISCO - The head What did we get for that support? of the Teamsters mion has en-Nothing." dorsed Bill Clinton's candidacy,

'giving a boost to the Arkansas gov-emor, who is favored in Tuesday's presidential primaries in Nebraska Mr. Carey opened a two-day national conference of the nnion in San Francisco on Monday by criti-thing the bosh administration. in President George bash, who has clinched the Republican nomina-tion, and Mr. Clinton were heavily

**Chief of Teamsters Endorses Clinton** 

Union Is Told Past Support for Bush Brought Nothing

"George Bush has pursued an "George bush has pursued an economic policy that has put mil-lions of Americans on the unem-ployment line, with little hope of finding good, secure jobs," Mr. Carey said. "Those unemployed are a constant reminder that if you don't want to work on a corporapresident. "The last 12 years it's tion's terms, someone clse will."

not come for "three or four weeks" after a poll of 2,000 to 3,000 general members. Mr. Clinton told Teamster lead-ers he would here a three-strage attack to try to bring hie to the nation's sluggish industrial sector. He said he would give labor a far greater voice on the National Labor Relations Board and sign into

The conference was to vote on an

endorsement Tuesday, but Mr. Carey said the final word would

law legislation outlawing the hiring of replacement workers for strikers. (UPI, AP)

## **U.S. Tax Quarrel Delays Lotto Syndicate Payment** any federal taxes, and that there is

Washington Post Service RECEIVENCE Vigna - Alter Waining its bold bid for a record \$27 million Virginia lottery jackpot an Anstralian gambling syndi-cate has yet to collect a dime because of a squabble with state and federal officials over whether it

The Internal Revenue Service and the state Taxation Department have instructed the lottery director, Kenneth W. Thorson, not to make the first of 20 annual payments to the International Lotto Fund without first withholding more than a third of the award — a 30 percent cut for U.S. government taxes and percent more for the state.

The Melbourne-based lottery fund countered that a treaty between the United States and Australia dictates that it does not owe

WORLDWIDE

ENTERTAINMENT

intilee skow

no basis in Virginia law for with-holding state taxes. In other words, Roy Emerson the group says it owes nothing ex-cept whatever tax may be due in Australia The state lottery agency is happy to let the dispute linger on: It is collecting \$160 a day in interest while the lottery fund's Richmond

Herald Eribune-

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attorneys seek to change the minds of tax authorities about how much of the winnings from the Feb. 15 drawing must be withheld. The Australians are growing im-

patient with the delay, said their attorney. Patricia M. Schwarzs-child. "They're quite anxious to get this over with."

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Not just another phone company."

# Watching Los Angeles, French Ask: Can It Happen in Marseille? Or Paris? Or Lyon?

By William Drozdiak

Washington Past Service MARSEILLE - Just a couple of miles from the gleaming yachts and spacious villas that adom this Mediterra-nean port city. North African youths from the shabby suburban ghetto of La Cayolle are locked in an uneasy coexistence with their wealthy neighbors.

"What happened in Los Angeles can definitely happen here," said Ahmed, 17, born of Algerian parents. "Police brutality is also a problem in France, and if one of my friends got beat up. I would be ready to take to the streets.

The North African youths are the second generation of immigrants who came to France during the postwar economic boom. They were born in France yet still feel stranded between two cultures. Many have dropped out of school, some have succumbed to drugs, still others have adopted a routine of petty crime to make ends meet.

The riots in the United States have suddenly prompted a-closer examination of France's own racial and class troubles, as poliocians, pundits and citizens ask a question

on the outskirts of Paris and Lyon where many immigrant families live, bands of alienated Arab youths fought with police and pillaged stores in spasms of violence that shocked the French population.

The incidents in Sartrouville and Mantes-la-Jolic, west of Paris, and Vaulx-en-Velin, northeast of Lyon, "were in effect an alarm signal from a population of youths who feel cast aside by our society," said Harlem Desir, president of SOS Racisme, an organization that promotes racial harmony in France.

The flashes of urban disorder led France's Socialist government to identify 400 "highly volatile" areas - 15 of them in Marseille - that have been made ripe for social explosion by a combination of high illiteracy, schooldropout rates, joblessness and concentration of immigrant resideots.

But since the disturbances ceased, the commitment to change has flagged, according to leaders of France's Arab communices. The government, facing a budget crunch,

**Euro Disney: Growing Pains?** 

Management Is Upbeat Despite Signs of a Slow Start

fraught with anxiety: Could it really happen here? has been unable to devote large sums to education or Last year, in the soulless, high-rise housing complexes on the outskirts of Paris and Lyon where many immigrant on the outskirts of Paris and Lyon where many immigrant repaint elevators and change mailboxes to relieve drab-

> Despite 11 years of Socialist rule, France has done little to encourage upward professional mobility among racial minorities. Affirmative action programs do not exist, and very few students of Arab origin have been admitted to the top schools that provide entry into the elite business and government circles that run France.

> Nothing has been done to defuse what is getting to be a desperate situation," said Adrien Akroume, an Algerian immigrant's son who was elected to the Marseille municipal council three years ago. "All it will take is a spark, a minor scuffle with the authorities, and these neighborhoods will become battlegrounds."

Mr. Akroune is one of only two representatives among the 100 members of the City Council who are of Arab origin, even though they make up more than 10 percent of the city's 850,000 residents.

be elected mayor, French political parties are very reinctant about letting someone of Arab origin get into a

position of exercising power," he said. In the aftermath of the Los Angeles nots, President François Mitterrand said that the acquittal of four white policemen in the Rodney King beating case was "scandalous" and that the turmoil set off by the verdict was the result of a "conservative society" governed by Presidents. Ronald Reagan and George Bush for the last dozen years. There can be no comparison between us and what may happen elsewhere," Mr. Mitterrand said, "for France is the country where the level of social protection is the best in the world.

Bernard Tapie, a self-made Marseille millionaire who recently was named minister for urban affairs, said the situation was "contrary to the United States, where virtnally no minimal assistance is given to people who live in the ghettos."

But Jean Poperen, a former Socialist minister, warned that France "was on the same slippery slope" as the

"In contrast to some American cities, where blacks can United States and should not discount "a pher the same magnitude."

The appointment of Mr. Tapie to solve urban proble has evoked derision among Arab youths.

"He came here a few years ago asking for votes and telling all of us he would take us out for an exemption on his huge yacht so we could see how the rich people has said a toenager. "Well, we're still waiting for out bour de along with everything else he has promised."

Signs of white backlash also are becoming clear. Fr rightist National Front posted its best showing if fi March regional elections by capturing nearly a quarters the vote in the Marsaille area. The Front favors a expulsion of immigrants and wants to grant French of aship on the basis of blood ties rather than residence

Bruno Etienne, a Marseille sociologist, said that man of the far right's support came, ironically, from the de-dren of earlier Portuguese, Spanish and Italian lang grants who harbor anti-Arab resentment and feel disjobs and citizenship may be jeopardized.

# **Stray Cleric Puts Irish** Cardinal **On Defense**

By James F. Clarity Special to the Herald Tribune DUBLIN - The highest authority in the Roman Catholic Church in Ireland, Cardinal Cahal Daly, sought to defend the church oo Tuesday after the admissioo by a bishop Monday that be had fa-thered the child of an American woman and sent about \$115,000 of church funds to her to help support

their son, now 17. The cardinal, who is primate of Ireland, had avoided direct comment on allegations coocerning Eamonn Casey, 65, who resigned as bishop of Galway last Wednesday. Over the weekend, the cardinal had called for "very great discretion" in the case until the bishop's side of the story was told.

Mooday night, the bishop, who was in New York, issued a statement through the diocese of Gal-way, admitting that he was the father of Peter, the son of Annie Murphy, 44, a resident of Ridge-field, Connecticut, with whom he had a nine-mooth affair in 1973. The scandal, which at first elicit-

ed sympathy for Bishop Casey, has in recent days led to criticism of the church's positioo as the chief moral authority in this country, which is 95 percent Catholic.

The church's prohibition of married clergy has been questioned. Also under scrutiny has been the church's credibility in its vehement campaign against proposals to lib-egalize the abortion law.

Cardinal Daly, interviewed at Bublin airport with a pilgrimage to Lourdes, France, was asked if the case made it more difficult for the church to speak oo moral Issues. The moral advice that we give to our people, does oot come from ourselves," he said. "We are 'oot inventing it. I think it would be

By Barry James ional Ĥerald Tribune PARIS -One month after its opening, the Euro Disneyland theme park east of Paris is not proving to be the cultural invasion that some French intel-

lectuals warned it would be. The initial criocism died down within days of the park's opening, and newspapers and magazines

quickly dropped the topic. But with the story off the front pages, Parisians apparently have failed to take the theme park to their hearts.

One reason for this appears to be that the Disney organization has not aggressively promoted the park in Paris, preferring to attract visitors from further afield to keep its six hotels busy. Based on current reservations, the company expects occupancy of the 5.200 hotel rooms to reach

about 90 percent during the June-August period. On Monday, a cool and blustery day and the first after French school bolidays, many of the visitors appeared to be Britons, Italians and Dutch.

The park was largely empty, and Disneyland workers, known as cast members, said it was the quietest day since the opening.

A reporter managed to get on virtually every attraction — from the Mad Hatter's whirling teacups to the Big Thunder Mountain roller-coaster --- without waiting in line.

Judging from anecdotal reports and estimates of rail and road traffic between Paris and Marne-la-Vallee, 32 kilometers (20 miles) to the east where the park is situated. Euro Disneyland has not so far been a big draw in the capital.

The Paris transportatioo authority, RATP, says traffic on the oew railroad extension to the park is up to expectations, with about 13,000 passengers a day. But many of the 14,000 people who work at Disneyland and its botels, according to the organizatioo's figures, live in Paris and ride the train to Marne-la-Vallee.

The oumber of park visitors riding the train, therefore, appears to be small.

Over the three-day May Day weekend, which coincided with a school holiday, the railroad carried only 31,000 passengers to Disneyland, accord-ing to a spokesman for the transportation author-

Euro Disneyland has contracted to help compensate the transportation authority for the cost of extending the line if the number of one-way tickets generated by the park fails below an average of 18,760 a day during the first five years of opera-tion, according to the spokesman. So far, he said, this target bas been met.

The regional public works department said there had been no major increase in traffie on the main highway from Paris to the east, which passes close to the park. And a private pilot who flies from an airfield cear Enro Disneyland said be had not seen the Disney parking lot more than a quarter full, even on Sundays.

To meet its first-year target of 11 million visitors, the park needs to attract an average of 30,136 visitors every day, rain or shine, summer and winter

Asked if the park was on course toward that target, a spokesman for Euro Disneyland replied, absolutely.'

"The estimate of 11 million visits has never at any time been in doubt," the spokesman said. "We are very satisfied with the results up to oow. Our development programs are continuing, and there is

In line with policy set by the parent Disney Co. in the United States, Euro Disneyland SCA de-clines to reveal daily attendance figures. Euro Disneyland stock fell by 5.2 francs, or 4 percent, to 125.8 francs in Paris on Tuesday after a

report in the newspaper Libération that attendance was below expectations.

The stock has lost 24 percent of its peak value, which in early March was 164.30 francs.

Analysts said this could be explained by the fact that several brokers had issued reports saying the stock was overvalued because of skepticism over Disney's forecasts and because of a continuing dispute between the company and some of its cootractors.

"We've always thought that, like all theme parks, Euro Disneyland will make money at weekends and in June, July, August, September and October," said Lindsay Russell, an analyst for Nomura Research Institute in London. "I think it hasn't got off to the start that it would have done had it been better value for money,

"Obviously the fact that so many people have been ocgative has got to affect sentiment over the short term," she said, "But I don't think it's a desperate situation. It would be wrong to draw cooclusions from such a short period of time trading."

SPY: Belgium Holds Journalist, an Aerospace Expert, as Russian Agent BOSNIA:

(Continued from page 1)

tary of Housing and Urban Devel-opment, and on the outside, The White House press secretary, Marlin Fitzwater, said the

ment and without increasing tax-Richard G. Darman, director of

the administratioo's Office of Management and Budget, in a meeting with congressional leaders at the White House, gave the same answer when the Senate majority leader, George J. Mitchell, Democrat of Maine, asked if the president would be willing to shelve the budget agreement, officials said.

Folcy, Democrat of Washington, said that opening the budget agree-ment was "a possibility" and called for "another look" at transferring spending on the military to spending for the cities.

Mr. Bush, speaking to reporters, ruled out tax increases to help the cities, and he acknowledged that, as currently constituted, his urban program after the riots was the same as his urban program before

the riots. Mr. Bush, in the meeting with bipartisan congressional leaders, outlined his priorities. They included the "weed and seed" program,for which Mr. Bush is seeking \$500 million. It combines efforts to

The House speaker, Thomas S, "weed out" crime combined with and other standards would become an infusioo of social services eligible. "seeds" to improve conditions. Also included is the Hope proposal, for which Mr. Bush is seeking \$1 billion. This would allow 36,000

families to purchase their own lowincome government housing units. Both programs, as outlined Tuesday, were identical to those in Mr. Bush's original budget propos-

wealth of Independent States.

Mr. Kravchuk said that he could

not attend because he was sched-

uled to meet with President Mauno

Koivisto of Finland. But Ukraine's

deputy foreign minister, Boris Tar-

asuk, said that the president's deci-

sion also reflected pessimism about

repoblics formed the common-

wealth to foster cooperation with-

out central control from Moscow.

When the Soviet Union col-

the commonwealth's future.

publics

dence from Ukraine.

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President Mircea L Snegar of

Mr. Darman said the White House wanted to expand its third proposal, urban enterprise zones, beyond the 10-zone, \$1.8 billion plan in the original budget for fiscal 1993. Under the new plan, any urban area that meets criteria for high crime, high unemployment- proposal.

Congress and the White House already disagree over how much such zones would cost, since they provide a variety of tax benefits to entice businesses into areas they would normally shun.

Democrats pot the cost in losi tax revenue much higher than the White House does, and Mr. Datman said Monday that the expan-sion would produce another round of debate over the costs. But conpressional and White House offici cials said the consensus around est tablishing such zones was greater than on any other current urban

president "hopes to meet this oeed without breaking the budget agree-

An ABC News shot of the truck driver Reginald Denny as he was dragged from his cab April 29 when the Los Angeles rioting began.

# **BUSH:** Congress and President Join in Bipartisan Drive to Aid the Cities



air to generalize from lar distressing case."

He was also asked about allegations that many priests, and even another bishop, have had sexual relationships with womeo and whether this was a problem for the church.

His voice rose angrily as he said it was "grossly irresponsible to cir-culate such rumors," and that as a priest for 51 years, he was unaware of such a situation.

Bishop Casey said: "I acknowledge that Peter Murphy is my son and that I have grievously wronged Peter and his mother, Annie Murphy. I have also sinned grievously against God, his church and the elergy and people of the dioceses of Galway and Kerry."

He said he had paid Ms. Murphy money "from my personal resources," except for the \$115,000. That sum was paid by me from a diocesan reserve account on my personal instructions to the bank. I described the payment as a loan to a third party.

Church officials in Galway confirmed that in recent days the amount has been repaid, by donors who were not identified.

apology.

thing."

The financial aspect of the case has provoked calls for examination of church bookkeeping practices.

"I trust that you will respect my oeed for some time and space to reflect and pray so that, with God's help, I can again hope to serve him and his people, especially Peter and Annie, in my new situation."

As the revelations cootinued many quoted the Irish adage used to soften the descent of bad luck:

make the Russian government "wind down our intelligence activi-ties in the West." Meanwhile, he said, "the U.S.A. spends about \$30 "It could happen to a bishop." Dining Coul DURUN PARIS 17th POLO ] CHEZ FRED Dublin's most fashionable Inter national Res tourant. 5/6 Molesworth Place, Dublin 2 Lyannais bistro, traditional French cooking. reland. Tel.: 766 442 daily dishes. 190 bs, bld. Peraire. Tel.; 4574 20 48. PARIS Ist AUBE CARR'S ROME DE FRANCE rant - Warm Welcome French and Irish cooking DA MEO PATACCA I, me du Mont Thabor, Tel.: 42.60.60.26. PARIS 7th Trastevere, Rest, formous for fun food, music & falidore. 00153 Rome, Fizzza de Mercanti 30. Tel.: 06-5816198, 5892193. Faze 582552. THOUMEUX of the South-West. Confit de renard & associet au confit de canard Open everyday. 79 r. St-Daminque. Tel: (1) 47 05 49 75. Near invalides Terminal. VIENNA KERVANSARAY PARIS 15th Turkish & Int'l specialities, tobater bor, be

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(Continued from page 1) charge stemmed from the Belgian

espionage activities in Russia A CIA spokesman declined to arrests Mr. Kindt, 57, has confessed. comment on the communication His lawyers, Luc Deleu and Aosystem or any aspect of the arrests. guste Gooris, said that be began But Belgian officials and Mr. cooperating with the state prosecu-Kindt's lawyers said that the sweep tor the day after his arrest.

in Brussels stemmed from informa-"He did work for the Soviet Union from 1967," Mr. Gooris oon passed to the Belgian government by the CIA after the defection said, "but the importance and delast year of Vladimir Konopley, a gree of secrecy of what he handed over is oot clear." Nor is it clear former first secretary at Moscow's embassy in Brussels. whether Mr. Kindt was able to "I am deeply disappointed," Mr. Claes said. "Maybe I was naive in glean anything from his Atlantis astronaut friend that was of inter-

believing that after the fall of the est to his Russian contacts. Communist regimes, the actions of Belgian officials say that among those espionage services would he the targets of the espionage was a sensitive battlefield communicaended. Unfortunately, they seem to be very active, especially in the field of industrial and technologitions system used by the U.S., French and Belgian Armies, Willy cal spying.

Claes, the Belgian foreign minister "This activity was certainly consaid that the system, developed by tinuing under Mr. Yeltsin, althe French electronics company though I have oo way of knowing if Thomson, "was apparently stolen he knew about it. I do know that, at by this spy ring." Mr. Clacs said that Moscow had a time when the citizens of the West are being asked to make serious acknowledged spying by the four Russians expelled from Belgium, financial efforts for Russia and to open our frontiers, this kind of inbut that he had received no formal dustrial and technological spying

million annually on intelligence,

and it is far from decreasing its

must stop. The Russian newspaper Nezavisimaya Gazeta quoted Yuri Koba-ladze, chief of the press service of FISH: Recreation vs. Commerce the Foreign Intelligence Service, as saying that "industrial espionage is conducted everywhere and this is

(Continued from page I) coosidered a perfectly oormal such nets have been banned in The newspaper Izvestia quoted Mr. Kobaladze as saying the pur-Georgia, Texas and California.

Two bills to restrict net fishing were introduced in Florida's legispose of the investigation was to lature this year. Both failed to win approval, but leaders of the Florida Conservation Association and Ftorida Sportsman magazine promise a renewed lobbying effort.

If the regulators and legislators fail to act, the association vows to take the emotional issue directly to the state's voters in a referendum. as was successfully done in California two years ago. "It's all over," Mr. Thornton

said, aboard his 39-foot pompanofishing boat, opening cans of beer for friends and talking about life on the water. "I'm going extinct." There are about 3,400 people in Florida licensed to fish commercially with gill or trammel nets. Almost all are small-time opera-

tors. In 1990, according to the state marine fisheries commission, the commercial net fishery took about or international waters, but at fish-27 million pounds (12 million kiloermen like Mr. Thornton, who opgrams) of the I1 most saleable fish erate close to shore, in bays, inlets from Florida's inshore waters, with an estimated value of \$15 million. and off the beach, alone in small Some \$15 million, or even \$40 boats or with crews of two or three. million, is not a lot of mooey in Florida, Frederick Bell of Florida comfortable living catching fish. State University estimates that, in

1990, sport fishermen in Florida be said. "And some years I'm day He will also visit Japan and spent about \$5.5 billion angling for DOOL. inkers.

expected in the second half of the Patrick Lalande, the head of the police unit that led the French inyear. Mr. Kindt is in prison in vestigation, said: "The evidence Brussels

from this case is that the successor Among the other Belgians arrestservices to the KGB are still highly ed were Emile Eliard, a businessactive and that their oew objectives man, and François Collard, a manare anything that will enable Rusager at the chemical company Union Chimique Belge and a major sia to make up its buge technological and industrial arrears." in the army reserve.

Stephen Bryen, deputy undersecretary of defense for trade security policy in the Reagan administration, said that there was nothing new about Moscow's overriding interest in Western technological and industrial knowledge.

"There were always massive resources deployed toward obtaining things like information on the building of computers and micro-chips," he said. "What is interesting is that this is still going forward."

Angling advocates contend that "the highest and best use" of the

fish in Florida is tourism. Why

catch a fish in a oet and sell it for a

few dollars a pound, when tourists come and spend \$20 to catch a pound of fish — if gas, food, lodg-

ing, boat rental and equipment

Commercial fishermen say that

if they are pushed out of business,

consumers will suffer. In the in-

shore waters where Mr. Thornton

Sometimes Mr. Thornton earns a

"Some years I'm middle-class."

purchases are figured in?

and restaurants.

His lawyers emphasized that with the information, or has no while Mr. Kindt had confessed, he inclination to do so, there is a marwould be guilty under Belgian law ket out there, and you could see only if it could be proved that the Russian agents acting in an entreinformation be passed on was sepreneurial way. They could even cret and a threat to state security. sell to Western companies. Every-"We do not believe this can be thing else is being privatized, so proved," Mr. Deleu said. A trial is why not espionage

# Growing Pressure

that if the whole Western world is taking steps against them, then there is something wrong with the leadership at home." A senior European diplomat, however, said, The Serbs have got nothing left to

The reaction of Serbian officials so far has been denial, counteraccusation and obfuscation.

The federal executive council of Yugoslavia said Tucsday, "This one-sided approach of the EC does oot contribute to an objective view of the situation and does not contributed to reaching an end to the war.

"This bias that they are showing is not productive and has encouraged war." the council said.

Serbian leaders have repeatedly accused the EC of being manipu-lated by Germany, which they claim has nco-Nazi designs on conquering Serbia.

establish its ability to provide a In Sarajevo, meanwhile, the stable structure for the post-Soviet Serb-dominated army was reported world. to have shelled western suburbs, Hopes that the meeting in Tashand spokesman for the Bosnian kent on Friday would improve the record have faded as at least four government said the security situation was deteriorating rapidly. presidents have indicated they

After the EC departed Tuesday would not attend. Although Presi-dent Boris N. Yeltsin of Russia Union Ultimatum morning, negotiations on the with-drawal of the army from the city broke down. Army officers refused to attend talks with the Muslim-led Hans-Dietrich Genscher and has Moldova will not, their spokesmen Bosnian government, arguing that their barracks had come under atbeen distracted by ioterparty have said. squabbling ever since. Mr. Engholm said Tuesday that tack. away, in part, because of ethnic or the coalition was "burnt out" and

Serbian leaders in Bosnia-Herthat his party was "ready to take zegovina on Tuesday declared a responsibility for the people and the general good in view of the five-day unilateral cease-fire starting at 6 A.M. Wednesday, the Belgrade-based news agency Tanjug reported, according to Reuters. The unofficial Serbian parliament meeting in Banja Luka, northwest

> "It would appear that at this Moldova will stay in his western point Serbian leaders want to conrepublic, on the Romanian border, trol as much of Sarajevo as they can," said Colm Doyle, who until because of continuing conflict with Tuesday was the senior EC official in Sarajevo.

> besieged the capital for nearly six resign. The demonstrators, from weeks.

pro-democracy and pro-Islam Across Bosnia, at least 1,300 movements in the Central Asian people have been killed, thousands republic bordering Afghanistan njured and more than 700,000 and China, continued to press their made homeless. Most of the victims demands Tuesday, but opposition are Slavic Muslims who make up 44 leaders urged moderation after Mr. percent of Bosnia's 4.4 million pop- Nabiyev agreed to a coalition govemment on Monday.

**Drops Summit Trip** 

Leader of Ukraine

"He is lagging behind reality, he represents the old thinking, but the Washington Post Service MOSCOW - President Leonid president is the guarantor of the integrity of Tajikistan," said the M. Kravchuk of Ukraine said Tuesday that he would not attend a Muslim leader, Qazi Akbar Turazmeeting Friday with leaders of hondzade, according to Itar-Tass news agency. "We fear his depar-ture would lead to disorder, and a Russia and other former Soviet republics, dampening hopes that the meeting could lead to improved cosobt in the republic." operation within the Common-

Rival Muslim groups clashed Tuesday in the southern region of the republic. Dushanbe remained quiet as political and religious leaders met at a military base to forge Tajikistan's new 24-member government

Disorder and fighting also continued in several conflicts in the republics. Armed demonstrators surrounded the Azerbaijani parlislapsed in December, 11 of its 15 ment building in Baku, according to wire reports, to protest recent Azeribaijani military losses at the hands of Armenian fighters, Chris-But the commonwealth has yet to tian Armenians have been clashing with Muslim Azeribaijanis for control of Nagorno-Karabakh, a mountainous enclave within Azerbaijan that is populated largely by ethnic Armenians.

Azerbaijani troops shelled several towns and villages along its border with Armenia, killing 9 people and wounding 12, the Itar-Tass news agency reported Tuesday.

plans to go, Mr. Kravchuk and the leaders of Kirgizia, Tajikistan and And at least four people died in fighting between Georgian miltants and the breakway republic of South Ossetia, according to Rus-Three of the four are staying sian news reports.

political conflicts within their re-Russian officials are boping that the Tashkent meeting will yield Mr. Kravchnk, for example, is agreements on the rights of deportreluctant to leave his capital, Kiev, ed individuals and ethnic macwhile the fate of Crimea remains a ities. With as many as 25 million hot issue, Mr. Tarasiuk said Tuesethnic Russians living outside Rusday. The Black Sea peninsula of sia but within the former Soviet Union, the issue is of prime con-Crimea belongs to Ukraine, but a cern to Mr. Yeltsin and his governmajority of its population are ethnic Russians and its parliament rement

Officials also hope to sign military treaties promoting cooperation among the new national armies of the commonwealth's republics.

Defense ministers of the commonwealth met in Tashkent on Tuesday to work out a proposal for a new security alliance to take the place of the unified armed forces of the former Soviet Union.

Ukraine had hoped that the meeting would take up the question of division of Soviet property, enbassies and military assets, an issue that Mr. Yeltsin declined to discuss during the last summit meeting, in Kiev in March.

But Ukrainian officials, who will send Prime Minister Vitold Fokin to Tashkent, could get no commitment that the matter would be raised this time either.

}

and other gill-net fishermen operwillingness to take part in crisis ate, they cauch muller, pompano, talks with the ruling part, Spanish mackerel and sea 27, but he set out tout trout, selling them to distributors for his participation. talks with the ruling parties on May 27, but he set out tough conditions Among other points, he insisted that the coalition drop plans to cut But most of the more popular income and corporate taxes, move fish that people eat at the seaside to lower defense spending, cut subrestaurants in Florida are not sidies to industry and agriculture. caught in nets. Dolphin, grouper, snapper and swordfish are caught with hooks and lines - many by

**STRIKE:** 

(Continued from page 1)

difficult situation in our country."

He also reaffirmed his party's

state commercial fisheries that would oot be affected by the ban. reunification. The net ban is directed not at the vast drift oets operated in federal

Singapore.

De Klerk to Visit Yeltsin Agence France-Presse

derik W. de Klerk will visit Mos-

cow and hold talks with President

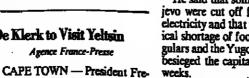
Boris N. Yeltsin of Russia before

paying an official visit to Japan

next month, his office said Tues-

and levy a special tax on the wealthy. The talks in May will fo-

cus largely on the mounting bill for



of Sarajevo, called on the EC to resume its conference on Bosnia to forge a peace agreement, the report cently voted in favor of indepensaid.1

the ethnic Russian enclave of Transdniester, which also has declared independence. He said that some areas of Sara-The president of Tajikistan, jevo were cut off from water and Rakhmon Nabiyev, a longtime electricity and that there was a crit-Communist leader, has been beical shortage of food. Serbian irresieged by demonstrators in the capgulars and the Yugoslav Army have ital, Dushanbe, demanding that he

Mr. Claes appeared chiefly conlose; they will go for broke." cerned with the spy ring's targeting of the communications system, which was developed in the early 1980s. In 1985, the Pentagoo awarded a \$4.3 billion contract to a

consortium led by Thomson, in partnership with GTE Corp., to provide the mobile communications system to the U.S. Army. "In this changed world, all this

becomes a commodity that you can sell," said Mr. Bryen, who now owns a software firm. "Even if the Russian Army cannot do anything

s? Or Lyon?

and should not discount "a phenome

itude " ment of Mr. Tapie to solve urban main trion among Arab youths, are a few years ago asking for very so we could take us out for an excess to we could see how the rich people is "Well, we're still waiting for our book rythung else he has promised "

rything eise ne has promised. In hardensh also are becoming deal is a Front posted its best showing is is cleations by capturing nearly a quark the Marseille area. The Front land is the marse of blood ties rather than reside Marseille socielogist, said that a

hasts of block uss father than reiden ine, a Marseille sociologist, said the st t's support came, ironically, from the Fortuguese. Spanish and Italia after anti-Arab resentment and fells

9 when the Los Angeles rioting by

## Drive to Aid the Citig

with and other standards would be wies eligible. ...... Congress and the White her 27-2-27-5 4-7-2-

altendy divagree over how at each zones would cost, since is provide a variety of tax benefist <u>\_\_\_</u> entice businesses into areas in would normally shun. Deminerate put the cost inle tear revenue much higher datab White Hildse does, and Mr. Be 3**2** 7 **\*\*\*** 

White man said Monday that the rup think would be due another ner reners. If denote over the costs, But as when a rest, rul and White House if The state of the consensus arounds and the consensus arounds around the consensus arounds around the consensus arounds are stated on any other current uncand the state

of Ukraine

INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, MAY 13, 1992

Some companies search the four corners of the world for the most advanced telecommunications technology.

Page 5

# ummit Trip

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Curious, isn't it, when so many leading corporations and most major telephone companies

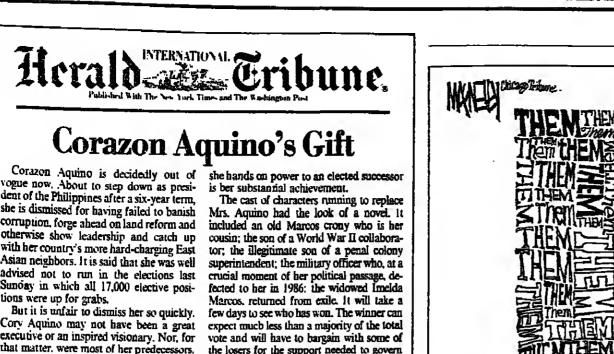
have already found it.



## Technology the world calls on.

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#### WEDNESDAY, MAY 13, 1992



dent of the Philippines after a six-year term, she is dismissed for having failed to banish corruption, forge ahead on land reform and otherwise show leadership and catch up with her country's more hard-charging East Asian neighbors. It is said that she was well advised not to run in the elections last Sunday in which all 17,000 elective positions were up for grabs. But it is unfair to dismiss her so quickly. Corv Aquino may not have been a great

Page 6

executive or an inspired visionary. Nor, for that matter, were most of her predecessors. But she is a decent, bonest and clear-thinking person who rose to the occasion of national crisis and gave her country the luminous gift of a working democracy. In 1986, running as her assassinated husband's stand-in, she rallied the "people power" which swept out the dictator Ferdinand Marcos, who. baving stolen so much else from his country, was trying to steal the election, too. She then abolished the Marcos constitution, which had allowed the former leader to govern by authoritarian rule, and drafted and gained overwhelming popular approval of a democratic constitu-tion that put an institutional base under her rise to power. Thereafter she survived repeated attempted coups and the mocking of much of the Philippine establishment. That

the losers for the support needed to govern - not a happy prospect. Foreign friends of the Philippines hope for the seating of a government devoted to consolidating Mrs. Aquino's democratic agenda and to improving the Philippines' desperate social plight.

After nearly a century in the American orbit, first as the lone U.S. colony and later as a partner in war and peace, the country is fading out of front-rank status in American concern. Negotiations born of the ending of the Cold War have produced an agreed ter-mination of U.S. military base rights, and there is as well, in America, a refocusing of economic interest on more dynamic Asian countries. Thanks to Filipinos such as Cory Aquino, however, the democratic basis for a permanent friendship endures.

- THE WASHINGTON POST.

# Somalia, Too, Needs Help

The United States and the international community face a severe test in Somalia, where the worst human tragedy in the world is taking place. Civil society has been re-placed by mobocracy, barest subsistence has given way to scavenging, and starving mothers can only watch helplessly while their children die. Somalia is no Yugoslavia or Russia or even a Cambodia - all of which have drawn the attention of a compassionate world. But if a situation ever cried out for mercy, Somalia is it.

Somalia, bowever, is now part of the Cold War's flotsam and jetsam and off the screen of U.S. concerns, or so it seems. What is there left to think when the Bush administration derails the United Nations Security Council's effort to send a small (500-member) peacekeeping force there to protect UN, Red Cross and private relief workers who are desperately trying to get food and supplies to the suffering? The estimated cost of the peacekeeping force was around \$20 million, which incidentally would have been picked up hy all UN members, Even with the United States and other permanent council members taking on the lion's share, in light of their key role under the UN Charter, the assessment was well within America's ability to honor. It also was clearly its moral responsibility to meet it.

Yet, the administration hid behind the excuse that Congress would not tolerate such a financial commitment in an election year. The United Nations was left with little choice but to fall back to a paltry force of 50 unarmed observers to monitor a UN-negotiated cease-fire between the warring factions. As a result, the relief agencies misst continue to resort to hiring - or bribing - private armies so that such items as vaccines and baby food can be taken to the camps and villages to help reduce the pain caused, in fact, by those holding the guns.

How Americans treat the Somalias of the world is a mark of who they are and the role they will play in the post-Cold War world. The U.S. contribution of emergency food aid has been significant, but the needs are much greater, and the Western response to the killings and widespread chaos has been embarrassingly weak and small. If America can stand behind a 14,000-member force to keep what little is left of the peace in Yugoslavia at an international cost exceeding \$500 million, and spearhead a massive aid effort in Russia, and back the United Nations in Cambodia, surely it has the capacity to use its voice, vote and resources to support efforts by the world community to end the carnage and feed the children in Somalia. - THE WASHINGTON POST.

## **AIDS and Black America**

Bizarre as it may seem to most people, many black Americans believe that AIDS and the health measures used against it are part of a conspiracy to wipe out the black race. A survey of black church members in 1990 found that an astonishing 35 percent

No programs, even if well financed, will succeed without a change in at titudes. Thus it is welcome news that the New York State Health Department, with the help of black politicians and community leaders, has started a media campaign to encourage



## Who Says Nuclear Deterrence Has Ceased to Work?

WASHINGTON — Strategists have a new worry. The threats to peace in the post-Cold War world will not be stolid Russian and Chinesc bureaucrats but mercurial Third World dictators like Saddam Hussein, Moammar Gadhafi and Hafez Assad

The old strategy of deterrence may not work with these men, the strategists fear. They are viewed as fiking violence, so irrational, so bent on confrontation that they may fail to make any prudent calculation of the retaliatory destruction they will face if they launch an attack. They may be, in the language of nuclear strate-gists, "undeterrable threats."

It follows, for the strategists at least, that the United States will need

Saddam concluded, U.S. analysts say, that Israel and the United States could answer chemical

attack by using nuclear weapons on Baghdad.

a new strategic doctrine to deal with the undeterrables. For il future ad-versaries cannot be deterred by the threat of offensive retaliation, it will have no choice but to rely on defense - specifically, on some version of the Strategic Defense Initiative.

This new version will have to be claborate enough to stop not simply an incoming missile but an incoming glider or a taxi carrying a nuclear weapon in its trunk.

#### By David Ignatius

notions of left and right." However, there is evidence that Mr. Aspin and other neo-strategists may be wrong about the undeterrables. The best evidence that deterrence still works comes, in fact, from Saddam.

Senior U.S. government analysts have concluded that Saddam was deterred from using chemical or biological weapons during the Gulf War. That is, he made a rational calculation that the chances for his personal and political survival would be enhanced if he did not use the weapons of mass destruction in his arsenal.

"We think it is quite clear in retro-spect that deterrence did work with Saddam, at the strategic level," said a U.S. official responsible for monitoring Iraq. What checked the Iraqi from using his chemical weapons against Israel or U.S. forces, this official said, was the prospect of "Baghdad under a mushroom cloud, basically."

Before and during the war, U.S. analysts had feared that Saddam might be one of the "undeterrables." "We thought when he got desperate he would use chemicals," said one top analyst. "We thought the threat was high that they would be used." This official sees Saddam's failure to use

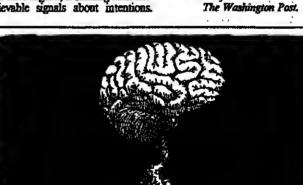
such weapons as evidence of a ratio-nal, decision-making process. A contrary view is expressed by some experts in and out of government who argue that Saddam took the best shots be had. If he failed to use chemical weapons, it was largely be-cause he was prevented by the ferocity of Operation Desert Storm.

These skeptics note that the sixweek allied bombing campaign destroyed much of the roads, bridges a aircraft needed to deliver battlefield chemical weapons to the front. And because it is now clear to analysis that Iraq had not moved chemical weapons into Kuwait before the start of war on Jan. 16, 1991, Saddam's options after the war started were limited. "Nobody knows what really infinenced Saddam," says John M. Deutch, a professor at the Massachusetts Institute of Technology who is among America's leading experts on nuclear and chemical weapons. "By the time Saddam would actually have used battlefield chemical weapons; it may have been too late to get them in place," Two senior U.S. analysts say they are certain, in retrospect, that Saddam

do that in the days before Desert could still have launched a chemical attack if he had wanted - by using chemical warheads on his Scud missiles, for example. "He clearly could have used them," said a U.S. official who has been responsible for monitoring Iraq. "There were several caches of chemical weapons around Iraq, and Iraqi command and control was never

completely suppressed." So what deterred Saddam? Analysis at the Pentagon and the CIA have tried to put themselves into the mind of the Iraqi leader. They have concluded that he never saw the war as an allor-nothing proposition. His goel was less victory than the survival of him-self, his family and his regime. "Al-though the war was going badly, his calculation was that he would survive the war," said one U.S. official. "The only way to make destruction inevitable was to raise the level of threat" by using chemical or biological weapons.

A key element of determine, strate-gists have argued, is sending clear and believable signals about intentions.



# More Pain The E To Banish This Grief

ang (Friday) Maga

By A. M. Rosenthal

EW YORK - When I was young, frozen into a full-body plaster cast by bone ensense and hurting. I tried to bribe God. I said I had come to understand my firs, value and goal — to walk again and achieve the absence of para. If Ha-allowed me that, or just showed me how, then I would no longer sorry about this to bring and about things like college grades, or getting a job similarly or grist In tune, after repeated surgery I did achieve what I sought. Then as soon as I was out of the wards I began to fret about everything I had not mised to leave behind: Would I get good marks, who would ever hire me and for what, and who would lowerney

and for what, and who would love mer-Now I smile a little at my primises to God to become a sam, understand-ing that He already had plenty. Bu I's know that I had indeed been shown how: to recognize deep pain as a para-lyzing enemy, to distinguish between bad doctors ready to give up on mean incurable and good doctors fighting to get me on my feet, and so understand that it would take submitting to more pain to achieve its absence.

pain to achieve its absence. And it occurs to me that now America at least understands that it is locked in plaster, and in great pain. That may not have been the case for most Americans before Los Angeles

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most Americans before Los Angels, so perhaps the healing can start. But we Americans have a way to go. We still have to learn to discard those who tell us we are finished, the whole body is rotten through and through so we might as well kill each other off in overdoses of that che-

new narcotic --- rage. And so far, no candidate for the presidency has been willing to tell us what it will take in sacrifice and selfdiscipline to walk pan-free. None of them, for instance, is willing to tell us that to raise the money that most Americans now believe is needed to repair the cities will mean higher taxes. The money, will not come from God. If He has extra money to spend,

certainly more deserving places can be found than the richest nation on earth, which is in a body cast not because of incurable disease but with. the self-inflicted wounds of bigoty, sloth and self-pity. And the tens of billions more needed to give every American a chance at decent-education and a job will not be found only

by paring costs and the military. So, although the country is stronger in self-appraisal than it was before Los Angeles, it keeps getting the same false choices from its politi-

cians, and that is bad medicine. Americans are told: Choose either strong law and order or strong civil rights. Why? They should be natural nents. Why? They should be harman allies in a free country. And they will be, when police act toward all as if they shared their skin color, and criminals know that purishment fol-lows crime as the night the day. Either government action or indi-

vidual and community responsibility. Why? Alone, neither works. See the

Storm. The best example was Presi-dent George Bush's letter to Saddam, which Secretary of State James Baker uned to deliver to Iraq's foreign minis-ter in Geneva on Jam 5, 1991. It was subsequently released to the press. The Bush letter warned specifically that the United States "will not toler-ate the use of chemical or biological weapons" or terrorism. And it cantioned, The American people would demand the strongest possible response. You and your country will pay a terrible price if you order unconscio-nable acts of this sort." Secretary of

And the United States worked hard to

**OPINION** 

Defense Dick Chency delivered a simiilarly blunt warning. Saddam concluded, U.S. analysts say, that the United States could respond to a chemical attack by using muclear weapons against Baghdad, and that Israel almost certainly would go nuclear if it suffered a chemical attack. It may have been Israel, as much as the United States. that actually deterred Saddam.

believed that AIDS was a form of genocide. A New York Times/WCBS-TV News poll in 1990 found that one black in 10 believed that the AIDS virus was "deliberately created in a laboratory in order to infect black people," and an additional two in 10 thought it might be so. A Gallup/Newsweck poll this past March produced similar results.

Even some dedicated black bealth workers engaged in the fight against AIDS decline to disavow these fears. Testifying before the National Commission on AIDS, one said that until it was proved otherwise sbe considered AIDS a man-made disease. Worse vet, the treatments and prevenuves against AIDS have become suspect. Some blacks believe that AZT, the harsh drug used to combat the disease, is a plot to poison them; that campaigns urging use of condoms, the best way to prevent sexual transmission, are a scheme to reduce the number of black babies; that distributing clean needles to slow transmission among addicts is a plot to encourage drug abuse.

At its most destructive, the paranoia causes many American blacks to avoid medical treatment. Unless black and Hispanic leaders play a more vigorous role in countering the fears and mistrust, it will become ever harder to slow the epidemic. The task is urgent because the disease is now spreading most rapidly among minorities. Last year, for the first time, the number of AIDS cases reported for minorities exceeded the number for whites. Most worrisome for the future, blacks account for a majority of AIDS cases in women and children. "AIDS in future generations may be primarily a disease of black people," the New York Department of Health warned last month. The response to this growing crisis has been sluggish. Financially pressed minority organizations and local governments have little energy for fighting AIDS. especially given the stigma attached to its main victims, homosexuals and drug addicts. Whether fi-nancing for minority AIDS programs has lagged behind white programs, as some black leaders charge, is not clear. Federal and state funds to minority AIDS organizations have gone up, and the government's central programs, like counseling and testing ser-vices, have huge minority caseloads.

#### Co-Chairmen

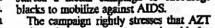
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and condoms are not plots against blacks. But it refuses to counteract the paranoia about AIDS as genocide, stying only that no matter bow AIDS got started, there are ways to stop it. Campaign officials reasoned that few hlacks would believe government denials anyway. But surely black leaders and public figures with high credibility like Magic Johnson, the basketball star, could do much to discredit the permicious and dispiriting rumors. Meanwhile, federal, state and local health officials need a far better assessment of the flow of AIDS money into minority communities and stronger programs to fight the disease there. Costly drug treatment ought to be provided to all who seek it, an investment that would yield dividends far beyond slowing the spread of AIDS. More vigorous outreach programs might persuade more individuals to avoid risky behavior.

As white Americans, shaken by the riots in Los Angeles, search for ways to help afflicted and distrustful minorities, there is no wiser way to start than AIDS. A failure to treat and prevent AIDS among minorities: That would be the true genocide.

-THE NEW YORK TIMES.

#### **Other Comment**

#### Will Anyone Rescue Bosnia?

Regardless of who starts civil wars, outsiders often have a legitimate stake in ending them. The European Community does not act as one in military matters. The United Nations is the least endowed with arms and money. The one organization strong enough to intervene decisively in Bosnia is NATO. But though its members, especially the Europeans, have an interest in ending this war, that interest is not great enough to unleash a Balkan successor to Desert Storm. The Americans, who speak loudest in NATO, would neither man nor back an intervention force. Peacekeeping is one thing, when there is peace to keep. Punishing every aggressor is something else - and the world is not yet ready to go to war to do that.

- The Economist (London).

#### INTERNATIONAL HERALD TRIBUNE KATHARINE GRAHAM, ARTHUR OCHS SULZBERGER

#### LEE W. HUEBNER. Publisher

JOHN VINOCUR, Executive Editor • WALTER WELLS, News Editor • SAMUEL ABT, KATHERINE KNORR and CHARLES MITCHELMORE, Deputy Editors • CARL GEWIRTZ, Associate Editor ROBERT J. DONAHUE, Editor of the Editorial Pages • REGINALD DALE, Economic and Financial Editor

North Korea should be compensated for by mutual inspection procedures agreed upon in principle between Pyongyang and Seoul. But talks in the North-South Joint Nuclear Con-

trol Committee are making no progress on the issue of inspections.

certainly reveal nothing suspicious.

Pyongyang denies it is building nuclear weapons. But few believe these assertions. Quite apart from North Korea's stalling on agency inspections, U.S. intelligence reports and state-ments by recent North Korean defectors suggest that a bomb program is under way. Moreover, Pyongyang may have persuasive strategic and

The new strategic doctrine, perhaps not coincidentally, provides a rationale for spending many, many billions of dollars on defense, just as the old strategic threat was receding. The link between these "undeterra-

ble threats" and the Strategic Defense Initiative was made in a recent paper by Representative Les Aspin. the Wisconsin Democrat who chairs the House Armed Services Committee. He argued that despite liberal qualms about SDL it may be needed to protect against nuclear terrorism, accidental launch of missiles or "a national leader who is not rational." He concluded that "when we deal with potentially undeterrable threats, we will have to abandon Cold War

C ANBERRA — One of the most sobering lessons of the Gulf War has been the realization of just how

inadequate are the so-called safe-

guards provisions of the Nuclear

Nonproliferation Treaty. Iraq's de-

clared nuclear facilities were subject to regular inspection by the Interna-tional Atomic Energy Agency be-cause Iraq, like North Korea, is a

party to the treaty. Baghdad nonethe-less pursued an extensive clandestine

program to build nuclear weapons

intelligence agencies in the world. The Iraqi lesson is particularly rel-

evant for Asia. North Korea, after

years of stalling, has finally met its

treaty obligations and signed a safe-

guards agreement with the agency. Inspections of facilities at the nuclear

complex of Yongbyon, north of Pyongyang, will likely start within the next few months. But, as with

Iraq, inspectors will be allowed to

examine only facilities that the North

nominates. Almost no one believes

that this is satisfactory.

idetected by the most sophisticated

NUCLEAR PROLIFERATION Mar well Plan Ander Sector and Think About It

government-only welfare system. On see the mess made by some of New. York's community school districts Where is it written that a system that rewards individual responsibility in private enterprise, despite subsidies to business and agriculture, cannot also promote individual responsibility among poorer bradi-ciaries of government help? And we get the false choice of

cutting waste and military spending, or raising taxes. Why, when no politician comes up with a balance sheet proving that cuts alone can save the

Cities and their people? Well, we already know the answer to that one, so let's not wasta time deluding ourselves. The politicians are afraid we will vote them out if they dare tell us the truth about what

those who will mutter the truth into your private car will not say it in public. The Democrats are still shell-shocked at the fate of Walter

Mondale, who dared. Maybe Ross Perot will come up with the courage. It may not get him elected but he will break some plaster, which at least should give him

some fun for his money. My feeling is that Americans would be willing to pay more taxes — provided. Provided they are tald plainly that without it the burt will not go away. And provided some body comes up with a tax tracking system, a flow chart that will show the citizens at any time where the money has gone and what it has plishe

accomplished. That will be hard to do, but not nearly as hard as just lying there, hurting and moaning. The New York Thmes.

#### IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1892: Diplomatic Queen PARIS - On her return to England the Queen immediately sent for Lord

Salisbury and Mr. Balfour. No doubt Her Majesty has something agreeable to say to each of them, for she likes her present advisers. The Monarch takes care to show no preferences and Queen Victoria is more cautious than she was in her earlier days when she had a very decided distike for Lord Palmerston, and did not hesitate to let it be seen. Prince Albert regarded Mr. Distaeli with great suspicion but the Queen came eventually to look upon him as "her trusty, well-belowed" friend. It would be scarcely reasonable to suppose that Mr. Gladstone can be

to the International Herald Tribune.

#### 1917: British in Gaza

LONDON - The following commu-inqué on operations in Palestine is issued by the War Office: British cayissued by the War Office: British cav-alry patrols continue to harass the oil on the Russian front monthly.

enemy at Gaza, taking prisoners each day. In skinnishes during April we took 429 prisoners. Our aviators are displaying great activity in recomonring and bombarding troops and conmunication lines. Our artillery has successfully bombanded enemy works, blowing ap munitions. The energy's munition store at Gaza was destroyed in a formidable explosion.

#### 1942: Olive Oil in Tanks

MOSCOW — [From our New York edition:] The German Army is using olive oil as a lubricant in tanks, truchs and other motorized equipment, ar-cording to a report issued here tacky [May 13] discussing shortages of stor-tegic raw materials in Germany and German-occupied countries. Olive oil, which is expensive but not as good as mineral oil, has been found in equipment recently captared by the Red Army. The report published

#### tary strength of the South. If the North sees powerful incentives to build nuclear weapons and refuses to permit intrusive inspec-For the South, there are two problems with sanctions on the North: They may not work, or

political reasons for going nuclear. Certainly, the North has been taken more seriously since the nuclear issue arose. A bomb in Pyongyang's hands

could offset the perceived threat of

U.S. nuclear weapons, compensate for the loss of Moscow as a reliable ally,

and give the North a low-cost strate-

gic equalizer to the conventional mili-

they may work too well.

tions of suspect facilities, what The United States suspects that ille-gal nuclear activities are being transshould be done? In the past year there has been much talk of "surgical" milferred to clandestine underground loitary strikes against the Yongbyon complex. This idea is now widely reccations elsewhere. U.S. spy satellites detected large convoys of trucks leavognized to be foolish. Apart from ing Yongbyon earlier this year. So when the long delayed agency inspecbeing a gross breach of international law, such strikes would be highly untions do take place, they will almost likely to destroy secret sites. Attacking the North also would pose a real In theory, the inadequacy of the risk of war on the peninsula, someregular agency inspection regime in thing that the South is anxious to avoid even though with American help it would certainly prevail.

The military option has few supporters today; economic sanctions have rather more. One much discussed scenario has the International Atomic Energy Agency demanding special inspections of suspect nuclear facilities in the North. When Pyongyang predictably refuses, the agency would take the issue to the United Nations Security Council where the United States would argue for the

imposition of economic sanctions. But this option is also fraught with difficulty, not least because China,

no conceivable interest in using any the assumption that the North's nuclear weapons it may build. Washington finds such thinking abhorrent. If opinion in the South economy is in dire straits and that Pyongyang cannot take any more pressure. Major trading partners, Russia and China, now demand payconsolidates against patting too much pressure on the North, a major split between Washington and Scoul ment for goods in hard currency that the North does not have and cannot is a distinct possibility. borrow. As a result there is a severe shortage of oil, many factories are The writer is professor of interna-tional relations at the Australian Na-tional University. He contributed this

which has warned repeatedly against

putting too much pressure on the North, would likely veto any sanc-

For South Korea, there are two

The case for sanctions starts from

problems with imposing sanctions on

the North: They may not work, or they may work too well.

The crisis in the economy is real enough, but it is the masses, not the elite, who suffer, and they cannot vote Kim II Sung and his colleagues out of power. Moreover, in a country with media under total control, information on the outside world comes from the state. Ordinary North Koreans might well blame the perpetrators of sanctions, rather than the government, for their suffering. Sanctions might not only fail, they might increase the legitimacy of Mr. Kim's regime while his bomb program continued.

Pyongyang argue that sanctions could trigger conflicts within the North Korean ruling circle, resulting in a col-lapse of the regime. Absorption of the North by the South would follow.

Although Seoul might be expected to welcome the prospect of a sudden demise of its bitter rival, it does not. The price would simply be too high. The 10-year economic cost of remification is reckoned to range from \$200 billion to \$300 billion, and Secul expects little outside help.

For many South Koreans, the preferred option is for the North to liberalize its economy without polit-ical instability, as China has done. This would raise the standard of

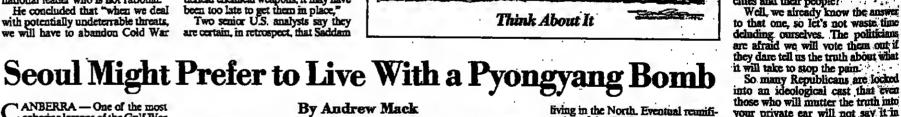
By Andrew Mack

running at half capacity and rice rations have been cut.

tions resolution.

U.S. advocates of pressure against

regarded in the same light, but he is never made to feel the difference.



cation of the divided nation would be canon of the divided nation would be a less costly and traumatic process. There is thus a growing view in Scoul that while the prospect of a nuclear-armed North is deeply wor-rying, it may be less bad than a sud-den collapse of the Kim dynasty. As long as the U.S. nuclear unbrella shields South Korea, Pyongyang has no concervable interest in using any

# **OPINION**

# More Pain To Banish This On the second strange that Germans are Parking such heavy weather of the commine This On the second strange that Germans are parking such heavy weather of the commine This On the second strange that Germans are the good This On the second strange that Germans are the good This On the second strange that Germans are the good This On the second strange that Germans are the good This On the second strange that Germans are the good This On the second strange that Germans are the good This On the second strange that Germans are the good This On the second strange that Germans are the good This On the second strange that Germans are the good This On the second strange that Germans are the good

This Grief By A. M. Rosand

By A. M. Rosenthal V EW YORK - WA N EW YORK when plaster cast by bone disease is institute decision, when he exchanges and the second former plaster cast by bone disease is institute decision, guaranteeing him suc-trofinishe political decision, guaranteeing him suc-tess in the elections that followed reunification. The issue decision when he exchanges and the realistic decision, guaranteeing him suc-tess in the elections that followed reunification. The issue decision with the one working a low some disease is achieve the absence of pain is achieve the absence of pain is how, then I would no longer to action a jub someday, or gift. In time, after repeated suc-tor as I are out of its bond is popular than its constitute and pain. Der Spiegel's regular poll on political attitudes shows that to make the copy of a lite work atting is 1.3. The Christian Democrats are is popular than the opposition Social Democrats are is popular than the opposition Social Democrats, is more than 40 percent confidence. i did achieve what I sought has i soon as I was out of the wants like to fret about everything I has missed to leave behind: Would is good marks, who would ever him. but neither has more than 40 percent confidence. Strikes have now seen German workers demanding wage raises to meet the tax rises that are the prior of reminication. The outcome could be inflagood marks, who would ever here

good marks, who would ever hist part and for what, and who would here 'the Now I smile a little at my prose to Good to become a saint **and set** ing that He already had please amow that I had indeed been she increase to recognize deep pain as an price of remains about the concome count to the other item and depression of the economy (and the other western economies as well), since the Bundesbank well beep interest rates high. It is natural enough for Genuan workers to dislike paying for reunifica-tion, but who did they think would pay? anow that I had indeed ben det from to recognize deep pain as app lyzing energy, to distinguish bane that doctors ready to give up on ut incurable and good doctors fightly get me on my feet, and to undergy that it would take submitting to Nonelheless, reconstruction is going forward. There is much construction activity in the East, nemating the public infrastructure. Service indus-tries particularly financial services, are developing rapidly, financial costs of unemployment have that it would take submitting to

pain to achieve its absence. And it occurs to me that a America at least upderstands that locked in plaster, and in great pe The state of the second second 

The: may not have been the task most Americans before Los Ange anost Americans before Los Ange so perhaps the healing can star But we Americans have a wit go. We still have to learn to dea himse who tell us we are finished a whole body is rotten drough a through so we might as well take other off in overdoses of that

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KASHI JERKIJUBIH

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new narcour - rage. And so far. Do candidate for presidency has been willing to the what it will take in sacrifice may discipline to walk pain-free North ment, for instance, is willing to de that to tuse the money that at Americans now believe is needed repair the cities will mean highering The money will not come be

God. If He has extra money to se certainly more deserving places be found than the richest name / sarth, which is in a body cast because of incurable disease bird the tell inflicted wounds of him, sight and self-pity. And the task trisons more needed to give on American a chance at decent ef tics and a job will not be found as by paring costs and the military.

So, although the country is sing er us solf-appraised than it was been Los Angeles, it keeps getting h same faise choices from its pdeclacy, and that is bad medicine. Americans are told: Choose de screene law and order or strong or To: Why 'They should be name all as in a tree country And they? he when relice act toward all al the shared their skin color, E committee know that punishmente from some as the night the day. Either gevernment action of #

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been contained, although without the state's inter-vention the real rate of unemployment would probably be as high as one-third of the active work force. It may take a generation before it is completely I may take a generation brack of a comparison incorporated into the Western economy, but Eastern Gennany is on its way. The West Germans will get today's investment back, and more, as Germany becomes richer and stronger than ever. So why are they unhappy? One is led to ask if their

The real German problem is that reunification has revealed a near total continuity between East Germans' conduct under Nazism and under communism. This is not

reaction of scening ingratitude at reunification, or even resentment that it took place, is not really a reaction against the political dimension of what has happened. Reunification revealed an East German

socialism. And reconstruction on that plane is much harder than remaking the economy. Reunification, for one thing, has released power-

antithesis of the hated left-wing doctrines and slogans imposed for four decades.

in recent months these attitudes have explosively combined with anger felt in Western Germany over abuse of the Federal Republic's generous constitu-tional guarantees of political asymm to foreigners. The result is what the foreign press has treated as a rise in neo-Nazism. This is misleading. The results of the most recent regional elections show the far right still as no more significant a force in Germany than in most of the other Western democracies. It is a problem, but no larger a problem than elsewhere.

The real problem is that reunification has also revealed a near total continuity between the East Germans' conduct under Nazism and under communism. This is not something people can easily face. Opening the East German secret police dossier has revealed the East Germans' extensive betrayals of one another, their political obsequiousness and craven obedience to Communist authority, and their capacity for rationalizing such conduct.

The files show that in Eastern Germany some 400,000 people - at least - were professionally or informally spying on the rest, and upon one another. That is 2.5 percent of the total population. And since both spies and the objects of this spying were con-centrated in the politically aware and active classes of the population, those actually running the country, its economy, its schools and professions, the figure is more significant than it initially seems. Nearly 6 million dossiers were found in the

secret police archives, one for every second adult in the country. The situation was much worse than

men, eminent scientists, artists and scholars obediently reporting on their colleagues, doing it not only for private advantage but also because it was their "duty." People have spoken of a new "treason of the intellectuals."

Contingency plans existed to round up and place in camps up to 100,000 "reactionary church members," "representatives of marginal social groups, "applicants for exit visas," "negative-decadent youths," etc. The writer Amos Elon observes that English translation fails to convey the "chilling" depersonalized bureaucratic terminology of these descriptions in the original German. The list would have required little amendment to have served the Nazi SS for rounding up its internal enemies.

This continuity is the reason reunification has produced so stark a political shock upon the West German consciousness. There is a sense that reunification has uncarthed something too terrible to con-template. The West Germans believed that they had, themselves, come to terms with the German past, and indeed had put it past - that all that was over. with the new Germany now part of a new Europe.

But here, now, spilling out of the archives, is evidence that it wasn't over at all It was all still going on in Eastern Germany right down to the final minutes before the Berlin Wall came down. This seems too awful to think about - but of course everyone has to think about it. That is why West Germans today are behaving as if they are in shock. International Herald Tribune.

D Los Angeles Times Syndicate.

by radioing ahead for an intercept, or by the less spectacular means of tracing his license number. Even if he escapes retribution, that is a small cost to society compared with hot pursuit in urhan areas, where the "criminal," his passengers, the police officers and innocent bystanders are put at risk far beyond the

> GERALD E. DIXON. Geneva.

#### **Murderers Might Serve**

In response to the editorial "A Barbaric Conclusion" (April 23):

For decades I have been addressing granite walls about my belief that many convicted murderers, if given an opportunity, may most likely react favorably to an opportunity to save a life in atonement for the senseless taking of one. This, of course, could most effectively be achieved by serving medical science in experiments, in lieu of innocent animals. RUDOLF VOLL

# Teach the Mommy-to-Be That the Job Is No Snap

#### By Anna Quindlen

its little head and oeed to go to the

No Colicky Cathy, who wails all

night unless you walk her. No Adoles-

cent Alex, who does not speak for six

months and then breaks the silence with a call at I A.M. informing you

that he's gotten popped oo a DWL No

The job that seemed so easy when the bahies were plastic turns out to be

the hardest one you ever have when

sided by the unceasing demands of motherhood, still flahbergasted by

how a joh can be terrific and tortur-

ous, involving and utterly tedious, all

at the same time. The world is full of

women made to feel strange because what everyooc assumes comes natu-

No doll teaches this. The best exer-

cise in understanding it is one some-

times given high school kids. They are

handed an egg on a Friday and told they have to take care of it all weekend.

naming their eggs, dressing them, drawing little faces on their blank

whiteness. But soon it begins to pall.

They hunt around for someone to leave

their egg with so they can go out. Some

guys try to talk girls into tending their eggs. One boy I read about hard-boiled

his egg and carried it around blithely in

his pocket. I'm nervous about his pros-

pects as a father, hut I'm convinced

broken. We rarely admit that carrying

something fragile with you, in your

hands and your beart every minute of

your life, is one tough task. I wonder

sometimes how the 14-year-old and

her dim friend wound up managing it.

or if they did. The thing I find most annoying

about this Mommy-to-Be doll is that

By Mooday morning the eggs are

that he'll become a U.S. senator,

Most start out with enthusiasm,

The world is full of women hlind-

real-life Mommy games.

they are flesh and blood.

rally is so difficult to do.

N EW YORK - I think some- istic. They have a baby doll that times about a girl I met in crawls and falls, hut it does not fall Brooklyn. She was 14, and pregnant against the leg of the coffee table, gash and philosophical. "If Vanise does it, I can," she said,

emergency room at the same time that Vanise being the beighborhood dim bulh, the girl whose conversation No Colicky Cathy, wh ranged from a giggle to a shrug, whose own mother said that if you looked in one of her ears you could see daylight. Vanise had had a bahy, and she was so dim that it was commonplace for her to order a slice at the pizza place

#### MEANWHILE

and then discover she had no money and be obliged to cadge a buck from a boy. (There was some suggestion of a isal relationship between the slice, the cadging and the baby.) The bottom line was this: If Vanise

could do motherhood, then motherhood couldn't be too tough. I guess the girl is 19 now, and the baby 5, and Lord knows what happeped to Vanise. I thought about them both, and about all the rest of us who produce hostages to fortune, when some manufacturer unveiled a pregnant doll called Mommy-to-Be, a Barbie wannabe with country-western hair and a swelling midsoction. What do you think it means that mine was delivered barefoot?

The doll reminded me of Vanise for two reasons: because it shows the world is full of people who doo't have good sense, and because it suggests that having a haby is casy.

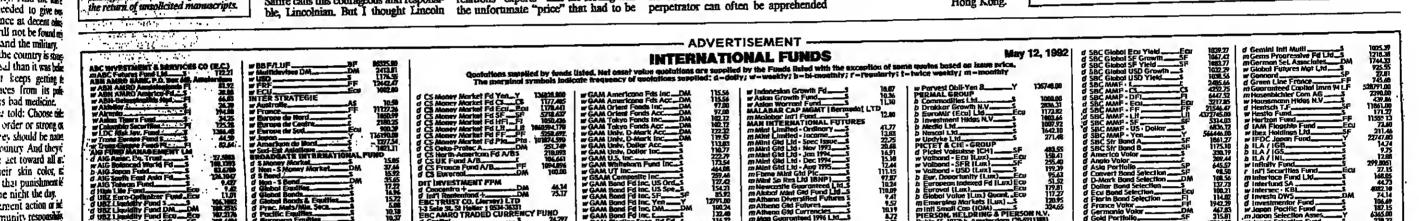
It has a removable belly, and when you take out the baby - anatomically correct, which is a whole lot more than you can say about the mother a nice flat stomach pops up in its place, thereby reinforcing the bellybuttop theory of hirth so beloved by five-year-olds. The process is a cross between a C-section, a tummy tuck and an Easter egg bunt. This isn't the way I remember it,

but I guess there wasn't a big market for a sweaty wild-eyed doll with a hospital gown up around her armpits shricking, "The next person who tells me to breathe is dead meat!" It's always been this way. Our toys taught us being a mother was simple.

Betsy Wetsy, Tiny Tears - what easy babies they were. Today dolls are more sophisticated, but oo more real-

she has a smile frozen oo her face. Take off her big belly pop out her haby, and she smiles and smiles. Motherhood is a snap. So simple. So easy. No stretch marks. No varicose veins. No pot belly. No problem.

No way. The New York Times.



Page 7

something people can easily face.

moral catastrophe much worse than the tangible wreckage left behind by four decades of German

ful xenophobic and racist sentiments in the East.

#### The Los Angeles Events: Verdicts From Europe

### Regarding the opinion column "Ameri-cars Den't Need to Apologize for a Jury" (May 5) by William Safire: I was surprised to learn that the

French system, "does not give the ac-ensed the presumption of innocence." That is a very common error, but it is rather surmising coming from Mr. Saine. He needs to brush up on his code pend the sext time he wants to refer to the French judicial system.

As for the rest of his opinion column, it seems to me that even if it is not the time for self-flagellation, nor does it seen to be the right time for self-congratulation. There is obviously some-

Letters' intended for publication should be addressed "Letters to the Editor" and contain the writer's sig-Rature, name and full address. Letters should be brief, and are subject to editing. We cannot be responsible for the return of unsolicited manuscripts. thing wrong in America, even if it has nothing to do with one of the best judicial systems in the world. · PHILIPPE FOUCHER. London

Mr. Safire misses the point. The ques-tion is not whether the jury system is good or bad, but whether the verdict delivered in this case was racist or not. It clearly was. Only the jury system will protect defendants from unjust conviction, Mr. Safire argnes. There again he is wrong. Racism works both ways: Juries often do not hesitate to convict a black person on the basis of most shaky evidence. Thousands of cases prove it.

> WALTER BERTSCHINGER. Zunch.

whether or not we agree with the out-come," President George Bush says. Mr. Safire calls this courageous and responsi-ble, Lincolnian, But I thought Lincoln

"We must respect the process of law,

London.

of comments I have read on the Rodney King affair and its horrendous sequels. This piece offers a positive approach toward seeking a solution to a problem of American society. The approach rep-resents the kind of rationalism that hopefully will prevail.

JOHN CRABB, Ferney-Voltaire, France.

It has been implied by some race relations "experts" that the rioting was the unfortunate "price" that had to be

LETTERS TO THE EDITOR

The White House asserts that the root problems of inner city difficulties were started in the 1960s and '70s hy the Democrats and their welfare policies. Why, then, did the Reagan and Bush administrations not come forth with alternative policies to address the daunt-

ing inner city problems of the '80s? Was it their belief that "pride in the commu-nity" could exist only if that community were completely neglected and left to its own devices, as communities were in the last decade and still are today?

paid for a court decision deemed unfair.

But no such linkage can be made. Two

wrongs do not make a right.

JAKOB FUNKENSTEIN. Hamburg. The real starting point was the high-speed chase, a policy increasingly for-bidden to police in many American cit-ies for routine traffic offenses. The

Hong Kong.

fought the Civil War to change the laws that condoned lynching. If it is a sign of courage and responsibility to condone the assault and battery of an unarmed man by a group of police officers, and if the law cannot protect all citizens, guilty or innocent, from official barbarity, then what is the difference between America and a Third World dictatorship? CHRISTINE S. FREMANTLE.

Bravo for Mr. Safire's May 5 column. I find it the most lucid and penetrating

ANTHONY PAUL MARTIN. London. merits of the offense.

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# STAGE/ENTERTAINMENT



Alain Delon as Casanova, with Elsa; Pavel Nazarov and the director Vitali Kanevsky (top); Emma Thompson and Helena Bonham Carter in "Howards End"; Robert Altman, Whoopi Goldberg and Tim Robbins on the Croisette.

# Casanova, Murder in Hollywood

By Thomas Quinn Curtiss nternational Herald Tribune

ANNES - Robert Altman has a sharp sense of the ridiculous and can express it on the screen as his "M + A + S + H" and "Nashville" attest. In his latest, "The Player" (in competition) he merrily mocks the new wave of sexviolence-and-happy-end shockers.

We are introduced to the Hollywood cooference chambers where the hair-raisers are hatched, Its protagonist is a studio story editor whose daily mail includes unsigned threats and who, when seeking to stalk his enemy, finds himself charged with murder. The thriller maintains speed and suspense to the last moment with a minimum of auto

chases. At the festival palace it was greeted with loud laughter and applause. Edouard Niermans's "Return of Casano-

va" has Alain Delon as the 18th-century Italian rascal. The director and his scenarist, Jean-Claude Carrière, have borrowed an Arthur Schnitzler oovelette in which the ootorious lothario meets defeat.

Delon, oow older and wiser, has found a better role than any of his recent ones and plays it well, conveying the melancholy of the Don Juan in sad decline. The productioo is of high grade with its capture of the 18th century's twilight and Alain Cuny as Casanova's host, a cynical, elderly nobleman, is excellent.

Two films from Russia inform us that enormous changes in the cinema are taking place there. It is not that the films are masterpieces, hut they differ stroogly from the Sovi-

et propaganda of old and appear to be more honest and personal.

Vitali Kanevsky's "The Independent Life" is the odyssey of an adolescent boy trying to make his way against rough odds in an oppressive factory town in Siberia. Though born in misery and surrounded by brutality, he is a dreamy youth with a touching urge to protect animals, to whom he is closer than to the bestial humans he encounters.

Its script is the director's autobiography and the second installment of a trilogy. The

#### CANNES '92

first part, "Don't Move, Die and Rise Again," won the Camera d'Or here in 1990.

Pavel Lungin's "Luna Park" is often as bewildering as a nightmare. Its scene is postperestroika Moscow, where youthful hoodlums have taken over a shed of the city's fairground. Their leader, Andrei, a stalwart young man, is intent on "cleaning up Rus-sia." Violence and extortion are the methods of this organization that attacks Jews, homosexuals and dropouts. One evening amid the dodgem autos his mother tells him that he is of Jewish origin.

The father is an old but active musician and singer, who inhabits a weird apartment, a haven for hoods, scholars, prostitutes and passing strangers. From their confrontation a mutual affection springs up and the son de-cides to share the life of his father. They quit Moscow together to live in Siberia.

Lungin says he wanted to tell a simple story in complex fashion, which he accomplishes by juxtaposing family intimacies with

surrealistic passages of roller-coasters flying through the night. Andrei Gutin, a nonprofessional actor re-cruited from a muscle-building gymnasium, exhibits an authentic force as the would-be fascist leader. Natalia Egorovais imposing as the treacherous mother. There is a remarkable contribution by Oleg Borisov, a wellknown Russian comedian, as the wistful and amusing bohemian parent. He gives a perfor-mance likely to be remembered on prize day.

"Howards End." James Ivory's third adap-tation of an E. M. Forster novel, shows again his gift for recreating the world of yesterday with its manners, its mores and its persuasive

Forster's Edwardian novel tells of crum-bling traditions that must give way to the impatient demands of those of the lower social order. It is cast as a family saga.

There is remarkable acting by Vanessa Redgrave as a Lady Bountiful lost in the past, by Emma Thompson as the young woman who replaces her on her death, and by Antho-oy Hopkins as the self-satisfied man of wealth who ignores the bloodless revolution taking place.

In Mehdi Charef's "The Land of Juliets," three women prisoners are on a 24-hour pass to visit relatives. Stranded at a train station, they they relate their lives until they must return to the lock-up. The three actresses, Maria Schneider, Laure Duthilleol and Claire Nebout, struggle valiantly to enliven their assignments in what must be the most garrulous talkie ever heard.

#### By Joan Dupont

ANNES — When Tim Robbins lopes along the Croisette, head high, burning ground like a basketball player, nobody asks for an anto-graph. I don't trink a lot or these people know who I am," he says with a short laugh. The new-style American star — no cleft chin, no urban cowboy sunburn - wears gold-rimmed glasses above a snub nose and stares out from a silly-putty face that he can twist to look seducive, repellent, or menacing. Here is an actor who keeps his charisma inside, coiled like a snake; be is at his best when he seems curiously invisible, a cipher.

Before an experiment to Canara, Robbins was known as the goolball rookie that Susan Saran-don took under her wing in "Ball Durham." Now he is a big league player — "The Player," in fact, of Robert Altman's film about a Holly-ured archiver up on a surry with murder. wood producer who gets away with murder.

The challenge was to play someone who is lying to himself and everyone else, but who has a thin shred of moral life. By the end of the film, he's a dead soul. I had to find a way to make him charming, likable, somehow sympathetic." Robbins is at the festival with another movie,

another starring role; He plays an even more vile character in "Bob Roberts," his first film as director, being screened in The Directors' Fortnight. Posters of Robbins as Bob Roberts, the ging senator with the phony smile, adorn billboards around the Palais des Festivals. Robbins describes it as "an epic musical completely subversive."

The actor-director, whose father was a folk singer, grew up in Greenwich Village during the '60s. He started acting at 12 and directing at 14,

but his parents foiled his plans to enter the High School of Performing Arts. "They didn't want me to become just a show business person," he says, "and now I think they were right:

Tim Robbins at His Best, Invisible

I learned more about acting by studying au-thropology than from any classes." After conege, in 1 unded the Actor Trang, a punk-rock-inspired theater troupe that started with a midnight performance of "Ubu Roi." Now, 11 years later, the Gang has its own Los Angeles theater, which is complicated for its artistic director, who lives in Greenwich Village with his wife, Susan Sarandon, and children. "I kind of commute — and we just had another baby — I should be there right now," be savs.

Besides acting and directing, Robbins has written an plays, the "bob Roberts" script and song lyrics — he sings for the first time on film. The movie is packed with family and friends: His father, who plays a preacher, was also his vocal coach; his brother David wrote the music; Sarandon has a cameo, and Gore Vidal a

big part as an old-fashioned politician. "I sent him a script, thinking he would polite-refuse and got an enthusiastic phone call. ming just as we were casting, it was an enormous momentum builder."

The film has Altman's blessing — "He's a huge supporter. I know he doesn't lie, and if he had to bend the truth, he wouldn't have seen it four times."

"The Player" was a wonderful training ground: "I used a lot of the same people in cameos, the same cinematographer and the same assistant director."

Like Altman, Robbins believes in a certain amount of improvisation on the set. "One of the greatest tools an actor can have is imagination,

like a child's, without any baggage." He is min-self a child of the post-Stanislavsky/Actors' Stadio era. "There's a lot to be said for what Stanislavsky did to revolutionize acting and take it away from presentation into a moch more real environment. But the theory has been bestad-izet simost to a point of indulgence with non-actors. It has become more about what the actor is feeling than what the audience is feeling."

OBBINS, who stands at a lofty 6 feet 5, thinks it is important to "physically mhabit a character." He once took lance training, but these days train I dance training, but these days trains by playing basketball. A few years ago, he did a workshop with Georges Bigot, an actor in Ariane Mnouchkine's Théâtre du Soleil troupe. "I wouldn't call it mime — Georges would detest being called a mime — the intery status with a truth you can see in the eyes," he explains. "Training involves rigorous attention to the audience. When you say a line to someone on stage, you're actually looking into the eyes of a member of the audience. And the technique can be adapted to film: it's telline a story with the eyes; if a line is a story with the eyes of a member of the audience. And the technique can be adapted to film: it's telline a story with the eyes; if ed to film: it's telling a story with the eyes; if you're not there emotionally, there's nothing to do -- you can't hide, you can't turn upstage. wear contacts just to see the other actors: I have to look right into their eyes and get the truth they

throw me - otherwise I'm in a vacuum." But the prospect of a gaping void would seem to suit Robbins as he sits, quietly munching over the fine points of character acting: slight changes happen below the bland surface; his pale blue eyes turn transparent, his face goes slack. It is disquieting, and he knows it. "Yes, I guess that's what I'm doing on the Croisette," he says, "I'm practicing my blank look."

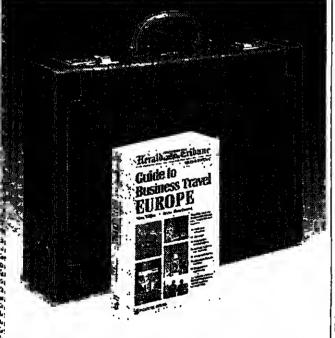
Joan Dupont is a Paris-based writer specializing in the arts.



ıslv) to "Mvs By Mike Zwerin the audience supplied the words to International Herald Tribune "I Still Haven't Found What I'm Looking For." Somewhere in be-ARIS - The members of tween Bono and Edge embraced in U2, who embarked on a a cheer-inducing public display of European bus tour last brotherly love. LESS muddy mix would have been nice, to be able to hear more of the lyrics, which are good, and to separate bass from guitar. Their blues influence and musical range in general frustrates me. Honesty and talent should somehow have come further after more than a decade. The marketplace? But technical bugs are inevitable on the first gig of a tour, they're still young, obviously still growing and the goodwill was overwhelming. With iconic whimsy, Bono told

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week in the Bercy Omnisports arena, are all Irish. They are also sincere. They can play and clearly enjoy playing music. And they certainly know how to put oo a show. A rare combination in superstar rock 'o' roll.

Singer/songwriter/leader Bono tends to hide his good looks behind shades. What's to hide? Why in the first place did an Irishman named Paul Hewson take the Italian name Bono?

And why does guitar and key-board player David Evans call him-self The Edge? How do you address him? "The?" No. It is said he earns the strong name Edge. But why does Edge always wear caps or haus? Is he embarrassed about a bald spot? (Miles Davis took his hats off after his weave.) Larry Mullen, the drummer, looks (and can sound) like be might have driven a tank for Patton, though bassist Adam Clayton's Lou Roody allure provides a soft foil.

What gets them on covers of Rolling Stone? What has sold close to 4 million copies of their latest album, "Achtung Baby," in the United States alone. Not music alone.

U2 was positive and open during a time when it was hip to be cynical and mysterious, and socially and politically involved in a take-careof-number-ooe decade. Sono seemed genuinely motivated to communicate with all 16,000 or so of his closest friends in a sold-out Bercy, many of them standing packed, shoving and screaming before the stage. Arms were outstretched in enraptured claustrophobia.

N his song "One," when he sings the lines: "Did I disappoint you?/ Leave a bad taste in your mouth?" Bono is addressing a question that seems to mean something to him to some-

1

one he cares for. His talent - and that of the band — is being able to multiply the subjective. "Achtung Baby" was co-pro-

duced by Daniel Lanois and Brian Eno, four good cars and two sharp minds. Partially recorded in post-Wall Berlin, the marketing scheme includes brightly painted East German Trabant cars hanging from the ceiling flashing lights. Some 20 televisioo monitors and video screens transmit color schemes and

messages like "Everything yon know is wrong" and "Remember what you dream An extraordinarily beautiful voung woman danced (not so mys-





U2's Bono in action.

the crowd that he visited Jim Morrison's grave and Jim gave him a message for them: "Buy as many U2 records as you can possibly afford."

U2 on tour: San Sebastian, May 14; Barcelona, May 16, 18; Milan, May 20, 21; Vienna, May 24; Munich. May 25; Zurich, May 27; Frankfurt, May 29; London (Earl's Court), May 31; Birmingham, June 1: Dortmund. June 4, 5; Gothenburg, June 8; Stockholm, June 10, 11: Kiel, June 13.

By Sheridan Morley International Herald Tribund

ONDON - The Shaftesbury The-atre, ooe of London's most difficult to fill since it is too large for a straight play and too small for a musical, seems to be developing a curious trans-Atlantic policy of importing American movie stars and painting their names in huge letters in the hope that their charisma will draw the town.

Last year it was Alan Alda, who signally failed to get Thornton Wilder's creaky "Our Town" on its commercial feet. This year it's John Malkovich, struggling to make a commercial hit out of a play by Dusty Hughes that might have worked in a studio but is wildly unsuited to these vast open spaces.

"A Slip of the Tongae" has already been seen, with Malkovich, at Chicago's Steppenwolf Theatre, and it is unlucky to reach London in the same season as Howard Brenton's "Berlin Bertie," which deals rather better with themes of the moral and political confusions arising from the collapse of totalitarian regimes in Eastern Europe. Here we get Malkovich unusually subdued as Dominic Tantra, supposedly "the greatest Slovak writer of the century," hut living (when we meet him) in exile as a kind of wild man of the woods after being ostracized by friends and party in the wake of 1968.

The first half of the play is occupied by Tantra in a series of repetitive encounters with young women, sent with tape recorders strapped to their thighs in order to trap him into further anti-State statements. All that happens, however, is that they get taken to bed by him, apparently unable to resist a sexual or

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political magnetism hard to fathom in Malkovich's deeply uncharismatic, rather shambling performance.

It is as though, having gone so far over the top in his last West End appearance ("Burn This"), Malkovich is now determined to establish alternative credentials by going equally far under it. As a result there is a crucial lack of energy or drive, not helped when in Act 2 the play suddenly takes an unaccountable lurch into French bedroom farce.

By now things have changed, the writer has been rehabilitated and set up in a large Prague flat while the new regime tries to tempt him with the presidency, and the women return simultaneously to hant him with sexual or political debts. Though all the women are supposed to be similarly Slovak, actresses from our nations have been cast in these roles, adding to the confusion of a play already in danger of disappearing in its own uncertainties. The director, Simon Stokes, has worked with Hughes before, when both were at the Bush, and it is possible there, with a more coherent cast, that "A Slip of the Tongue" could have been pulled into some kind of shape; but with Malkovich it suffers a kind of mid-Atlantic sprawl and loses all focus, even though buried in there somewhere are all the usual debates about the role of the artist in disintegrating societies, and the right of a man of letters not to become a man of politics unless he so chooses. Hughes is, I think, finally concerned with the

irony whereby as a nation at last finds a voice. its best-known dissident loses his, and with it all faith in the language that has been for years his only support. At that point he goes off to the Frankfurt Book Fair, but the play that should by now have come to some sort of climax or resolution merely fails apart.

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67 Flower into the

**53** Exist

At the National Theatre is a hopefully temporary interruption to their current winnin streak, a revival of Molière's "Le Bourgeo Gentilbourne" in a catastrophic new colloquia translation by Nick Dear, and a production by Richard Jones that turns a sometimes subtle comedy of social-clambering into a manie face that attempts to make up in costume and car cature what it lacks in confidence or sympathy with the original text.

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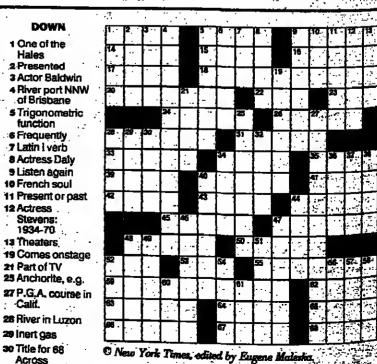
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Timothy Spall, looking like the late Benny Hill on speed, does his best to anchor the piece in some sort of real social commentary, but there is so much going on around him at all times, including highly choreographed set pieces, that it is very hard for him or us to care much about a play that still has a good deal to say about social engineering.

Better news at the Orange Tree in Richmond where "Cerceau" by Victor Slavkin is the first production in English of an intriguing Russian nece (first seen here when the Taganka brough it to the international theater festival five years ago). Essentially an updated "Cherry Or-chard," "Cerceau" is about an abandoned country house to which return seven Chekhostan characters, all in mourning, if not for their lives then for their nation.

A long weekend of personal histories and romantic yearnings is played out by a superb cast in Adrian Brine's touching, haunting pro-duction: Version Dobtcheff as the old owner in melancholic, Giclgudesque form; Richard O'Callaghan as the new host, desperate for his guests to give his life some shape, Maria Miki as the Nina figure; and Sam Walters, the the ater's director, in a rare return to the stage as the academic-turned-carpenter, all in a power ful circle of personalized Soviet realignment



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od Tim Robbins on the Croisen

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Atlantic

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says "I'm practicing my blank look."

By Samuel Abt

See 22 Sec. 18

DMINGTON, Delaware - When Greg LeMond opened the Tour Du Pont bicycle race with a victory in the prologue, the ESPN national courter television station in the prologue, the ESPN national sports cable-television station showed him chugging toward the finish line just ahead of a support van that prominently displayed a familiar corporate oval with the name Dn Pont.

Newspaper and television cameramen then photographed Mr. LeMond as he received the leader's yellow jersey, which also bore the Dir Post name.

He stood on a podium with a Du Pont logo. Overhead hung a large hanner lettered Du Pont. In the near background, just in case anybody missed the

point, was the race's starting That accounted for five plags far Du Pont canopy. That accounted for five plags far Du Pont, but who's counting? The answer is Du Pont Co., the giant chemical Its bicycle race generated publicity worth at least 10 manufacturer and sponsor of times the cost. the Tour Du Pont.

"Our involvement in the

Tour Du Pont is a dollars-and-cents marketing decision, and we think we have a bargain," said Jack L. Commy, Du Pont's manager for special events. Market surveys seem to agree. In rapidly increasing numbers.

U.S. corporations are turning to sponsoring events as a way of generating publicity, goodwill and sales. From \$2.8 billion esti-mated to have been spent on U.S. corporate sponsorships last year; the outlay is expected to reach \$3.3 billion in 1992. One reason is that sponsorship appears to be extremely cost

A good example is the Tour Du Pont, an 11-day road race that began in Wilmington last Thursday and will end Sunday in Washington after traveling 1,000 miles (1,616 kilometers) through Delaware, Pennsylvania, Maryland and Virginia.

AST YEAR DU PONT spent \$1.7 million to sponsor the race, which was named the Tour de Trump in its first two years, 1989 and 1990, when it was sponsored by the New York-based developer Donald J. Trump. For its \$1.7 million, Du Pont estimates it received almost \$70 million worth of international media exposure.

Or publicity.

In 40 years in the work force, I have never seen such concentrated, sustained and positive media coverage," said Mr. Conmy, a former newspaper journalist and political press secretary. Speaking of newspaper clips amassed from the race, he added, "They weighed 29 pounds [13.1 kilograms]. I've never measured an event's clippings by the pound before." Seated in his office in the Nemours Building in Wilmington, he

opened a study by Joyce Julius & Associates Inc., a sports marketing firm based in Ann Arbor, Michigan.

The study showed that in a bit over three and a half hours of 1991 coverage on ESPN, sponsors - mainly Du Pont but also several associated concerns - were mentioned 441 times. The U.S. exposure value, or the cost for similar television commer-cials, was put at \$5.16 million. In just under an hour and a half of Tour Du Pont coverage on

the national providents network CBS, sponsors were mentioned 96 times, for an exposure value of \$1.49 million.

Both networks are offering the same amount of coverage, and presumably mentions, this year.

Comparing these figures with exposure generated by other sports events, the study found that the Tour Du Pont outranked college football bowl games, the triple crown of horse racing, tennis an golf. "And that exposure was only in the American market," Mr. Conmy said. The Du Pont was shown on television in 88 countries to an andience estimated at 200 million people. Overseas, the exposure was estimated to have been worth \$66 million.

Similar international television coverage, mainly on the Euro-

# Dollar Hit By Talk of **Rate Cut Concern Over Yen**

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#### Adds to Pressure Compiled by Our Staff From Dispatches

NEW YORK - The dollar fell sharply against other major currencies on Tuesday, depressed by speculation that a cut in U.S. interest rates was near and by concerns about the yea. Remarks by David C. Mulford, a

U.S. Treasury undersecretary, that the United States was "very, very concerned" that the Japanese trade surplus would rise as soon as the U.S. economy recovered from recession contributed strongly to the dollar's slide.

Currency traders also cited re-ports that Mr. Mulford had said the Group of Seven industrialized nations was unhappy with the recent weakness of the yea.

Mr. Mulford's remarks "made people think the dollar was too weak against the yen, so the yen made a reversal," said Tom Moore of American Express Bank. "The dollar-yen led the downfall, and everyone else came down, too," Mr. Moore added.

Traders also noted that Mr. Mulford's comments caught the dollar while it was already weakened by persistent talk of a cut in U.S. rates. The dollar closed at 1.6242 Deutsche marks, down from 1.6384 DM on Monday, and at 130.65 yen,

down from 133.00 yen. The U.S. currency also was moted at 1.5039 Swiss francs, down from 1.5255 francs, and

# U.S. Utilities Dealing in Dirt Swap Accord Is First Under Clean Air Act

#### By Matthew L. Wald New York Times Service

Herald Eribune.

**BUSINESS/FINANCE** 

WEDNESDAY, MAY 13, 1992

NEW YORK - Two American utilities announced on Tuesday an agreement that calls for one to buy from the other the right to emit a chemical that causes acid rain, freeing the dirtier one from having to clean up its own plants as stringently.

The contract was the first such deal to be publicly disclosed, those involved and other experts say. It could break the ice for dozens of similar deals,

The Tennessee Valley Authority will buy the right to emit 10,000 tons of sulfur dioxide, the main cause of acid rain. from Wisconsin Power & Light. The Wisconsin company will reduce its emissions to a level 10,000 tons below what the law requires, and TVA will get additional time to install smokestack scrubbers or replace high-sulfur coal with cleaner fuels.

The price was not disclosed, hut was believed to be \$2.5 million to \$3 million.

The deal was made under a system established in the Clean Air Act of 1990 and will be regulated hy the Environmental Protection Agency. Acid rain, which is believed to be responsible for severe damage to lakes and forests, is one of the main targets of the Clean Air Act. The other targets are smog and toxic chemical emissions.

Economists and some environmentalists have long called for a "market-based" system that encourages such deals. They say such a system reduces the cost to the economy of cutting sulfur emissions, compared with ordering each utility to

emissions by 10 million tons a year. The TVA is buying "emission allowances" because it believes that, at least in the short run, the purchase price is less than what it would cost to clean up its own plants. For its part, Wisconsin Power can turn a profit by "overcomplying" with the federal law and selling the resulting allowances.

The idea of trading emission allowances has generally won praise as creating a "win-win" deal, in which costs are minimized and everyone benefits. Some authorities estimate a savings of 20 percent compared with making each utility comply on its own.

Still, ntilities have thus far been slow to strike such deals. Since the first phase of the law takes effect in 1995 and scrubbers usually take 36 months to build, some appear to have decided to forgo the market.

But this deal could lead the way for others, said John S. Palmisano, president of Acrx, a subsidiary of Electronic Data Systems, which is seeking to broker similar arrangements.

This deal will form a benchmark, be said, with other potential huyers and seliers wanting to peg

their prices against this one. John B. Henry II. president of Clean Air Capital Markets, a small Washington-based investment-banking firm that arranged the contract, said the contract was important because it was the first and because the price was low. "It sends a clear signal to the industry that allowances can be purchased below the cost of most scrubbers." he said, Mr. Heary said that scrubbers would become

financially auractive on a widespread basis if the cost of allowances rose to the range of \$300 to \$350 a ton

In addition, Mr. Henry said, buying allowances could be easier for utilines than relying on cleaner fuels that would have to be shipped from far away. A utility that bought allowances, he said, would often, in effect, be buying the benefit of the seller's having switched to cleaner fuels available locally.

But for the moment, the terms of this contract, which was signed on May 1, are not clear. Mr. Henry refused to discuss its terms, and neither would top officials of the two utilities. But William F. Malec, the senior vice president and chief finan-cial officer of TVA, said that a report in The Wall Street Journal on Monday that first disclosed the deal and said the price would be \$250 to \$300 a ton was "in the ballpark."

Such a price would be on the low end of what experts had expected. But Mr. Malec and Erroll B. Davis Jr., the chief executive of Wisconsin Power & Light, pointedly refused to say when the money would be paid - now, in 1995, or later. If it is not paid now, the cost of money would have to be figured in, and thus the value could be less. When the Clean Air Act was signed by President

See POLLUTE, Page 11

Heathrow Airport. Calling the planned Terminal 5 a "vote of confidence in the future of air travel in the U.K.," BAA's chief executive. Sir John Egan, left no doubt about how competitive the airport business bad become He stressed the need "to make better plans than our European

connetitors." Analysts say that Heathrow's longstanding status as Europe's largest international airport, with 34 million international passengers in 1991, is under pressure. London is increasingly having to defend its lion's share of the market from the likes of Paris's Charles de Gaulle and Amsterdam's Schiphol, airports that some analysts note are geographically better suited to the role of European buh.

"The French are out to make Charles de Gaulle the premier intercontinental airport for Europe and London has got to do some-thing," said Paolo Pezzini, an airline consultant with SRI International in London. Terminal 5, which BAA first dis-

cussed publicly last year, is the company's answer to its rivals.

Phase I of the new building, with a target opening date of 2002, would boost Heathrow's capacity to 60 million passengers a year, from 50 million today.

Construction on later, phased additions to the terminal will not be completed until 2016, and will ultimately hring the airport's ca-pacity to 80 million passengers a year at a cost BAA estimates at £800 million to £900 million.

A survey by the Geneva-hased International Air Transport Association two years ago had shown that of Europe's major airports hubs, only Charles de Gaulle faced no capacity constraints over the next 20 years. What is more, the French have a hus service between de Gauile and Orly airport for easier transfers, and have plans to tie de Gaulle directly into the highspeed European rail network with a TGV station there.

Gatwick and Heathrow would be similarly filled up. "We need the new terminal to cope with the extra demand," Ms. Williams said. Whether needed or not, BAA may have a difficult time selling Heathrow's neighbors on its expan-sion plans ahead of the government's decision on the project, which is scheduled for 1997. BAA's Sir John stressed on Tuesday that the new terminal would cater to the

aircraft," and that Heathrow's capacity could expand by 60 percent. without a new runway.

am puzzled as to how they can do, it." said SRI's Mr. Pezzini, He said that with airline deregulation in the cards for Europe, most studies show that carriers will tend to schedule more frequent flights tocurry favor with customers rather than consolidate several flights onto one larger plane.

swelled to \$1.2 million in new capi-

It paid off. With a suggested re-

tail price of \$7.99, Belvedere's 1990

Alexander Valley chardonnay got

tal equipment

another quarter-point cut in the federal funds rate, but a clear commitment by the Fed to continue with a monetary policy that will accommodate the recovery and not choke it off because of premature inflation fears. The figures released Tuesday will make it easier for the Fed to make that commitment, which senior officials insist they are ready to do. Inflation was below 1 percent in almost all

evidence of life in the economy than as an

inflation threat," said David C. Munro of High Frequency Economics.

The figures point to a wholesale inflation rate of less than 3 percent this year. The slow economy has also reduced wage inflation, from its 1989 peak of 4.4 percent to 2.5 percent in April.

#### Michael J. Boskin, the chief White House economic adviser, said Tuesday that the U.S. economy could grow by 3 percent this quarter,

Agence France-Presse reported from Paris. Inflation is now under control, Mr. Boskin said in Paris, and the Federal Reserve had the opportunity and the will to take additional steps to counteract any "downside risk" that

#### **For Heathrow** London, with three main an By Erik Ipsen ports and no quick or easy means International Herald Tribun to get from one to the others, has

**BAA Outlines** 

**A New Terminal** 

LONDON - BAA PLC, the British airport operator, an-nounced details on Tuesday of an £800 million (\$1.4 billion) plan to transform the site of a sludge works

speed train by 1996. into an immense new terminal for The director-general of IATA; Guenther Eser, welcomed the plans, saying a new terminal was critical to Britain's future air service, Reuters reported from Geneva. Without the terminal and in-

vestments in other areas such as air traffic control, "by the year 2000. Britain alone would stand to lose \$1 billion of economic activity." Mr. Eser said.1 Still, some experts insist that London is now handicapped by the

lagged behind, analysts say. There

are plans, however, to link Heath-

row to central London's Padding-

ton railway station with a high

Page 9

sheer multiplicity of its airports. "Airlines don't like to have their operations straddled across threewho added that in these cost-con-scious times the resulting tripling of many expenses is financially unar-

#### ceptable for carriers. Coming just months after BAA opened Stansted Airport, where the terminal is beautiful hut rarely bustling, the announcement of plans for a fifth terminal at Heathrow struck some observers as odd. But Pam Williams, BAA's spokeswoman, insisted that Stansted would

have reached its capacity of 18 miltion passengers by 2002, when both

new generation of larger, quieter

Some analysts were skeptical. "1.

U.S. Wine Makers' New Strategy: Putting Value in the Bottle  $\mathcal{O}\mathcal{I}$ 

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See DOLLAR, Page 10

U.S. Inflation Stays Modest as Prices Rise 0.2% By Lawrence Malkin

International Herald Tribune NEW YORK - U.S. wholesale prices rose only 0.2 percent in April, the same as in the prior two months, the government reported Taesday, confirming the views of economists and bond dealers that inflation was under control in the slow U.S. economic recovery,

Another small cut in interest rates by the Federal Reserve Board is seen is a virtual certainty by financial markets, although the central bank is expected to await data on retail inflation, sales and production due later this week and then make its decision at a meeting of the Federal Open Market Committee on May 19.

What Wall Street is waiting for is not just

categories except energy, but that was offset by falling food prices. The core rate, which excludes food and energy, was also 0.2 percent. Edward Yardeni, an economist at C.J. Law-rence & Co., described this as "a broad-based moderation in price pressures." Some strength in prices of oil and materials was seen "more as

Boskin Predicts 3% Growth in GDP

might hamper an economic recovery.

comply with a certain standard. The goal of the Clean Air Act is to reduce such

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See DU PONT, Page 12

## **CURRENCY RATES**

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All prices in U.S.

By Lawrence M. Fisher New York Times Service

SAN FRANCISCO -- After decades of using mystique, prestige and cachet to pitch their products,

some U.S. wine makers have lately learned a new word: value. And those who have learned it best are selling more wine even while the industry is at its lowest point since ohibition. Value, of course, has always been the eye of the oenophile, but

lost agree that such a wine, costig \$7 to \$10, will give customers a iste that usually costs \$12 to \$16. The strategy behind such wines, hich has been time-tested in many ther industries, is to push up sales

dume by keeping costs low. Some wineries have cut back on the sales forces that call on the specialty shops and are marketing directly to supermarkets and ware-house stores. Others have reduced their advertising, preferring instead to concentrate on getting a wine enthusiast publication's highest possible rating, which can be worth much more in sales. Still others are

slicing their profit margins, a tacit cent in 1991, to 705,000 cases, of concession that the premium prices they charged had little to do with the cost of making their product. which 70 percent was the winery's Vintners Reserve chardonnay. "Not me, but people are saying, If you're not between \$7.99 and

Whatever the tactic, the result gives wine drinkers a taste they like, even if it gives the purists fits. One leading value vintuer is Kendall-Jackson Vincyards of Santa Rosa, California, which became

U.S.A., which owns Buena Vista the fastest-growing winery in the last 10 years by offering a noticeand other premium wine brands. "When you get under \$10, assumably sweet chardonnay that sells ing you have a good bottle of wine, for \$9 a bottle. The taste inks the it's magic. critics but pleases customers whose

May 12

Few wineries acted earlier or regular beverage might be white more decisively than Stimson Lane zinfandel, or even Pepsi. Wine and Spirits in carving out a

The slight sweetness is "what the niche as a self-proclaimed "value American palate preferred to winery" - one that markets wines have," said Jess Jackson, a San that are praised by critics but cost Francisco lawyer who created the just \$7 to \$10 a bottle. brand in 1983. "Our goal is to Based in Woodinville, Washing-

Source: Impact

\$9.59, you're not in the premium wine business today." said Ste-phen Cousins, president of Racke

Based in Woodinville, Washingbroaden the consuming public, to ton, Stimson Lane owns the Chabring neophyte people to wine. I'm teau St. Michelle and Columbia making wine for the consumer, not Crest labels.

the wine writers." Like other wineries that have It must be working: Kendall- learned the value lesson well, Stim-Jackson's shipments grew 22.6 per- son Lane is reporting double-digit

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**Growing Wineries** Selected winenes whose sales have grown significantly in the last five years.



1,000,000 1991 Roures are estimates. The New York Tune

growth in cases shipped annually even as the wine industry slogs through its sixth year of decreasing shipments.

Indeed, the overwhelming success of a few large brands, like Clos du Bois, Kendall-Jackson and Beringer, contradicts reports of an industry in decline. Measured in dollars, rather than gallons shipped. wine sales have increased in the last five years.

To sell well, a value wine has to receive quality scores comparable to those given higher-priced wines in such publications as The Wine Advocate and The Wine Spectator.

"For \$9 to \$10 and discounted to less, you're getting an awful lot of

character and quality," said James Spectator, are relatively small, the publications are closely read by the Laube, a senior editor at The Wine Spectator. "It doesn't take people distributors and retailers who make the first decision to buy a wine. long to say. These are as good as those other wines that cost a lot more."

A unit of UST Inc., the leading producer of snuff and other smokeless tohacco products, Stimson Lane, which also owns the Villa Mount Eden and Conn Creek wineries in California, created Columbia Crest in 1985 specifically for the \$7 to \$10 category. Columbia Crest has grown from shipping 12,000 cases that year to 383,000 cases in 1991.

Backed by a wealthy parent company, Stimson Lane had the capital to huild a \$37.5 million winery for the hrand, and to invest in an aggressive advertising campaign featuring Jeff Smith, a best-selling cookbook author.

need another wine brand, so we worked very hard to create a unique sales proposition," said Allen C. Shoup, president of Stimson Lane. We attempted not to leave any thing to chance, and treated each component as if a mistake would be

critical," Mr. Shoup said. Columbia Crest sells mostly chardonnay, the most popular white varietal. But meriot, a red similar to cabernet sauvignon, hut softer, really established the winery's reputation for value. Columbia Crest merlot retails for \$10 and

Despite their disclaimers about putting consumers first, successful wine makers all court the press. Many go so far as to tailor blends to please the palates of influential critics like Robert Parker.

While the circulations of Mr. Parker's newsjetter. The Wine Ad-

vocate, and its rival, The Wine



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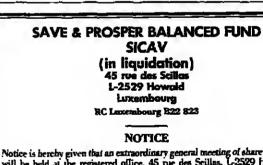
They know that a score of 85 or close-out hins.

The key was America did not

is frequently discounted.

86 points and "wine of the month? above is a guaranteed sellout; scores in the 70s send a wine to the in the February issue of The Wine Advocate. Newcomers like Belvedere and The first question 1 asked our wine maker was, 'What do you oced Columbia Crest are not the only to make a chardonnay that will conones pursuing the value niche; so and many of California's most venerable sistently get good ratings?" said William Hambrecht, president and chief executive of the Belvedere producers. The Buena Vista Winery in Sonoma, the oldest in California recently lowered prices so that all of Winery in Healdsburg, California, its nonreserve wines retail for less

The answer to his question was \$300,000 for new French oak harthan \$10; sales in the first quarter of rels, an amount that ultimately 1992 were up 24.5 percent.



will be held at the registered office, 45 rue des Scillas, L-2529 Howald, Luxenbourg, on 17th June 1992, at 3:00 p.m. for the purpose of considering the following agenda:

1. Submission of the report of the liquidator; 2. Appointment of an auditor to the liquidation

Shareholders are advised that no quorum is required for the holding of this meeting and the decision will be passed by a simple majority of the shares present and voting.

In order to be valid, proxies duly executed by shareholders abould be mailed to the registered office so as to be received the business day preceding the receting at 5:00 p.m. at the latest.

The liquidators

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	SAVE	2	PROSPER	BALA	NCED	FUND
			SKC	AV		

45, rue des Scillas, Howald R.C. Luxembourg B 22 823

Notice

Notice is hereby given that an extraordinary general meeting of shareholders shall be held at the registered office, 45, rue des Scillas, Luxembourg Howald, on 29th May, 1992, at 3 p.m., for the purpose of considering the lollowing agenda:

- 1. Dissolution of Save & Prosper Balanced Fund with effect as from the date of the meeting.
- 2. Appointment of Fleming Fund Management (Luxembourg) S.A., represented by Mr. Colin Martin, director, as liquidator and determination of its powers.

The meeting convened for the same purpose held on 23rd April, 1992, has to be adjourned for lack of quorum.

Shareholders are advised that at this meeting no quorum is required and the decision will be passed by a majority of two thirds of the shares present and voting.

It the resolutions are passed repurchase of shares in Save & Prosper Balanced Fund will cease with effect from the date of the meeting and repurchase orders will be accepted until 28th May, 1992.

In order to be valid provies duly executed by shareholders should be mailed to the registered office so as to be received the business day preceding the meeting at 5:00 p.m. at the latest.

By order of the Board of Directors

Page 10

### MARKET DIARY

# **Program Selling Depresses Stocks**

#### Compiled by Our Staff From Dispatches

NEW YORK - Several rounds of computer-driven program sales pushed stock prices lower on Tuesday, although the market finished the day above its lowest levels on hopes for an interest-rate reduction by the Federal Reserve Board.

The Dow Jones industrial average fell 12.46 points, from its record close on Monday, to 3.385.12.

son Asset Management. N.Y. Stocks

New York Stock Exchange volume rose to 192.81 million shares, from 155.73 million traded on Monday. and losing issues outnumbered share. gainers by a 4-to-3 ratio.

Reports that wholesale-price increases last month were subdued and semiconductor orders increased were not enough to sustain the Dow's rally, traders said. Worsethan-expected earnings from two big retailers contributed to the decline, which also resulted from sev-

eral waves of program trading. Treasury bonds rallied on hopes for lower interest rates after the Labor Department said the producer price index rose 0.2 percent for the third straight month in April, below the projected 0.3 per-cent increase. The yield on the Treasury's bellweiher 30-year bond fell to 7.86 percent, from 7.90 percent on Monday.

The bond market took beart from the producer-price data, hop-ing the Federal Reserve Board quarter. (Bloomberg, Reuters, UP1)

would push interest rates lower to spur economic growth in the absence of significant inflation. Traders said the central bank might act after the release of consumer price data for April on Wednesday. "The fact that bonds have em-

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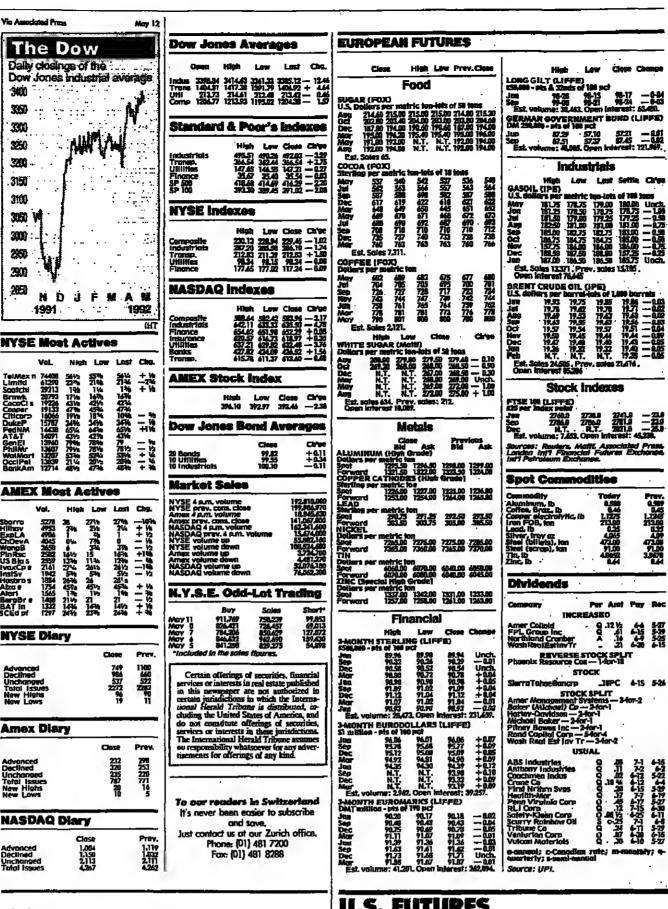
barked on a new leg of an upswing should be positive for stocks," said Hersb Cohen, president of Shear-

Teléfonos de Mexico paced the New York Stock Exchange actives. up % at 56%. Its secondary offering of 13.5 million American Depositary Shares was priced at \$56.125 a

Limited was next, down 234 to 21%. It reported first-quarter earnings of 14 cents a share, the same as in 1991. Another retailer, Nord-Browk Cooper Citicorp DukeP FedNM AT&T GenEl PhilMr strom, which reported weak earn-ings on Monday, fell 1¼ to 32¼ in over-the-counter trading after reporting a 16 percent drop in quarterly income. The third-most-active Big Board issue was Saatchi & Saatchi, up 14.

Sbarro was the most-active American Stock Exchange issue, tumbling 10% to 27% after the Italian fastfood chain reported first-quarter earnings of 28 cents a share, down

Sbarra Hilhav ExpLA ChDevA WangB PinRsc US Blas IvaxCp ( from 36 cents a year ago. In over-the-counter trading, Mid-lantic Bank added 134 to 1044. The bank holding company reportedly told analysts that positive trends Hostore Hostore Alzo e Alori BergBr ( BAT in 5CEd pf



INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, MAY 13, 1992

# **Olivetti Posts 1991 Loss**

Compiled by Our Staff From Dispatche

IVREA, Italy — Olivetti SpA reported on Tuesday a 459.8 billion line (\$371.4 million) loss for 1991, caused in part by a corporate restructuring that the Italian computer company has said would end its unprofitability this year.

this year. The result was worse than the company's February prediction of a 290 billion lire loss, and it compares with profit of 60.4 billion lire in 1990. The company cited a 200 billion lire restructuring charge to cover severance costs. It cut 7,200 jobs last year, following a 3,200-job reduction in 1990. Revenue fell 4.8 percent, to 8.61 trillion lire last year, and first-quarter sales this year were down 4.4 percent.

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# **Robertson Bids for UPI**

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included its overseas news gathering operation and radio network. He also said he did not intend to turn the news agency into a Christian-oriented enterprise. Other bidders included the Washington-based Federal News

Service, which bid for UPI's Spanish-language news wire and part of its Washington report for a total of \$55,000.

Eastnet, a news organization based in Eastern Europe, bid \$30,000 for certain leases of UPI in the former Soviet Union, Eastern Europe and China. A publisher bid \$125,000 for certain assets, including \$25,000 for the United Press International name. (Renters, AP)-

### **MGM-Pathe Makes Offer to Orion**

CULVER CITY, California (Combined Dispatches) --- MGM-Pathe Communications Co. said Tuesday it made a proposal to distribute Orion. Pictures Corp.'s unreleased motion pictures and its library product. MGM-Pathe, whose legal and financial problems have halted its own production and left its distribution channels idle, said its proposal also, contained an option to purchase the film assets of Orion, which is operating under Chapter 11 bankruptcy protection and has 10 films ready for release eady for release.

ready for release. Terms of the proposal were not disclosed. The offer followed meent, bids for Orion from Republic Pictures Corp. and Savoy Entertainment, (Reuters, UPI)

#### FDIC Seeks Premium Rise on Banks

WASHINGTON (Bloomberg) - The Federal Deposit Insurance WASHINGTON (Bloomberg) — The rederat Deposit insurance preni-Corp. board on Tuesday proposed to increase deposit insurance preni-nms for banks and thrifts to 28 cents per \$100 insured, from 23 cents. The proposed increase, which is subject to public comment for 60 days, would become effective Jan. 1, 1993. The increase would be part of a 15, year plan to restore the beleaguered Bank Insurance Fund's reserves. The FDIC board also proposed to base an institution's deposit insurance premiums on the risk it poses to the Bank Insurance Fund of the Savings Association Insurance Fund.

## Chase Rating Is Boosted by Moody's

NEW YORK (Renters) — The credit ratings of Chase Manhatta Corp. and its banking subsidiary, Chase Manhattan Bank, were uppear by Moody's Investors Service Inc. on Tuesday.

oy Moody's Investors Service Inc. on Tuesday. The agency said its action reflected Chase's stronger core earnings and capitalization, as well as a stabilization in the bank's asset quality. The move raised the rating on approximately \$10.5 billion of Chase's long-term debt to Baa2 from Baa3. Moody's also said it may upgrade \$8 billion of the long-term debt of Chemical Banking Corp. because of expectations that Chemical should achieve its 1992 goals for operating revenue and expenses.

#### **California's Unitary Tax Is Upheld**

SAN FRANCISCO (Reuters) - The California Supreme Court has rejected a major challenge to the state's controversial method of taxing foreign corporations, a decision that could save the state \$792 million in revenues.

The court late on Monday ruled as constitutional the 52-year-old "unitary tax," which takes into account a foreign-based multinational corporation's operations outside the state in calculating tax, burdens,

**DOLLAR:** Softened by Rate Talk

(Continued from first finance page) is due to the 6 percentage point differential between U.S. rates and 5.4500 French francs. down from German short-term rates. 5.5065 francs.

The British pound rose to \$1.8118, from \$1.7947. Currency traders said that speculation of an imminent cut in U.S. interest rates to boost the economy

got a fillip after the release of data showing only a 0.2 percent rise in

The report, which will be fol-lowed on Wednesday by U.S. retail sales figures for April and on Thursday by money supply num-bers, generally supported financial analysts' views that price pressures were under control and that the Federal Reserve had room to lower interest rates without risking higher inflation.

"The figures have encouraged people to think the Fed will ease again," said Julian Callow, international economist at Chase Investment Bank. "That's made the dollar's battle against its huge carrying cost all the tougher and must bias the currency to the downside now." Analysis said much of the mar-

ket's uncertainty over interest rates

Speculation about a possible cut in U.S. interest rates has been growing as the first reports of data for April have shown the recovery

Foreign Exchange

producet prices in April.

entering the second quarter at a very sluggish pace. Lower U.S. interest rates will Unchanged Total Issues New Highs New Lows make relatively high interest-rate currencies, such as the mark, increasingly attractive. "It's dawned on the market that

the U.S. recovery will not be a vibrant one," Mr. Callow said, "while the German economy is proving much stronger than anyone anticipated. That means we could see this huge yield gap remaining until next year."

The dollar was also pressured Tuesday by comments from Lothar Müller, a Bundesbank central council member, who was reported as saying that excessive German inflationary pressures were likely to prevent a cut in German interest

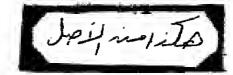
rates this year. Earlier in London, the dollar was also sharply lower. It was quoted at 1.6245 DM, down from 1.6420 DM on Monday, and at 130.65 yen down from 133.20 yen.

(UPI, Bloomberg, Reuters)

(Reuters, AFP, Bloomberg)

NASDAQ Diary Close Declined Unchanged

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Marks & Spencer Lifts Profit

**Retailer Says Consumers Not in Buying Mood** 

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Bids for UPI

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#### ورامده مراملا منهتا موجا برغوكم U.S. Firms S. Relents on Stake n World Bank Arm **Plan** Joint

By Hobart Rowen United States would no longer be Wantington Part Service able to exercise its veto authority unless the threshold were lowered or unless the United States also bought more shares, which it did

not choose to do. Other nations agreed to a shift in the veto threshold, but David C. Mulford, a U.S. Treasury undersecretary, insisted at a congressional hearing April 29 that the United States would not consent to a reduction in the 25 percent stake.

country, to a venture owned 60 percent by PepsiCo Foods International and 40 percent by General Mills; cash would not be involved. The deal requires approval by the EC Commission. A Pepsi spokesman in Brussels said one object of the deal would be to expand the number of markets in

When the IFC board met on which products are offered. Thursday, however, the French ex-Among products involved are Pepsi's Rufiles potato chips, Fritos and Cheetos chips and a Greek chip product called Dracoulinia made in ecutive director, Jean-Pierre Landau, asked the American executive director, Patrick Coady, if he would the shape of fangs, the spokesman said. From General Mills, lines inguarantee, once Congress voted for the selective capital increase, that he would vote for the increase clude Bugles chips from the Nether-

According to several sources, Mr. Coady said he was not in a lands and Belgium and Choc cake products from France. position to make such a guarantee. The combined company would Mr. Landau then said he could not have annual sales of more than \$600

million. It would include Pepsi's Productos PepsiCo SA of Spain, La-provar Sociedade de Productos Alisupport the overall plan.

Snack Unit Compiled In: Our Staff From Dispatches LONDON - Marks & Spencer PLC, Britain's biggest clothing retailer, announced Tuesday a 6 per-PARIS - PepsiCo Inc. and Gencent rise in pretax profit in its latest year but held out eral Mills Inc. said Tuesday they little hope of a quick revival in consumer spending. would merge six of their European The company said pretax profit before exceptional snack subsidiaries into a joint ven-

ture that would help them expand

plan to contribute three subsidiar-

ies apiece, each one in a different

charges rose to £670.4 million (\$1.2 billion) in the year ended March 31, from £631,5 million a year earlier. marketing of their various products. The two U.S.-based companies Sales rose just 1.6 percent to £6.36 billion, from £6.26 hillion. But the company maintained market share and profit margins in Britain, where it has 300 stores.

These results demonstrate that by remaining faithful to our trading principles, we can improve profitability even in the depths of the severest recession." said the company's chairman, Sir Richard Greenbury. He added, however, that "at present we are seeing no upturn in U.K. consumer spending."

The gloomy comments helped take the steam out of the London stock market, which has set record highs this month on hopes that the economy was finally pulling out of the longest recession since the 1930s. Marks & Spencer's shares rose 1 penny to close at

331, but the Financial Times-Stock Exchange 100-share index finished 15.4 points lower at 2,722.4. Britain's ruling Conservatives say that the economy

LONDON - Britain announced

on Tuesday its smallest rise in four

years for a key measure of wholesale

inflation, but the good news on prices was tarnished by a pessimistic

outlook on consumer spending from Marks & Spencer PLC, the coun-

The government said prices of

try's largest clothing retailer.

is on the road to recovery and that consumer confidence has been picking up.

Retailers themselves were hopeful that consumers would start spending again after the April 9 general election, and some big department stores did ootice more shoppers over the Easter holiday.

Last week, the retailing group Sears PLC reported a 45 percent drop in annual profit and said it had seen no significant uprurn in consumer spending in the first quarter of this year.

Investment analysis said this showed consumers, saddled with high mortgage costs and other debts, remained extremely cautious.

Analysts were particularly disappointed by the slim sales growth at Marks & Spencer.

"Second-half U.K. sales were lower than we were hoping for," said Nick Bubb at Morgan Stanley.

beloed Marks weather the recession better than many of its rivals.

million a year earlier.

#### Londor But tight cost controls and strong management Londor Madrid The company incurred exceptional charges of £46.9 Milan million in the latest year, including £16.9 million for

markets by warning there was little

hope of a fast revival in consumer

spending. Its warning helped to knock share prices down from re-cent record highs and added to

concern that economic recovery

Recent indicators have suggested

the economy is improving, but ana-

lyst said any upturn would be a

would be difficult.

job cuts in Britain and £30 million to scale back its Canadian business, compared with charges of £16 (Reuters, Bloomberg)

#### Helsinki HEX 864.59 863.21 Financial Times 30 2,137.80 2.147.10 FTSE 100 2.722.40 2,737.80 General Index 257.91 258.06 MIB 952.00 960.00 **CAC 40** 2.063.63 Paris 2,077.49 1.089.32 1.092.81 Stockholm Affarsvarider Stock Index 444.91 Vienna 441.31 679.20 \$82.30 Zunich SBS Sources Reuters, AFP mail in al Hyrald Tribua

Investor's Europe

Index

DAX

FAZ

**CBS** Trend

Stock Inde

London

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FTSE 100 Index

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Tuesday

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#### Very briefly:

• Procontia AB said first-quarter profit rose 14 percent, 10 1.12 billion kronor (\$189.3 million), with strong sales in its Kabi Pharmacia unit,

Portugal will privatize 49 percent of the national airline TAP-Air Portugal in the second half of 1993. Communications Minister Joaquim Ferreira do Amaral said; no details were provided.

· Oman, eager to extend its naval influence to the Indian Ocean, has ordered wo warships from Vosper Thornycroft Industry Ltd. of Britain in a deal worth £150 million (\$268 million), industry sources said.

• Bankruptcies in Norway rose 24 percent in the first quarter from the year-earlier period, to 1,516, the Central Bureau of Statistics said.

· General Accident PLC. the British insurance company, said its firstquarter pretax loss totaled £29.2 million, smaller than the £74.7 million loss a year earlier. in a sign that the Britisb economy is recovering.

• The London International Financial Futures Exchange introduced a futures contract for three-month Eurolira interest rates.

. L.M. Ericsson AB said it had won an order worth more than 700 million kronor from Tokyo Digital Phone Co. to deliver and install a mobile telephone system in Tokyo.

· Peninsular & Oriental Steam Navigation Co. of Britain said it had formed an Asian subsidiary, P & O Asia L1d., to expand its operations in the region. Taiwan will buy 100 French fighter planes. Defense Minister Pierre Jone of France said; he gave no details on the purchase or on whether the government had permitted Dassault Aviation SA to put its Mirage 2000-5 combat jet on offer,

4FP, Reviers, Bloomberg

## Grim Forecast for Hungarian GDP

BUDAPEST - A Hungarian think tank forecast Tuesday that the country's gross domestic product would shrink 5 percept in 1992, a far worse performance than the government has projected.

The Economic Research Institute also predicted a ballooning budget deficit, a \$1 billion merchandise trade deficit, 25 percent consumer price inflation and 800,000 unemployed by year-end. The government has forecast that GDP would be flat to slightly

positive this year amid the transformation to a market economy.

A French government official said his government "had no animosity" toward the United States. and only wanted to make sure that "the capital increase takes place as soon as possible" in a way that

This would enlarge the IFC capi-

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mentarios SA of Portugal and Tasty Foods SA of Greece plus General Mills's Biscuiterie Nantaise-BN SA of France, Smiths Food Group BV of the Netherlands and Smiths Food gives the former Soviet republics their proper status. Group SA of Belgium.

rising only 0.2 percent on a season-ally adjusted basis in April. goods leaving factories rose just 3.8 But Marks & Spencer unnerved percent in the 12 months to April. POLLUTE: A New Swap Market Penn Centra Travelers Corp. Revenue 1992 1997 Revenue 2600 1000 Net Inc 4110 4210 Per Sharz 63 538 Nets include pains of \$11 mil-tion vs. \$203 million. 1992 49.10 35.20 8.60 1772 01.70 4.10 6.13 1971 (Continued from first finance page) Net Inc. \_\_\_\_

because "we're hoping that the

ware, expecting to recoup the cost through sales of allowances.

day. Mr. Davis said. "these prices are going to come out eventually, as we go into regulatory proceedings." But his company does not want to divulge the number now, he said.

prices of allowances will rise. Establishing the market price is important according to Robert D. Conley, president of Pure Air Inc. of Allentown, Pennsylvania, be-

long haul.

cause utilities that are considering buying pollution allowances are weighing that option against installing pollution-control hardware-Likewise, a company that is considering making the investment to "overcomply" wants to know what the allowances would sell for. If this deal and others that will presumably follow in coming weeks do

to emit one ton of sulfur dioxide. UAL would be worth about \$1,000 on 1st Quer. 1992 1991 Revenue \_\_\_\_\_ 2,970 2,560 Net Loss \_\_\_\_ 92,30 157,00 the open market, but with improving technology for lowering such Wel-Mart Stores emissions, along with other factors, recent estimates have been lower. ret Quer. 1192 Revenue \_\_\_\_\_ 11,754 Net Inc. \_\_\_\_\_ 356,96 Per Shore \_\_\_\_\_ 434 If the cost of removing a ton of sulfur dioxide from the air is in fact lower than expected, that is good

Inflationary Pressures Lessened in April

the lowest level since February

1988. The Treasury hailed the fig-

ures as a sign inflationary pressures

Month-on-month output prices

rose 0.4 percent, much lower than

economists had expected. Industrial costs also remained light, with

the price of raw materials and fuel

were being squeezed.

In the deal announced on Tues-

market is a bit more robust" and George Bush, some had estimated that a single allowance, or the right

that the Environmental Protection Agency is planning to hold in early

Mr. Cooley said that the TVA-Wisconsin deal was probably small by the standards of those that will

news for electricity users because it means the total cost of compliance with the Clean Air Act will be lower. But it may be had news for companies that invested heavily in not establish a price, then the inexpensive pollution-control handdustry will probably have to wait for an auction of extra allowances

1777 1744 045 Net Inc. ....

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> 1991 To our readers in France

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It's never been easier to subscribe and save with our new tall free service. Just call us today at 05-437-437

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AUSTRALIAN LOTTERY

Holderbank Fin. Glorus Year 1991 1999 Revenue 3,970, 3,250 Pryfil 272,00 311,00

1991 872.99 85.44 **United State** 

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and its year power in the IFC rough an amendment to the arti-slowering he threshold for a veto 10 percent, similar to the present Under pressure from IFC's management and senior World Bank officials, Mr. Mnlford finally agreed in principle to ask Congress for authority to approve a selective capital increase, and to abandon his earlier insistence that the Unit-

ed States retain its 25 percent share.



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3. 4 or 5 of the winning numbers correct, you win one of the thousands of other cash prizes. The Prize Pool is divided into 5 divi-

sions based on the number of correct. numbers drawn. A special machine draws 6 mumbered bells, than two extra num-bered balls (called the bonus numbers) making a total of 8 balls drawn. The more numbers you draw (up to all six correct), the more money you win.

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Breny 6 weeks you'll be sent a list of the winning numbers so you can check for you-east how you're ding. Whenever you waak, you can call the MUTLING MUMBERS IN Briebans or London to check the winning numbers that weak\_at the and of your subyou'll be sent a final

But to whi - you must enter. So com

PACIFIC PLAYERS AGENTS 376 Montague Road, Brisbane QUEENSLAND, 4101 Australia Pax No: (61) 7 546 4389

AUSTRALIAN LOTTERY ENTRY FORM 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 123456789 1 2 3 4 5 6 7 8 9 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 10 11 12 13 14 15 16 17 18 0 21 22 23 24 25 26 27 10 20 21 22 23 24 25 26 27 10 20 21 22 23 24 25 26 27 10 20 21 22 23 24 25 26 20 30 31 32 33 34 35 36 28 29 30 31 32 33 34 35 36 28 29 30 31 32 33 34 35 36 28 29 30 31 32 33 34 35 37 40 41 42 43 44 45 37 35 39 40 41 42 43 44 28 29 30 37 38 39 40 41 42 43 44 45 37 38 37 40 41 42 43 44 45 HALLELLUL 1 2 3: 4 5 6 7 8 9 1 2 3 4 5 6 7 8 9 1 2 3 4 5 6 7 8 9 1 2 3 4 5 6 7 8 9 1 2 3 4 5 6 7 8 9 1 2 3 4 5 6 7 8 9 1 2 3 4 5 6 7 8 9 1 2 3 4 5 6 7 8 9 1 2 3 4 5 6 7 8 9 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 10 11 12 13 13 14 15 16 17 18 10 11 12 13 14 15 16 17 18 10 11 12 13 14 15 16 17 18 10 11 12 13 14 15 16 17 18 10 11 12 13 14 15 16 17 18 10 11 12 13 14 15 16 17 18 10 11 12 13 14 15 16 17 18 10 11 12 13 14 15 16 17 18 10 11 12 13 14 15 16 17 18 10 11 12 13 14 15 16 17 18 10 11 12 13 14 15 16 17 18 10 11 12 13 14 15 16 17 18 MAIL TO: PACIFIC PLAYERS AGENTS, 375 Montague Road, Brisbane, Queensland, 4101, Australia Fax: (61) 7 846-4389 tes are entered twice in each Wednesday and twice Saturday draw, giving you 4 draws every week. YES: I would like to enter the AUSTRALIAN LOTTERY. I've picked my lucky numbers on the GAME BOARDS above and tacked the box at left showing the period over which I want to play. Rush me my ENTRY CONFIRMATION CERTIFICATE showing the starting date of Number of Games (10 weeks) (20 weeks) (40 weeks) 

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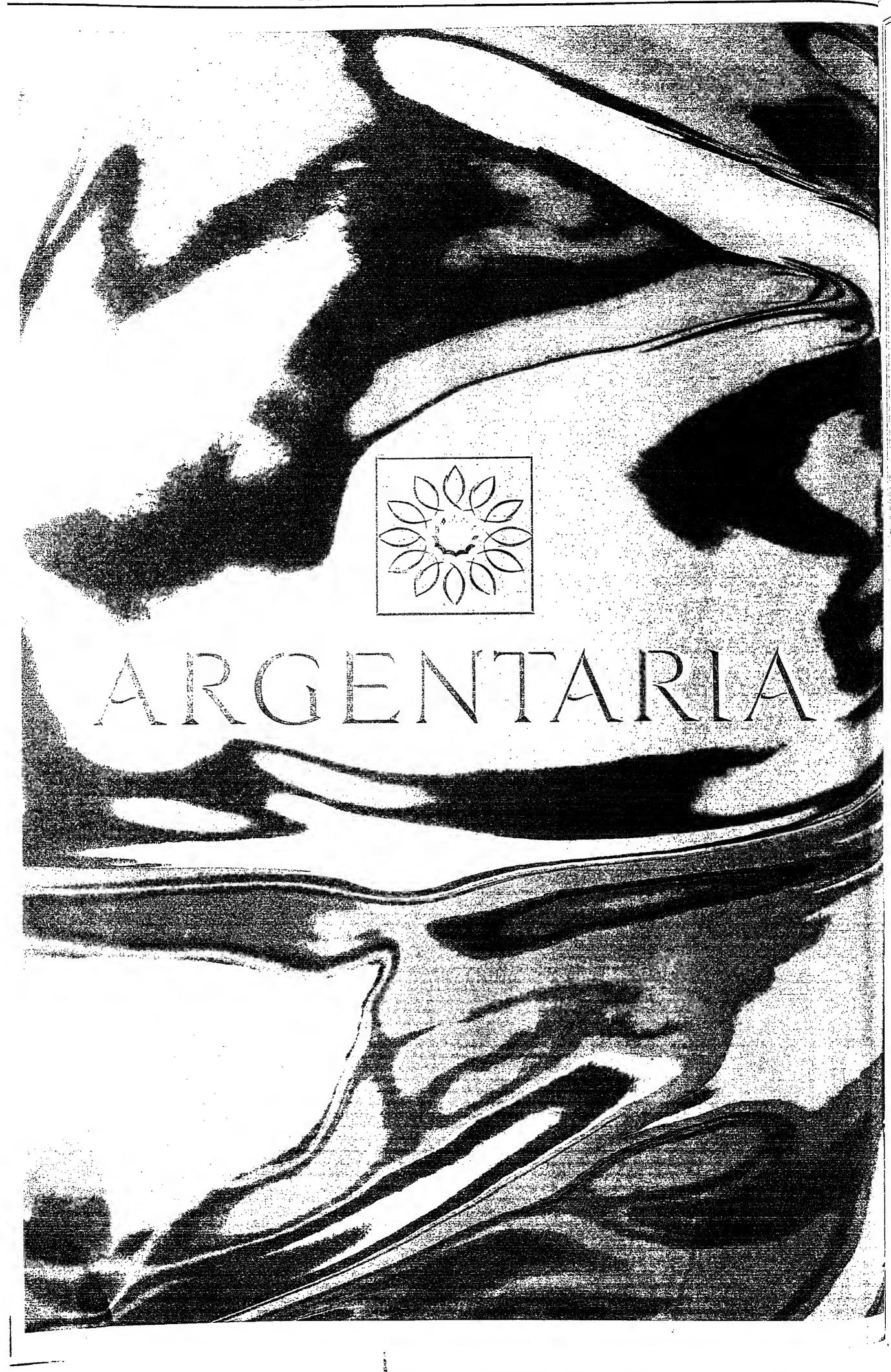
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#### Page 12

# JAPAN: Economic Weakness Is Formula for Corporate Strategy Changes

#### (Continued from page 1)

to case tense trade relations with the United States have made it difficult for companies to unload their goods at cut-rate prices abroad. Japan's trade surplus already is headed for a record this year, of more than \$125 billion, and the government is urging companies to focus on imports to mitigate the problem.

The point, Mr. Hidaka said, is that he will have to steer his company in a new direction, looking for new markets and new products during the slowdown.

"We see this as a period of ad-justment that is different from slowdowns we've experienced in the past," he said. "Every product has a life span, and so do indus-

tries. We don't think automobiles will be the leading industry forever. The only answer is to develop new products during this period. You have to be forward looking in this kind of time or you won't survive."

What Mr. Hidaka did not say, but what many in the West fear, is that if he and other Japanese manufacturers succeed, they may emerge from this slowdown even more competitive relative to their foreign counterparts.

Still, the signs of a severe slowdown are everywhere — side by side with indications of underlying strength, remnants of the five-year boom that left Japanese industry in a far more competitive position.

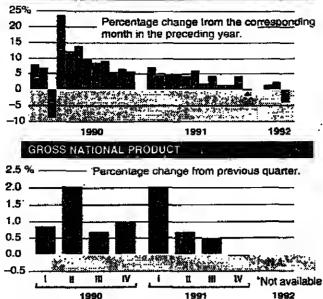
The concern shrank at an annu-al rate of 0.2 percent in the last three months of 1991, and signs are pointing to a further contraction in the first quarter of this year. Nonetheless. most economists

are forecasting growth of around 2 percent for the entire year, a sharp slowdown from last year's 4.5 percent rate, but a respectable pace hy American standards.

pany

Tokyo Shoko Research Ltd., a

#### **Japan's Slowing Economy** DEPARTMENT STORE SALES



rtment Stores As

private credit agency, reported that there were 10,723 corporate bank-ruptcies in the fiscal year that end-ed March 31, involving dehts of more than 10 million yen (\$75,075). sales of the most luxurious prod-ucts bave been hit hardest, but the basics have been less affected. Sachio Takamine. head of the large gourner foods department at the Tobu department store, said he began to see signs of the slowdown last year. The first indication we Those companies left behind total dehts of about \$61.3 billion, nearly twice the previous record for a year. got was that party-related goods, such as expensive wines and pate, began to decline," be said. But, be said, the Japanese are till meisting their party areas are There is concern that loan losses could so hun Japanese banks that companies will find it harder to get

the capital they need to grow. Indeed, Mr. Hidaka said, hanks still enjoying their new sense of affluence, in spite of the slowdown, were willing to make loans to meet and are not giving up all luxuries. routine operating expenses, but money for long-term expansion or Sales of caviar, for instance, are improvement projects bad already disappeared. An established comstill rising at his store, Mr. Taka-mine said, and overall sales of gourmet foods continue to grow. On the other band, Shin Watari, like ours can do all right." he said. "But smaller companies or new companies are in trouble." president of Cornes & Co., which imports and distributes the Rolls-A pattern is developing in which

now we are trying to moderate of exports. So we cannot find a simp 1992 means to get out of the curre recession Hidaka Seiki faces a simi problem. Its business comes 60 p cent from the auto industry, percent from producing parts merchant ship radar systems, a 20 percent from military rela products.



# ways resort to exports to jack sales when times were tough." s Tsunehiko Fujii, assistant manag of Toyota's research division. "B

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# **DU PONT:**

# **Sports Sponsor**

rate advertising. "Our vision is the we're going to become a top 10 gre global company. "But to do that we've got to b come better known." be added. M Murray acknowledged rueful that in France, for example, name Du Poni evoked a luxi cigarette lighter, not the Delawarebased company that had 1991 reve-nue of \$38.7 billion and net income of \$1.4 billion. "And the other Du Pont is maybe a \$500 million com-pany." he added. The European and Asian enarket exposure, added to the American one and the 20 pounds of actions

Italie Dif Foll evoked a fourty cigarette lighter, not the Delaware-based company that had 1991 revealed of \$38,7 billion and net income of \$1.4 billion. "And the other Du Pont is maybe a \$500 million company." he added. The European and Asian market exposure, added to the American one and the 29 pounds of newspaper clips, rounds out to the figure of \$70 million in publicity. "Even if you discount it by 90 percent." Mr. Commy said. "it's still almost a \$10 million value." That would be five times the \$2 million Du Pont is spending on sponsoring the race this year in the first year of a three-year contract. In a time of economic distress, has anybody complanted that the \$2 million million. We prefer attrition, early retirements." But the time of geconomic distress. "But the time of we protect attrition, early retirements."		
are focused on dry, 32 our reputa- tion to help us sell." Mr. Conmy offered another sur- vey, this one of telephone inter- views conducted with about 500 randomly selected people across the United State - Evtrapolated, the results ascence shall be percent of the general population had been aware that Du Pont was sponsoring a sporting event and 21 percent had heard of the Tour Du Pont. Better yet, the study said, 30 mil- tion Americans had heard of the Tour Du Pont and knew it was a cycling event Among this group, the study continued. "awareness of key Du Pont brands was significantly higher among those proven aware of the Tour." Fifty-nine percent of the proven aware knew, for example, about Kevlar, a Du Pont product, as against 31 percent of the unaware. For Lycra, the ranio was 82 percent against 16 percent. All are among the 40 Du Pont chemical products that are used in hicycling, among other activities. "Du Pont doesn't sponsor the race because we expect to make a gigantic profit out of selling our products to the bicycle industry," said Roben C. McCoy, the busi-		
said Robert C. WicCoy, the obsi- ness program manager for ad- vanced materials in bicycles. "We sponsor the race because we're a hig global company, and biking is something all our customers and employees relate to. "It's also a way to display a lot of our products." A huge van full of bicycling gear made from Du Pont materials follows the race and parks prominently on main streets to at- tract crowds. "So it's a way for Du Pont to get its message out around the world." Mr. McCoy said. That message is straightforward: "People aware of the Tour." said the telephone survey, "are significantly more likely to rate Du Pont nore positively than GE or IBM in terms of quality products, social responsi- bility, innovative and particularly 'as a great global company' than those not aware of the Tour." As befits a worldwide advertising manager. Mr. Murray was livelier than the survey in his appraisal. He compared the Tour Du Pont's value to that of such athletes as LeMond, Michael Chang and Katarina Witt that Du Pont sponsors personally.		

### ASIA / PACIFIC

Page 13

# Asia to Pay More for Gas

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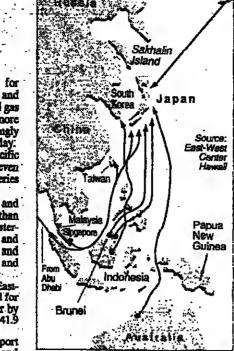
SOUGAPORE - Surging demand for and a start of the Assessment in Asia, forcing buyers to pay more for regional supplies and to turn increasingly to Gail producers, analysis said Tuesday. A supply squeeze will hit the Asia-Pacific region after the and of the decade even therein there have been major gas discoveries premity in Malaysia and Indonesia. Gas demand in Japan, South Korea and

Transfer is creected to increase by more than one-dirid by the year 2000 because of faster-that creected growth in electricity use and deays in the development of nuclear and creating power plants because of safety and renvironmental concerns.

According to a recent study by the East-West Center in Hawaii, Far East demand for LNG could anxeed 90 million tons a year by 2016 more than double the 1991 level of 41.9 million tons. Unifices in Northeast Asia now import

menty all their gas from Southeast Asia and regional projects by offering low-interest de-velociment loans and a minimum price for gas that is substantially higher than the prevail-

ing level, analysts said. Octomal Petroleum Corp. has discovered inferior the coast of the East Malaysian state of Sergerick that may contain up to 4 trillion



Alaska

cubic feet of gas. Azizan Zaimul Abidin, president of Petronas, the Malaysian state oil com-pany, said that if the find is confirmed, the country might be able to expand annual LNG exports by 7 million tons.

He was speaking at an international energy conference co-sponsored by the International Herald Tribune and The Oil Daily. The meeting ended Tuesday. Malaysia, the region's second-largest gas

exporter after Indonesia, is expected to boost sales to 14.5 million tons a year in 1996, when new processing capacity comes on stream at Bintuin in Sarawak

Asamera Oil Ltd. of Indonesia is evaluating what analysis say may be a large new gas discovery in northern Sumatra.

Minoru Takci, general manager of the petroleum division of Nissho Iwai Corp., a leading Japanese trading house, said that although Japan had secure LNG supplies to the year 2000, it needed to find extra re-

sources for the 21st century. From discovery, a major new LNG project can take eight or 10 years to bring on stream. Mr. Takei said that Japan preferred to get its energy supplies from the Asia-Pacific region but was also investigating prospects in

the Middle East Four giant LNG projects are planned around the world at an estimated cost of about \$40 hillion. They are off Qatar in the Gulf, the Natura Sea in Indonesia, Sakhalin islann on the Pacific coast of Russia and in Alaska. But the projects face delays or cancellation because of doubts about their profitability, said Fereidum Fesharaki, director of resources programs at the East-West Center. The pricing formula for LNG is tied to the price of cal which, because of current low

prices, "will not provide sufficient return to ustify massive megaproject investments." Mr. Fesharaki said.

He said that a less ambitions project in Oman, backed by the Shell group, could become the next LNG exporter to Northeast Asia. It would have an initial output of 4 million tons.

# News Corp.'s Net Jumps **On Strong Media Gains**

improved results from its newspamainly responsible for a sharp further Wednesday. jump in net profit for the nine months ending March 31.

But the company said the result was tempered by disappointing results from the Twentieth Century-For Film division in the United States and by continuing losses at Ansett Transport Industries in Australia.

News Corp. posted a net profit, including abnormal items, of 437.14 million Australian dollars (\$328.7 million) for the nine-month period, up from 52.62 million dollars a year earlier. Net profit for the latest quarter was 81.87 million dollars, after a loss of 204.66 million in the like period a year earlier. Profit increased despite 2 fall in revenue, 10 7.73 billion dollars

from 8.32 billion, reflecting the sale of businesses in the United States and Australia.

Operating income from newspapers rose to 427.84 million dollars in the nine months, from 379.61 million a year earlier, while television income rose to 165.21 million dollars from 52.12 million.

Compiled by Our Staff From Disputches Traders and analysis said the re-SYDNEY - News Corp., flag- sults confirmed that News Corp. ship of the media businessman Ru- was on track for a period of strong pert Murdoch, said Tuesday that growth. The company's stock price rose 42 cents to close at 21.72 dolper and television operations were lars, and analysts said it would rise

Victor Shvets, analyst at Baring Securities Australia, said News Corp. was a "buy" after the earnings announcement. "The stock has accumulated both an earnings momentum and a growth momentum," he said. "I believe short term and long term the stock will perform well

Income from News Corp.'s film division, including Twentieth Century-Fox, fell to 118.13 million dollars in the nine-month period, from 173.45 million the year before.

"Profits at seven owned and operated television stations grew 15 percent," News Corp. said, "offset by a small reduction at Fox Broadcasting Co., where ratings contin-ued to reach record heights, but revenues were off, particularly for national advertising."

Profits from the British newspaper division increased 49 percent irom a year earlier, through improved efficiencies and cost-reduction programs, it said.

(Reviers, Bioomberg)

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#### Very briefly:

Sources: Reuters, AF

Bombay

Investor's Asia

Japan's Insurance Council, an advisory panel to the Ministry of Finance, is expected to make a final proposal in June to deregulate the insurance industry, ministry officials said; the Asahi Shimbun reported that insurers would be allowed to do securities and banking business.

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National Index

Hong Kong stocks ended at a record high for the fifth time this month, although mild profit-taking took some of the edge off early afternoon gains; the Hang Seng Index finished 73.59 points higher at 5,705.93.

• Nissan Motor Co. said it had completed a 100 billion yen (\$751 million) expansion of its Fukuoka plant in southern Japan, making it the compa-ny's biggest carmaking facility with capacity of 600,000 cars a year.

• Toshiba Corp. and General Electric Co. of the United States have agreed to jointly develop a 1300-class gas turbine for use in electrical power plants, a GE spokeswomen said.

· Kawasaki Heavy Industries said it had agreed to license to Korea Heavy Industries & Construction Co. the right to manufacture two of its designs for steam turbines used in the engines of large ships.

#### Reviers, Bloomberg, A Fi

## Taiwan, Worried by Fast-Food Inroads, to Promote Rice Hyundai Founder's Campaign Pledge

TAIPER = Taiwan, alarmed by the rising communities of U.S. style fast food, said Tues-day that it would haunch a campaign to pro-more the traditional Chinese staple of rice.

The growing popularity of foreign food such as himburgers and pizza has cut rice consump-tion and threatens a basic element of Chinese culture, the cabinet's Council of Agriculture said. endangered by the influx of fast food. "In order to meet the challenge of U.S. and

1.00

European fast food, we will actively promote the sale and consumption of nice and the develop-ment of new nice-based products," it said.

A recent survey showed 25 percent of 2,000

The council said the cultivation and consumption of rice had instilled the virtues of hard work and thrift in Chinese people over their 5,000-year history, and these values were

The average person in Taiwan ate 68 kilo-grams (150 pounds) of rice in 1990, down from 79 kilos in 1986, a council official said.

The official said the government planned to spend 50 million Taiwan dollars (52 million) to develop new rice-based products and better methods of packaging rice and 10 million dol-lars on an advertising campaign.

Taiwan high school students were overweight because of fast food, the council said. SEOUL - Chung Ju Yung, the founder of the powerful Hyundai Group, said Tuesday that if elected president, he would dismantle South Korea's big business conglomerates, known as chaebol. "I think it is right to disband the chaebol and force them to specialize to reinforce international competitiveness," he said, adding that if elected be

would implement such changes "step by step, through legislation." Mr. Chung last week launched his campaign for the presidential elec-tions, which are due in December. He formed his own party in February to oppose the government of President Roh Tae Woo. Mr. Chung said he had severed all ties with Hyundai, one of South Korea's biggest chaebol.

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ENTERNATIONAL HERALD TRIBUNE, WEDNESDAY, MAY 13, 1992

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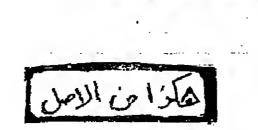
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**ADVERTISING SECTION** 

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INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, MAY 13, 1992



# THE UNIQUE MOVE

global as the country incorporates itself fully into the European economy. This issue explores new industrial initiatives in sectors ranging from textiles and ceramics to automobiles and mining.

Industrial Sector Forges Links With Eastern Europe

Antonio Santos is the kind of

an who brings a sparkie to the eyes of industry Minis-

ter Luis Mira Amarat; Mr. Santos,

CEO of Tecmoide, a moldmaking

guese industry in Eastern Europe. Portugal nationalized much of its productive capacity in 1975 after the revolution and in the last five years has spent a lot of time privatizing and restructuring the manufacturing and financial sectors. The usefulness of the Portuguese experience has been recognized by the World Bank, which, with us, commissioned a joint study of these new industrial markets. As a result, Portugal is to make case studies of 12 to 15 industrial enterprises in Hungary, Poland and Czechoslovakia."

Mr. Santo's efforts Illustrate the potential of such links. "I forged a network of 68 small local moldmakers in Marinha Grande into a pool producer to meet my production requirements. That's something the Russians, could do too," Mr. Santos says, adding: Why not break up some of the big manufactoring plants they have into small, efficient units? I convinced eight or 10 qualified workers from a big company here [in Portogal] to set up their own operation, becoming worker-partners and highly profit-motivated. This kind of experience could be useful in former East bloc economies."

The government's campaign to stir Portuguese business interest in newly emergng East European markets was further

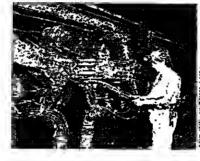
· Modernization and restructuring in traditional industry (textiles, clothing and foot-

· Industrial exploration of natural resources like ceramics, mines, ornamental and industrial stone, timber and forestry, cork and agribusiness.

•New high-tech industrial projects involving foreign investment.

Entrepreneurs moving into these areas are not only welcome and eocouraged, but wise investors can expect to reap rich rewards. Priorities include information technology, electronics, biotechnics, ceramics technologies, pharmaceuticals, capital goods, the automobile and auto-components industry, medical and hospital equipment, energy (basically thermoelectric plants), special-purpose plastics, sports products and tourism.

To stimulate industrial development and



of Cinca, a ceramics group, which is now

Portugal's industrial sector is modernizing, streamlining and going increasingly

planning to wideo export markets and product range following its acquisition of a 19.3 percept stake by Switzerland's Laufeo group, the world's such-largest ceramics producer. Laufeo is to acquire a f5 percent stake in Cinca's decorative tile associate, CIC-Companhia Internacional de Cerámica in the first half of 1992. Ceramic exports in 1991, mostly to the EC and the United States, were up 9 percent to nearly 24 billioo escudos (\$240 million), compared with (988's 20.5 billion escudos and 33 billion escudos in 1990. And the growing attractiveness of Portuguese industry among foreign investors is shown by recent investments in projects based in the Sines industrial zone, a major southern-coast oil and industrial port. The Sociedade de Promoção e Gestão de Areas Industrial e Serviços, managers of the zone, say the following investments are peoding in the area: a 15 billion escudo synthetic resin plant from Proquigel of Brazil; a 100 hillion escodo, 210,000 ton capacity copper manufacture and smelting plant by Meicob; and a 70 billion escudo fertilizer project by the Office Cherifien des Phosphates

of Morocco. In spite of these efforts to go global

Far left: Cari Hahn (Volkswagen), Prime Minister Cavaco Silva and Lindsey Halsteed (Ford) at launching of AutoEuropa factory In Setúbal.

footwear industry. Exports rose from 16 million pairs of shoes a year to 77 million between 1980 and 1990, with 1990 export earnings of 178 billion escudos, 9 percept of the overall national total. Production in 1990 was f02 million pairs, with a reveoue of 235 billion escudos. Most of these sales were within the EC, which absorbs 78.3 percent of Portuguese footwear exports; EFTA countries take 13.7 percent.

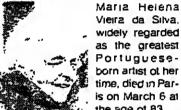
In spite of these positive results, the industry fears a troubled future due to Asian and East European competitors. The National Footwear Industry Association warns that Asians are breaking into the quality market segment, while there is also a threat from low-labor-cost East European produc-

Ongoing privatization efforts are expected to inject new life into the industrial sector and help it survive the challenges of the new Europe and of globalization. The public industrial sector should fall from 31 percent of domestic gross value-added to 25 percent in 1992, according to José Elias da Costa, secretary of state for finance, with its share of Portugal's overall economy set to fall from the current 16 percent to 12

reeot by the end of 1992, and down to 6

ministério da NDUSTRIA & ENERGIA SEE PAGE 16

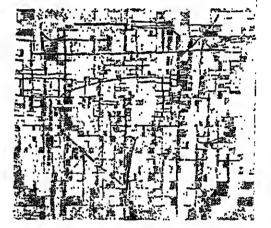
#### Personalities Seeing 'What Is Not There'



as the greatest Portugueseborn artist of her time, died in Paris on March 6 at the age of 83.

Born in Lisbon into a cultivated family of liberals, she was given a cosmopolitan education and traveled widely in Europe from an early age

In Paris, she first studied sculpture but switched to painting under the



Page 15

firm in Marinha Grande, files reg-

ularly to Moscow to keep his ex-

port market in shape.



NEW MIDHS \*

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LINEX Highs-Lows

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Mr. Santos, a fluent speaker of Russian who has been doing business in the former Soviet Union since 1975, recently began offering to share his business experience with his con-

tacts there. His successful efforts illustrate the links between the developing economies of Portugal and former East bloc countries. Such creative cross-border initiatives are exactly what Minister Mira Amaral is encouraging among local industrialists. He says, "We recently commissioned a study from the Portuguese Catholic University on the threats and opportunities for Portu-

boosted by news of a marketing, financial, tax and training incentive program for Portugnese firms developing cross-border business. Announcing the "Boa Esperança," or Good Hope, program, Trade and Tourism Minister Fernando Faria de Otiveira said that the Institute do Comércio Externo de Portugal (Export Promotion Board) offices abroad would provide logistic help. These would back the aggregation of Purtuguese companies' market penetration; pilot brand-name testing; promote moves into Hungary, Poland and Czechoslovakia; widen markets in Germany; use Portuguese banks abroad for local currency financing; provide venture capital; and belo with the purchase of shop chains and offices abroad. Back home, the process of upgrading domestic industry continues apace, with government giving priority to three types of initiatives:

IAPMEI is working on several fronts to

help alleviate these difficulties. One of the

most important is the administration of key

industrial investment incentives. The basis

for these is provided by two EC-funded

systems, known by the abbreviation of their

Portuguese titles: Program for the Devel-

opment of Portuguese Industry (PEDIP)

and the Regional Incentive System (SIBR).

grams; basic infrastructure and technol-

ogy, professional training, investment in im-

proved production (SINPEDIP), financial

engineering, productivity, quality and indus-

trial design. It also includes two integrated

incentive programs, one for information

technology and electronics (PITIE) and ap-

other for the development of capital equip-

ment industries (PRODIBE), that draw on

The financial resources earmarked for

the PEDIP program amount to 2.35 billion

esendos (\$16.8 million). Targeted to the

smaller investor, all are cash-grant systems

with a ceiling of 250 million escudos. Larger

amounts are available for important

elements of the six subprograms.

PEDIP comprises six separate subpro-

technicians

term strategy.

support foreign investment, the governmeot has a raoge of EC-backed aid schemes, including funds for infrastructure development (railroads, port installations, telecommunications, everyy distribution networks, depollution systems), a labortraining scheme backed by European Social Funds, and venture-capital funds.

In addition, fiscal incentives for investment cash grants have been provided through the European Regional Development Fund (ERDF) and the Special Program for Development of Portuguese Industry (PEDIP). PEDIP is likely to be extended for a further five years once the EC's Delors II package on community funding is passed. The original 1988-1992 PEDIP program drew on a special 100 million Ecu (\$80.6 million) fund to which was added financing from ERDF, ESF and NIC funds. The growing internationalization of Portuguese industry is illustrated by the efforts

opinions are divided over the effects on Portuguese industry of a single-market Europe. A recent survey by the beavy engipeering sector's Industrial Association, for example, shows that while many firms regard Europe's single market as a positive development for Portugal, 40 percent of those surveyed expect that it will have on influence because of a lack of external markets. The vast majority of the 2,500 domestic firms in the sector are small and mediumsized enterprises with relatively limited funds available for modernization, but nevertheless over half are investing in plant modernizatioo and advanced technology, prodded by the single market. Yet first-half business profits in 199f fell by 6 percent, after inflation, while training and international distribution networks remain problems in the sector.

Opinious are also divided in another of Portugal's primary industrial sectors, the

percent in 1995. Mr. Elias da Costa believes the reduction of the state's role in the economy through deregulation and liberalization is essential for real and nominal coovergence with the rest of the EC. The total value of the state industrial sector due to be privatized is around 1 trillion escudos.

A major privatization move concerns Quimigal, the former state-owned chemicals congiomerate, which is to stage a giant auction of assets in the Barreiro industrial park south of Lisbon this June. Quimieal includes 20 manufacturing plants, some still operational, and other items worth a total of 500 million escudos.

In addition to privatization and encouraging companies to modernize their operations and adopt a more global outlook, the governmeol is organizing special initiatives to solve pressing problems in the industrial

Continued on page 17

capital of 5.5 billion escudos. Over the past

two years, these two companies have in-

vested some 6 billion escudos in 60 different

SMEs. The aim is to keep the holdings for

Mr. De Almeida believes the selling of

venture-capital holdings will provide a good

opportunity for the listing of SMEs oo the

stock exchange. A recept reform of Portu-

gal's capital markets envisages the forma-

tion of a second market for SMEs. To stimu-

late companies to go public, IAPMEI has

Portugal's high interest rates are another

obstacle that IAPMEI helps SMEs over-

come through the setting up of special lines

of credit at subsidized rates. Two lines are

currently open with BPA-Banco Portugues

do Atlantico and BNU-Banco Nacional Ul-

tramarino, a state-owned bank with a spe-

IAPMEI also plays an important role in

providing information for SMEs. fostering

overseas contacts and training entrepre-

neurs. One of its most successful educatioo

programs, known as Training Action, m-

volves tapping the skills of outside consul-

tants to analyze the situation of a specific

SME and then devising and putting into

practice strategies for improving perfor-

Peter Wise

mance

proposed a package of inceotives.

cial vocation for beloing SMEs.

seven or eight years and then sell them.

tutelage of French modernist Fernand Leger. In 1930, she married the Hungarian painter Arpad Szenes, who died in 1985. Both were members of what has come to be known as the Ecole de Paris. She evolved a personal, abstract style that evoked labyrinthine cityscepes.

Lisbon tett an indelible stamp on her imagination. The cobblestone streets and decorative tiles, or azulejos, that cover many of the city's buildings are evoked in her work.

"I look at a street," she wrote, "and see people passing on toot or on various machines at various speeds. I think of the invisibla threads that pull them." Her paintings, sha said, show us "what is not there as though it were."

Beceuse her husband was partly Jewish, the coupled fled Paris at the beginning of World War II, going tirst to Lisbon in 1939 and then to Rio de Janeiro. Her paintings during this period, such as "The Disaster," reflect her deep anxiety over the war. She returned to Paris in 1947. Her success there spread to New York, Germany and Britain, and her work was influential for American abstrect expressionists in the 1950s. The couple became French citizens in 1956 efter the then-rightist regime in Portugai relused her Hungarian husband Portuguese nationality.

After the overthrow of the dictatorship in the 1974 "Revolution of the Carnations," Portugal repaired its reletionship with the tirst Portuguese artist to gain worldwide recognition, although she continued to live in Paris In a memorial tribute, Portuguese President Mario Soares said that the three posters she painted to cetebrate the revolution "remain as a symbol of the re-meeting of a free spirit with a freed country."

In the later years of her life, she was decorated with the French Legion of Honor and with the Portuguese equivalent, the Ordem da Liberdade. An Arpad Szenes-Vieira da Silva toundation will be set up in Lisbon. Peter Wise

# Incentives Foster Growth of Small and Medium-Sized Companies

Small and medium-sized enter-

prizes (SMEs) are the backbone

of Portuguese Industry. Compa-

nies with fewer than 500 workers

account for 99.7 percent of total

Portuguese enterprises and em-

ploy 76 percent of the work force.

6 G.Y.S. Companies with less than 19 workers make up 75.1 percent of the total, and barely 200 companies have over 500 JUNEAU employees.

SMEs have the advantage of flexibility; they adapt quickly to changing circumstances. This is proving to be of great importance as companies prepare to cope with increased competition within the EC. But to take full advantage of their versatility, Poringel's SMEs have a number of difficulties to overcome.

The Institute for the Support of Small and Medium-sized Enterorises in Portugal (IAPMET) was created 16 years ago to identify the problems and develop strategies to surmount them. IAPMEI Chairman Jose Ramalho de Almeida cites the following as the main challenges:

· The relatively low level of education of the country's businesspeople. Only 35.5 percent have attended a university.

· A lack of qualified administrators and schemes of national interest on a case-bycase contractual basis.

SIBR, the regional incentive scheme, har- An excessive involvement by company heads in day-to-day affairs, leaving them monizes with one of the six programs within little or no time to plan medium- and longthe PEDIP scheme, known as SINPEDIP. SINPEDIP applies to proposed investments • Undercapitalization. The ratio of owned in the most industrialized area of Portugal, capital to total assets for Portuguese coma strip along the Atlantic coast starting just panies is considerably below the EC aversouth of Lisbon and going porth to the border with Spain. The SIBR scheme applies to age. Linked to this is an excessive depenproposed investments outside this area. dence on bank credit as a means of finance.

The two systems work together so that investment in industrial modernization in any part of the country may qualify for incentives of 20 percent to 40 percent of the total relevant costs. In the SINPEDIP area, investment in technological development may also qualify the project for incentives that bring the total percentage of grants funding to 50 percent to 70 percent.

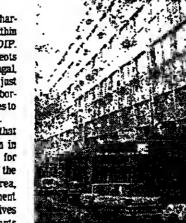
"Since 1988, IAPMEI has handled more than f0,000 applications for incentives, of which some 45 percent were approved," says Mr. Ramalho de Almeida. "The global amount awarded in grants over the period has reached 270 billion escudos."

A clear indication of how incentives are helping the diversification of Portuguese industry emerges from the figures. In 1989, 32 percent of applications for grants came from the traditional textile and clothing

195 7 P. and the second And See

tile and clothing companies while 39 percent originated with metallurgical enterprises. To help companies cope with capitalization difficulties, LAPMEI has created Portugal's two biggest veoture-capital companies, Norpedip and Sulpedip, each with a

This advertising section was produced in its entirety by the supplements division of the International Herald Tribune's advertising department. Peter Collis is a free-lance journalist based in Lisbon. Dwight V. Gast has written about Portugal for numerous newspapers, magazines and guidebooks. Ken Pottinger edits Datafile Portugal, an economic briefing service, and is a Lisbon-based free-lance journalist. Lisa Rosenthal is a free-lance journalist based in Lisbon. Peter Wise is a free-lance journalist based in Lisbon.



Small business, big incentives. sector and 25 percent from the metallurgical sector. By the first half of 1991 the trend had reversed so that only 17 percent of project applications were coming from texPage 16

#### ADVERTISING SECTION

#### INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, MAY 13, 1992

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#### ADVERTISING SECTION

# Clean, Green, High-Quality Industry

mestic development within the context provide meentives and encouragement of EC membership fails to a large ertent on the shoulders of your ministry. How have you set about meeting this major challenge? Despite remarkable growth in the services sector, hainsby remains the driving force of our economic and secial development in Portugal, there has always been a significant correlation between GDP growth and industri-

al development. In general terms, when I first took on this job the 1987), fachastrial productivity was, on average, some one-third of EC industrial output. Roltgy was a major comparative disadvantage for the economy. Portogial was a marginal and peripheral consumer with an inefficient and inflexible energy. system supplied by public sector mopopolies, which passed on the costs of their inefficiency to the domestic and industrial consumer. With the arrival of political and social stability, the inflow. of EC fonds and rejuvenated confidence among workers and business men, we began the process of restructaring, modernizing and diversifying Portuguese industry and liberalizing and privatizing the energy system making it less dependent on oil and better integrated with European ener-



121

414

of industry and energy.

gy systems. Simultaneously, we sought to ensure that the domestic economy made more efficient use of energy. Are you generally content with the changes seen in the methodal industrial

fabric since EC entry in 1996? Between 1996 and 1991, industrial in-

vestment increased 70 percent. The Portuguese industrial panarana today is far different from what it was in 1996. Star outcome a use way is a star of the cool of and so smelling industries and Inductor are granns to develop information to chant. ogy and capital goods manufacturing. There have been major strides forward, in the mining industry, infinit prof. nets, electronic products; plante molds; automobiles and their components are automobiles and their components all contributing to industrial siversify cation. Foreign industrial investment to the spatial and the investment supporting infrastructure de of strategic, importance to industry such as railways, highways, en ports'and technic DIDEY. WE MAVE ES libed technology centers an technology institutes; good ex 05 COOP are very clear signs in bisiness of sub-stantial increases in industrial producfivity and industrial quality m ment. We have tilined abound declining industrial tepion Schubal-

cal imovation, quality and infusibilit design in introduction of clean bichool-opies and in the development of high quality inclusiogies. We also seek to support cross-border development by Portuguese withpandes. We need to concentrale Anther significant efforts de

restructuring textiles, clothing and Kotwear... Are there any industries you actively discontrage? And how much emphasis is there on the environmental impact of . the new industries? ....

Good examples of the kind of indestry we are not interested in encourag ing are those that are every intensive, bigity polyning or that base their can-petitiveness enclosively on check babo. Both new industry and inisiting plants are already subject to the unvirtuming tel norms and standards of the EC. Naturally, for existing industries we are inderstanding of problems and give [inclories] more extended periods to

adapt to the norms. This investment: effort in clean industrial becknology was launched with financing by the Spe-cific Program for Development of Poringuese industry [PEDIP] EC program, and we intend to continue # under the new Cohesion Fund set up at Maastricht.

Massuca. The textile sector is being triumed-and textile industrialists upped to retool. How far has the process gone, and das to be done? that rem The lexile sector is one where w

The Herite sector is one where we have behind considerably, withough the behind considerably, withough the raided operations. Tradile, clothing and followed will remain science in Portagal atthough with a lower ar-stalled capacity, and we indiction this same 30 percent to 40 percent of exist-ing operations will disappear. Drittle vale do Ave, an architectly bettles-oriented regim, we need to make an industrial diversification effort form-ing on lowering the relative density at textile and clothing operations. We are encouraging light engineering, automo-hic components, agrinostics, we are encouraging light engineering, automo-hic components, agrinostices and like electronics industry to invest to the re-gim to replace textile dependency. For-eign investors in these industries are also being encouraged. also being encouraged ; You are easer to repeat the Setudal success in Vale do Ave and other de-

pressed areas, what are the principal Clearly, we would like to repeat to the Value to Ave the furnight infradment. Clearry, we would not to repeat to the Vale to Ave the furrier forestment, interest, and industrial dispusite admi-success achieved in Solutial. We are thus investing manipulty in infrastruc-time (industing room networks), jelo communications, (occording) entitiess schools, professional training, technical, schools, professional training, technical, colleges, waste-treatment plants and energy distribution betweens, This innt in building up a favorable in hearing any knowled is backing by an estrial diversification incentiv enn (SINDAVE), which offers a phots Cont—along with Rekopeon cial Punds for professional train reals and penture capital - we h a new to aduatt new industrial ord (not based on textiles, clothing an wear) in the region. Once the Dela red, we will be able to count on new EC made that

strongthen these buildives and enable as to launch the clothing and textue industry moderalization plan that we presented to Brussels.

Your department has laid stress of the "third monstrial revolution," inwhich industries surgicit services will -be so interview industrial devel opnient grees could you capitain your main golectives?

In matter economies the services sector is for growing importance in cit-sining efficiency in the industrial sector, in any line is a great part respon-shie for movement industrial floatibility and enables specialization and progress. in moderchety R is here that support, initializing unit technical assistance finne they a concertrice. It is also clear that a well-developed munical sector obrys an implified rule in expanding the strengthening industry. Some implified g industry. conclusty It is here that support,

outre suggestions report in the bands of the state a fapticy of the 1975 initian eligibles. How many are still to be provided?

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tional trademail?

Mining Operation Boosts Trade Balance

Five years of carefully prospecting a 4.000 square meter (43,055 aguare foot) site in southern Portugal paid off handsomely in 1977 when mineralogists discovered the biggest copper ore deposits in Europe there. Sophisticated technology is now being used to lift the ore from depths of up to 1,000 meters (3,200 feet) in what has developed into one of the most advanced mining opera-

tions in the EC.

Modern technology and STA know-how are also being applied to realize the full potential of other mineral-rich areas in the country. Portugal is currently the biggest supplier in the

EC of copper, tin and wolfram (tungsten) and is a major producer of ornamental stones such as granite and marble. The country mines gold and silver and has considerable deposits of uranium ore.

But Portugal's greatest mineral wealth is its copper deposits. Those discovered at Neves Corvo in the southern Alentejo region are not only big - the five seams in the area have an estimated yield of 33 million metric tons - but the are they produce is also of the highest quality, with an average copper content of 8 percent, compared with 0.8 percent in some of the world's other leading mines

The mine is operated by Somincor-Sociedade Mineira de Neves Corvo, a joint venture in which Portugal's state-owned mining corporation, EDM-Empresa de Desenvolvimento Mineiro, has a 51 percent stake and Britain's RTZ-Rio Tinto Zinc, the world's biggest mining group, 49 percent. The mine came on stream in 1969 and reached its cruising capacity target of extracting 18 million tons of ore a year in 1990.

This yields approximately 680,000 tons of copper concentrate and 8,000 toos of tin concentrate per year. On the basis of deposits discovered so far, the mine should produce for 20 years. The company is also prospecting an area of 600 square kilometers (231.6 square miles) adjacent to the



The Somincor joint-venture mining operation is both profitable and "green."

existing mine, where further mineral ore finds can be expected. Somincor is studying the feasibility of a zinc project in the same area

All the concentrate produced is exported, making Somincor one of Portugal's best performing companies in terms of trade balance. The mine's exports totaled 33.7 billion escudos (\$239 million) in 1991. Main markets are Spain, Germany, Canada, Japan and Finland for copper concentrate and the Netherlands and Britain for tin. Profits were 9.4 billion escudos in 1991, down from 17.3 billion escudos the previous year because of a drop in copper prices.

"But even if copper prices fell to their historic low, the Neves Corvo project would still be profitable," says Somincor executive Cesar Gromicho. "This is part of our original business plan, which makes the company highly competitive in world terms."

Somincor's operations are an outstanding example of successful cooperation between Portugal's state industrial sector and foreign investors. The project involves 30 kilometers of underground workings, including. a 3.5 kilometer long access ramp for the sophisticated extracting machines that dig out the ore and a 600 meter deep vertical. hoisting shaft.

The mine is the model of a modern, hightech installation. The processing sequence is monitored by computerized systems that control the mass and the physical-chemical makeup of the ore being extracted, allowing constant comparison with planned esti-. mates and immediate processing corrections when necessary.

· . ·

.. ...

Some 60 percent of the construction input into the project is Portuguese, which has made the mine an important stimulus to domestic industry. It employs just over a thousand people, which, together with their families, represent a fixed population of some 2,500 people.

Recruitment policy focuses on tapping locally available human resources - about three-quarters of permanent staff are from the region. Education is encouraged through scholarships and grants. By the end of 1991, the company had given 544,000 hours of professional training to more than 3.500 trainees.

Somincor has also taken the utmost care with the environmental consequences of the project. It commissioned and applied a detailed impact study designed to ensure that the mine disrupts the existing ecology as little as possible, from animal and plant life to traditional economic systems. The efficiency of installed environmental control systems is continuously tested through a network of atmospheric emission, noise and efficient monitors.

"We have been careful to implement the highest international standards in regard to safety and the environment and to comply fully with all EC directives," says Mr. Gromicho. "We voluntarily have our operations inspected by government teams to ensure complete credibility."

Environmental protection extends to preserving the archaeological remains from Roman mines that explored the same site more than 2,000 years ago. P.W.

to show the world that Purposi is i uppy a producer of high m minstrial products, of the and to loster toad st instry in various Eare is: The PEDIP program he ige of incentives to prime strill quality and design. Interviewed by Ken Polity

## Helping Industry Expand and Upgrade

Portuguese industry is rapidly catching up with the rest of Europe, aided by EC funds and government efforts to promote higher quality.

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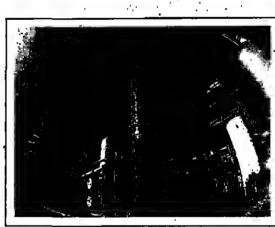
The country's Ministry of Industry and ness of new technological stands in Energy is charged with the task of promoting the upyrating and expansion of the nation's industrial sector and ensuring that the sector is award of the shots and other high ols, and is also preserve the lieve at a service and informatio threats and uppermitting for Pertural in a last changing Burape. Luis Mice Assarat, minister of lishs try and energy, says the ministry places great importance or inclusive quality, design, clean infinitely and and romantal projection, as yold as heady CAD/CAM) and internal services hed to data processing to belie Steps, training, transport, every more and public services ... To support this overall motionica ten campaign the state has set up Mr. Mica Amaral adds that Partings is modernizing and restructuring that digraturies — for the metaliworking white communicated give takes white and well ston open others for the tionel minstries and eminant new m

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actule a "Made in Portugal with Guain nd Paste campaign to protock naliting and continenting of heat goods and processes to guaractive dist they make be and internation



# Jese 0 iness Petroad

Petrogal is the largest Portuguese company. Connacted with the oil industry, Petrogal is tha only company to rafine oil in Portugal. A dynamic, active company - it holds more than 50% of the market share -, responsible for part of the Portuguese exports of chemical products, lubricants and fuels. Petrogal wants to go furthar. Beyond its activities in Spain, Petrogal is specially oriented towards Africa. We have a responsibility and a path to follow.



Rua das Flores, 7-1200 Lusboa - Portugal

#### **ADVERTISING SECTION**

#### **ADVERTISING SECTION**

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11

# Stringent Laws Will Protect Environment

Europe's cleanest rivers flow through Portugal, where geo-

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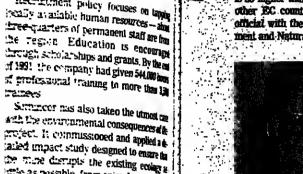
ly low level of industrialization

result in a quality of environment

anjoyed by few other developed

countries

State-of-the-art legislation will now ensure that pollution does not follow in the wake of economic expansion. Although the country suffers from a few isolated environmental black spots, general pollution levels are well below those of most of Portugal's EC partners. Even in our industrial zones, pollution is no higher than to non-industrial areas in other EC countries," says Jorge Rua, an official with the Ministry for the Environment and Natural Resources.



the state disrupts the existing cology a inter 25 possible, from animal and planter in traditional economic systems The tiency of installed covironmental out statents is continuously tested through WWW. cf atmospheric emission, warm efficient mentions.

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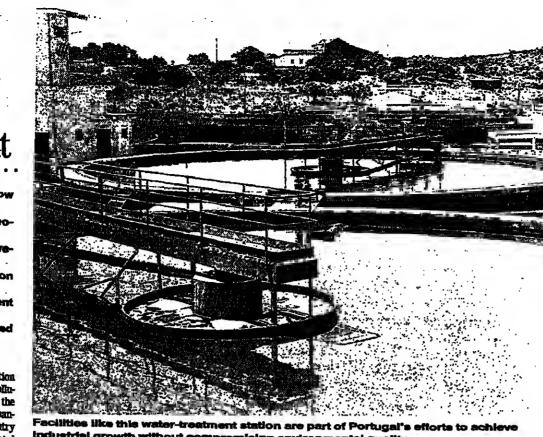
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ADVERTISING SECTION

"We have been careful to implemente standards in region safety and the environment and to comb This with all F.C directives," says Mr. Go mathe the to fundarily have our operation aspected by government teams to easier ont ele cretibility."

Environmental protection extends to pre-Strung the archaeological remains from Retrian maney that explored the same site more that in years ago

P.W.



industrial growth without compromising environmental quality.

Environmental legislation was virtually nonexistent until a Basic Law of the Environment" was passed in 1987, setting out broad objectives. Since then, officials have moved tast to produce sophisticated legislation to implement the basic law. The authorities are emphatic: they want Portugal to be seen as a country with exacting pollu-

tion controls. "We are very conscious that many companies move from the north to the south of Europe seeking to reduce costs, not just through lower wage bills but also because they perceive environmental regulations to be lighter or nonexistent," says another ministry official.

Legislation covering noise, toxic waste and solid waste products is already in place. Other major laws are being implemented that for the first time in Portugal define clear rules on the following:

· Water pollution: The law stipulates what water sources may be used for the disposal of industrial effinents, what fees will be payable for the emissions of what levels of effluent and the maximum permitted levels. · Air pollution: The law provides a regu-

Carlos Borrego, Portugal's er of the environment. latory framework for EC rules on levels of

air pollution that have already been written into Portuguese law.

· Project evaluation: The law implements an EC directive on assessment of the environmental impact of major projects. In addition, an environmental component has been added to regulations governing the establishment of industrial enterprises.

Along with this new legislation, a system for monitoring pollution levels of air and water has been set up nationwide, together with a network of laboratories. Support is being given for research and development. specifically focused on environmental issues, and a range of EC-funded incentives has been made available to help companies meet more demanding environmental stan-

New environmental legislation applies immediately to all new projects, but existing industries will be given transition periods to comply. Carlos Borrego, the environment minister, has proposed a pact between government and industry designed to ensure that the environment is protected as industrialization gathers pace.

"The aim is for industry to come forward with proposals sector by sector for meeting the new environmental standards," says

will leave it for each industrial sector to decide the best means and technology to adopt to meet the required standards. When the two sides are agreed on a proposed series of actions and a timetable, the accord will be formalized through the signing of a protocol.'

In one successful example, the country's four paper pulp companies have signed a contract with the government agreeing to meet the demands of the new laws on water and air pollution within three years, in some cases meaning a reduction of waste by 75 Dercent

Companies accept the need for change and favor new legislation, which will replace what they see as the arbitrary decisions of different authorities with clearly defined rules. "More and more companies are coming to see that anti-pollution measures have to be calculated as a production cost and can often help to improve manufacturing processes," says Mr. Rua. "Industrial development is compatible with a protected environment. We don't have to suffer more pollution to achieve a higher standard of living." P.W.

# Portugal's Crafts: A New Age **Of Discovery**

Exquisite hand-wrought Portu-

quese crafts are now making

their way into the international

marketplace in the same exciting

spirit with which Portuguese

navigators once salled their sea-

going craft around the globe.

In a tradition that began in the 16th century when Portuguese craftspersons began to reproduce Chinese porcelain brought back from trade routes, Portuguese craftsmanship has now firmly established itself

Hand-embroidered Arraiolos rugs grace the collections of such distinguished venues as the United States government's Blair House in Washington, the Victoria and Albert Museum in London, and the Musée des Arts Décoratifs in Paris. The Vista Alegre

Thavo manufactures its own time-honored designs as well as reproduc-

cal pieces for gift shops at the Metropolitan Museum of Art in New York and the Musee des Arts Décoratifs in Paris. The Oporto company of Topazio produces its amusement parks. Nowbere, however,

are Portuguese crafts as abundant (and reasonably priced) as in Portugal itself, particularly in Lisbon. For those who want to educate their eye, many such objects may be seen at their loveliest at the Fundação Ricardo do Espírito Santo Silva (Largo das Portas do Sol), Lisbon's decorative arts museum, which also houses a number of crafts workshops and an interior-design

inha Grande glassware and the decorative tiles called *azule jos* are on display in rooms handsomely fitted with period-style furnish-

Portugal's celebrated handicrafts can also be seen at the Centro de Artesanato (Praça das Industrias) in Lisbon. There, the country's embroidery, lace, jewelry, fishermen's knit sweaters, cork, copper and ceramics have been gathered together and are on display (and for sale).

The ceramics alone range from the black pottery of Vila Real through the grays of Maira and Sobreiro to the soft whites found throughout the country.

Other regions span the spectrum with such pieces as the brightly colored Barcelos roosters, the polychrome pottery of Aveiro, the blue-and-white patterns of Coimbra and Alcobaça, and the flora and fauna forms of Caldas da Rainha

Among the most rustic are the unglazed terra-cotta pots from the Alentejo region, especially the town of Estremoz, made in shapes whose designs date back to Roman times.

Among the best-known of Portuguese regional handicrafts are Madeira's lace and embroidery, which deserve special mention since so many shops in Lisboo alone (such as Madeira Superbia at Avenida Duque de Loule 75A) deal exclusively in goods from the tiny island.

Outside Lisbon, there are a number of opportunities to shop for regional crafts in their various places of origin. Madeira lace and embroidery is on sale at Oliveras (Rua dos Murças 22 and Rua da Alfândega 11), Teixeiras (Rua do Aljube 13), Jabara (Rua Dr. Fernão de Ornelas 59), Mima (Estrada Monumental 298), Arte Ricamo (Rua dos Murcas 34) and Agulha d'Ouro (Rua dos Murcas 30) in the island capi-

> tal of Funchal, The Alentejo town of Arraiolos has a onmber of shops (Tapetes Calantica at Rua Alexandre Herculano 20; Fracoop at Praça Lima Brito: Condestavel at Avenida Bombeiros Voluntar-

ios) that sell the fam-OUS TUPS. In central Portugal, Coimbra's celebrated bandicrafts may be

sampled at the Casa de Artesanato da Região de Coimbra at Rua de Sobre-Ripas 45.

the country, the silversmiths of Porto display their wares in such quality shops as Luiz Ferreira & Filhos (Rua Trinidade Coelho), Candido José Rodrigues (Rua das Flores 275), David Rosas (Avenida da Boavista 1471) and Rosior (Rua Eugenio Castro 263), and more of Portugal's fine embroldery may be found at Casa dos Linhos (Rua de Fernandes Tomás 660) and O Sonho (Rua

Portugal's modest automobile in-

dustry has come a long way from

its origins as an assembly operanies working under license agreements with

gal today. Four are multinational subsidiaries: General Motors de Portugal, Citroën Lusitania, Ford Lusitana, Renault Portuguêsa. The rest are locally owned compa-

Automobile Industry Gears Up for Expansion

tion and to coordinate the growth of a supply industry for the project.

"The companies have responded very well on the whole," says IAPMEI board member Luis Palma Féria. "There is a group of about 90 firms so far in a position to

requirement of a reject rate of under 2 percent over a 12 month period, and another 17 should be able to reach that potential with minor adjustments. There should be about 30 suppliers ready by the end of the year. Another 40 or so have a strong possibility of

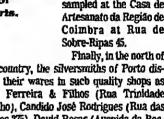
Francisco Barracha of the Directorate-General for Environmental Quality. "We throughout the world.

porcelain company in coastal

tions of histori-

own trademark filigree work as well as special orders such as salt and pepper shakers for Tiffany's and silverplate Mickeys for the Disney

400 years of decorative arts.



tion for the domestic market with

very low local value incorpora-

tion and is now gearing up for a

period of expansion.

In the lofty terms of macroeconomics, Portugal's automobile industry has a deceptively low rating. As a money carner, it lags behind traditional industries such as tourism, footwear, textiles and garments. The combined assembly lines of the 10 manufacturers with car production facilities in Portugal account for no more than about 4 percent of the country's total industrial production. In 1991, vehicle exports earned 151.6 billion escudos (\$1.1 billion), 6.5 percent of total export earnings, as compared with 5117 billion escudos and 21.9 percent for textiles. But the numbers hide a latent buoy-

True automobile manufacturing - as 00posed to the assembly of imported kits or parts - began in Portugal in the 1980s with Renault's ground-breaking installation of major production facilities for vehicles, engines, gear boxes and pumps. The investment opened up an era of genuine manufacturing with high local value incorporation. It also spawned a component industry that was to burgeon into an important employment and export source.

Renault's initial investment comprised an 80,000 per year capacity vehicle assembly line, a 225,000 per year capacity engine plant, and a gear box line and pump line, each with a production capacity of 100,600 per year. In 1985, the company followed up with a foundry for engine blocks and parts. -General Motors Corp. inaugurated an assembly line in 1969 and expanded in the '80s with two major component factories - one for cables and the other for small mechanical parts. Fiat also built a mechanical component plant in the '80s.

At the same time, Portuguese companies such as Solex Portneyeesa (carburetors) and DBA-Bendix Portuguêsa (drum brakes) begin to enter the component manufacture market, either in joint ventures with EC partners or with technology transfer contracts. By 1998, local automobile tire and component manufacturing had grown into a 230 billion escudo per year industry, employing a work force of close to 21,000. Exports in that year for original equipment or spares added up to close to 118 billion escu-

> Eleven companies operate antomobile assembly and manufacture lines in Portu-

varying degrees of capital participation by the licensing company. Toyota, Mazda, Pengeot Nissan and Mitsubishi vehicles are pro-

duced in Portugal under this system. Despite a dip in the mid-1980s, overall production climbed from 75,675 vehicles in 1979 to 141.377 in 1991. Of last year's total. 71.973 units were passenger cars, the rest light and heavy commercial vehicles.

After 1994, when the massive new Ford/ Volkswagen plant being built at Setubal starts turning out its joint-venture MPV model, the numbers will look still better, of course. At cruising speed, the 2.8 billion dollar plant - "part of Europe's response to Japan," as Ford Europe chairman Lindsay Halstead has called it -- will produce 180,000 cars per year, mostly for export. It will also generate a huge new component demand. The Ford/VW plant will virtually double Portuguese automobile production overnight, João F. Anastacio, head of PortugaPs two automobile industry associations, Associação dos Industriais de Montagem de Antomovels (AIMA) for the industrialists and Associação do Comercio Automovel de Portugal (ACAP) for the dealers, suspects that growth will be no more than moderate elsewhere in the industry. Nevertheless, be does forecast an era of gradual expansion some of it fanned by the draft from the Ford/VW venture - with the Portuguese industry developing a number of niche posi-

tions in the market. "It all depends on the future of the car market in the rest of Europe," he says. "If it grows, our industry will grow, if it doesn't we will have to wait. The companies that have plants here built them to play a specific role in a marketing policy. But I think it is logical to assume that other companies may follow the lead of Ford and Volkswagen.

"There are a number of points in our favor," he continues. "For one thing, we are in a good geographic position for exporting to places like Africa. Another thing is that since relatively low investment is required, firms have been able to use our plants with some success in niche market operations like end of line production runs — the Mini Moke and the Citroen 2CV, for instance, or in production test runs like Ford's production here of the P160 pickup for Britain. There will also be the existence of a strong component industry."

The task of helping Portugal's auto-components industry meet the stringent demands of the huge Ford/VW operation has fallen to the government agency IAPMEI (Instituto de Apoio as Pequenas e Medias Empresas e ao Investimento), which is designed to promote and safeguard the interests of the country's small and mediumsized businesses. In the case of the Ford/VW plant, its job has been to channel BC development money in the right direcbecome suppliers. At the moment, 12 have been given Q1 status, having satisfied the

attaining the necessary status. Peter Collis

school. Arraiolos rugs, Vista Alegre porcedas Flores 322). lain, Topázio silver, Atlantis crystal, Mar-

**Dwight V. Gast** 

# Petroleum Company on the Road to Privatization

Petrogal, S.A., Portugal's largest

company by sales volume, began

life somewhat inauspiciously in

1976, forcibly committed to a prolect that was widely considered

to be a white elephant of night-

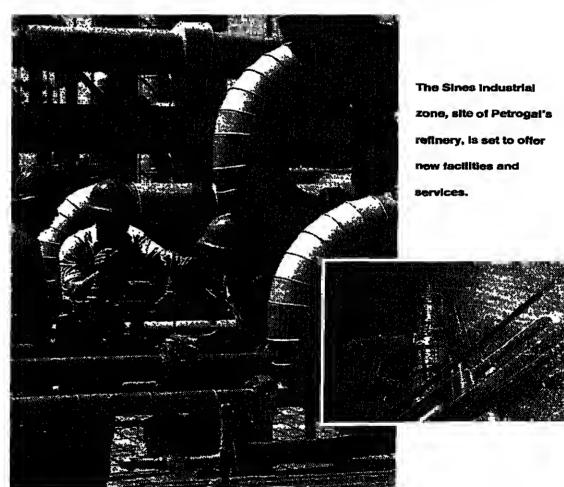
mariah size.

A state company formed by the merger of four oil companies that had been nationalized in 1975 - Sonap, Sacor, Cidla and Petrosul -Petrogal became the owner at its inception of an aging 390,000 ton-per-year refinery in Lisbon, a 5,000 ton-per-year refinery in Oporto and a refinery at the new Sines industrial site 40 miles south of Lisbon. By 1979, Sines, with a production capacity of 10 million tons per year, was producing 50 percent per year more than the market could absorb.

Although Petrogal's refining capacity is still in excess of Portugal's domestic needs, the company has survived its initial difficulties, largely through processing contracts with third parties. At the moment, these operations amount to about 3 million toos Der vear.

Petrogal's 15 years of state ownership left it endowed with a privileged market posttion and a monopoly on refining crude oil. It has managed to consolidate this advantage even after the total abolition of the market quota system over a year ago. With 19 international operators for competition, Petrogal still keeps a tight hold on around 50 percent of Portugal'a petroleum products market in general and more than 50 percent of the market for gasolines. It has a total of 1.300 outlets, more than double the number of its competitors overall.

"The fact that we have been able to maintain our position is an indication of the profound changes the company has gooe through and the changes in business attitudes that have occurred since the market was liberalized," says Manuela Meneses, head of Petrogal's marketing and foreign relations department. "You have to remember that the other operators are all interna-



tionals who don't need to be taught about marketing."

Petrogal had difficulty learning to adapt to state ownership in 1976, but coping with a free-market economy may be easier, Ms. Meneses believes. "We have had time to adapt," she says "The protections have been gradually done away with since 1989, and we have been operating in a completely liberalized market for about a year."

The state will give up its majority bolding in Petrogal by the end of the year. For the time being, it will retain 49 percent of the company equity, but in a second reprivatization phase, this holding will be reduced still further. The new owner will be a Portngoese-French coosortium beaded by France's Total oil company.

Jean Paul Vettier, vice president of Total's refining and distribution division, is guardedly optimistic about the company's future. "Above all, we have to be realistic," he says. "Refinery profit margins are not enormous, and there is a lot of competition. We will have to roll up our sieeves and work together." Plans for the future include a 60 billion escudo (\$433.2 million) investment in new cracking and conversion units at Sines, and a 30 billion escudo modernization of distribution outlet facilities. Petrogal's new owpership will consolidate still further the company's already strong relations with the Angolan national oil company, Sonangol. Total has offshore wells in Angola producing 60,009 barrels per day, and its activities will benefit from an association with Petrogal's

well-developed distribution network. The expansion of Petrogal's operations should inject new life into the 2.000 hectare (4.943 acre) Sines industrial zone and deepwater port where Petrogal's refinery is located. Sines was conceived in the 1960s as an Atlantic gateway to Europe, and successive governments poured money into port and manufacturing infrastructures that are widely recognized as being among Europe's best, but that have been underused since the facilities opened. The problem has always been private industry's reluctance to invest in the site, despite Sines's potential. PGS. the company now managing Sines, hopes to change this attitude by offering new services and facilities that will be more appealing to business.

**ADVERTISING SECTION** 

# Social Policy Integrates Workers Into Society

Portugal's social policy, forged in an arene where buainess, labor and consumer groups metch wits, with the government as banker and referee, provides interesting insights into the forces thet shape the modern nation.

A look at the social policies of today's Portugal reveals a complex scenario in which key problems are being addressed by a body of laws and regulations aimed at guaranteeing basic services while simultaneously improving the standard of living and compensating for salaries that are among the EC's lowest

As government officials are quick to point out, much progress has been made in recent years, although budgetary constraints, high



Current priorities: improving social security, medical care and occupational safety.

inflation and the need to align the economy wage is 45,000 escudos a month, about \$316, with EC standards have made the job more and the minimum pension is half that. "Saladifficult; as labor union and opposition party representatives are equally swift to note, much ground remains to be covered in areas like social security, medical care and occupational safety and health.

Among the most important benefits guaranteed Portuguese workers are universal health care, job security, subsidized transportation and a host of cash bonuses, termed "subsidios," that serve to supplement often meager salaries. The minimum

# Eastern Europe Links

#### Continued from page 15

sector. One such effort involves the textiles industry, whose restructuring is expected to cost around 700 billion escudos. An ECbacked 5.2 billion escudo industrial diversification incentive system, SINDAVE, was organized to cure the ills of problem companies in the crisis-hit Vale do Ave textile region in northern Portugal; restructuring the textile industry overall is likely to cost some 700 billion escudos. The SIN-DAVE program covers the worst-affected towns like Santo Tirso, Guimarães. Famalicao and Fafe, and backs new, modernized company creation - 300 new companies were incorporated in the area in 1991. Its grants cover 75 percent of viable projects and offer tax incentives and seed-capital

#### funds; companies other than shoe and textile manufacturers are particularly being encouraged

The European Regional Development Fund is providing 3.7 billion escudos of Sindave's budget.

New joint ventures with foreign partners are seen as a hopeful sign that Portugal's efforts to upgrade its industry are paying Off.

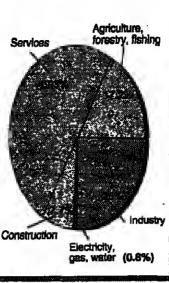
The high-profile Ford/VW AutoEuropa plant, the biggest such domestic investment ever, is expected to earn export revenues of 1 trillion escudos in its first eight years, according to VW president Carl H. Hahn. Planned annual production capacity is 169,900-180,000 VX62 multipurpose vehicles. Ken Pottinger

ries and pensions are the lowest in Europe, but the government finds ways to compensate," says Horacio Da Fonseca, an official at the Employment and Social Security Ministry. A sample of extras for low-income work-

ers: a marriage bonus of 17,460 escudos, a 21,000-escudo grant for the birth of each child and a 3,870-escudo monthly subsidy for musing mothers; there are also monthly payments for each child (2,200 escudos each for the first two and 3,300 each for the third and fourth), subsidies for handicapped children and even a "funeral grant" of 24,420 escudos. In addition, by law all workers get paid vacations, and both workers and retirees receive bonuses, equal to one month's salary or pension, before summer vacation and at Christma

But despite these extras and the fact that the cost of living is lower than in other European countries, life is a struggle for those on fixed incomes. "One million six hundred thousand people receive the minimum pension of 22,500 escudos a month -the price of dinner for two at Lisbon's best restaurant," says Jeronimo Da Sousa, labor leader and a member of parliament who represents the Partido Comunista Portugues (PCP). Mr. Da Sousa says that other issues the government should devote more attention to are the shortage of affordable housing for poor and middle-income people and the high level of workplace accidents and child labor - according to statistics compiled by labor unions and religious

#### Employment and wage earners by sector 1991 (3rd quarter) Total employed: 4.6 million



groups, thousands of Portuguese children are employed illegally, mostly in construction, hotels and factories in the northern part of the country.

To cover the cost of pensions and medical care, employers pay social security taxes equal to \$4.5 percent of a worker'a salary; the worker's contribution is another 11 percent. But "although social security taxes are aligned with those in other EC countries," says the personnel director of one of Portugal's largest companies, "benefits are not. metimes people use up their life savings or take out loans to deal with medical emergencies because the waiting lists in public hospitals are so long." For this reason, supplemental health care insurance has become one of the most popular fringe benefits offered by large companies.

The government has been moving forward decisively to boost pensions: appropriations increased 230 percent between 1986 and 1991, at a rate significantly faster than growth of GDP, salaries or disposable income. And much assistance now comes in the form of social services.

"In the war on poverty, giving everyone the same fixed benefit doesn't work, and neither does a rigid national system," says Mr. Da Fonseca. For 1992, for example, the government has appropriated 4 billion escudos to fund 84 regional social welfare projects headed by non-public-sector employees, which provide housing assistance, jot counseling and psychological support.

"The aim is to help people get integrated into society," says Mr. Da Fonseca. "As the Chinese saying goes, 'It's better to give a man a fishing pole than a fish'." LR

#### **Business Briefs**

#### · Portugal's national car-rental inmajor corporate clients. UBP's apdustry turnover in 1990 was 27 bilpraised worth is 40 to 45 billion es-

#### Discoveries Explorer of Science, History & Sexuality

In an era when scientists are using sophisticated computer-based technologies to explore the functions of the human brain and the motors of thought and emotion, Portugal can take special pride in the pioneering research carried out during the first half of this century by one of the country's most distinguished citizens, Antonio Egas Moniz, recipient of the Nobel Prize for Medicine and Physiology In 1949.

inventor of the cerebral anglography, e diagnostic tool still routinely used by neurosurgeons to map the blood vessels in the brain, Dr. Moniz also served as e senator and as Portugal's secretary for foreign affairs.

The son of wealthy aristocrats, Dr. Moniz was born in 1874 in Avanca, a small town in the northern part of the country. He received his medical education at the University of Colmbra, graduating in 1902, and worked there for the following eight years as professor of anatomy and histology. Appointed chairman of the fledgling faculty of neurology at the University of Lisbon in 1911, he began a short but euccessful career in politics, which reached its apex when he led the Portuguese delegation to the Peace Conference of 1918. A strong supporter of academic freedom, Dr. Moniz was imprisoned - albeit briefly - when he barred the police from entering the Lisbon campus during e student protest.

His writings, a vast body of work that spans six decades, are testimony to e brilliant and revolutionary mind that delved into a variety of fields, including history and literature. Dr. Moniz was frequently in conflict with prevailing social norms: his 1901 landmark study of human sexuality, "A Vida Sexual," was considered so provocative that it was sold by medical prescription.

It was only at the age of 51 that Dr. Moniz began his ground-breaking research in the field of neurological diagnostics; the result was cerebral angiography, a method of visualizing the blood vessels in the brain by injecting radio-opaque dye. "Today the procedure is quicker and sater, but it's basically the same that Moniz described," says Dr. Joao Lobo Antunes, chairman of the faculty of neurosurgery at the University of Lisbon. The Nobel Prize was actually ewarded to Dr. Moniz for his research in psychosurgery, a disci-

include a lack of qualified staff or

cudos. BCM's first-quarter profits

#### CALENDAR

#### MUSIC

Organetics Galberdides and Caro, Galbenkism (Galberdides and Caro, Galbenkism (Galberdides na Muod" by Emanuel Nones, e. piece for solo fune, clerinet, hibe and percussion with choir and or-obestra. Securday May, 15, 9:30. P.M. Grand Auditorium, Centro Gaberhian, Avantia, Borná, 45, Lisbon, Tel., 793 51 31, May 16, 9:30 P.M. Droin Recitial, Clorpio Camini,

**ADVERTISING SECTION** 

Organ Recital. Glorgio Carnini plays J.S. Bach Lisbon Cathedrel.

May 24. Coro Guilbanidan: Claudio Bd-more conducts Mescappi 3. "Mis-sa da Gloria." Grand Attditoman, Centro Guibacidan, 45 Avenida Berna. Tel. 793 51 31. May 28.

9:30 P.M. Moniture Symphony Orchestra, conducted by Charles Dutolt. "La Mos." Debussy: "Symphony Num-ber 9." Shostakovinch: The Thies Contered Mat." Fells. Collised don Recretos, Aux Portes de S. Antac. Lisbori, June 5, 9:30 P.M. Scotletticons. LISUCH, JURIE D. H.20 P.M. EXHIBITIONS. Spring Salot. Young Portuguises Artists, Design, pelofing and sculp-ture. Camino, Estorik, Estilolisori Rocins, Estori, Tel. 468,45,21; Martin, Ref. Camino and Science May 15-30, Marte Bola, Parely shown works, by Portaguese post/paintin, Tem-porary Exhibition Gallary, Guben-tion: Center, Avenida Berns 45, Tek, 783 51-31, May 21, Paula Nego. One of Portugal's heiding women paintais. Centro de Arte filodemio: Guibonkian Four-dation. Avenida Berns 45, Cabon. Tel, 783-32 94, From Junes 7. BPIECIAL EVENTS Tel. 795 92 94. From June 7. SPECIAL EVENTS Programs, Ro-enactment of an af-tenoch corion theoreting of Queen Marie II in the gordens of her 18th-century pelace, at Queluz, a 15-minute date from Lisbon on the road to Sistra. Music, radiational 18th-cartury genes and food. May 17 and 20, 25 P.M. P.C.

pline now largely superseded by the development and use of psychotropic drugs. "There are people who speculate that he got the prize for the wrong contribution," says Dr. Antunes, "but you must remember that at that time physicians had few tools to treat severe psychological disorders."

Despite a crippling case of rheumatoid arthritis, Dr. Moniz remained active until his death in 1955, adding steadily to his huge bibliography and working tirelessly to help the sick and to train new neurosurgeons, Today the Lisbon-based Egas Moniz Center, funded in part by EC grants, continues to operate in the field of neuroscience research.

Lisa Rosenthal

tion was removed with an agreement under which Imperio will pay 3.5 billion escudos to liquidate the debts of the London-based Imperio Reinsur-

# Industrial Design: The Oldest Profession

Industrial design - the creat use of strategy, research and ergonomics to match factory out-

put to market demand - le com-

#### ing of age in Portugal.

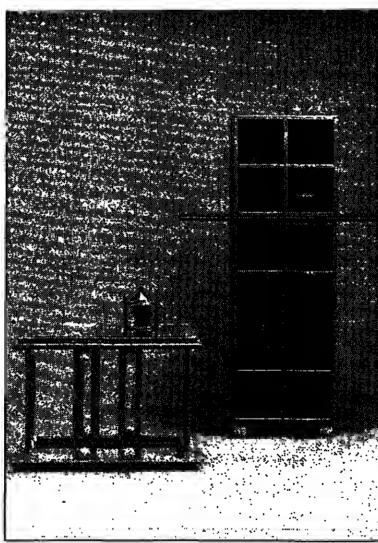
A growing number of industrial designers now wield influence in primary sectors like furniture production, while established players are using data bases to systematically link factories with designers and channel Portuguese goods into foreign markets.

"Design is the oldest profession in the world because without artifacts, tools and instruments, humanity couldn't survive," says Antonio Sena da Silva, president of the Centro Português de Design (CPD), a Lisbon-based non-profit organization founded in 1985 to promote industrial design on the domestic market and abroad. Using a data base that contains the names of thousands of Portuguese, European and U.S. designers, CPD serves as an informal network linking industry and design studios on a world scale. It also publishes new editions of industrial design "classics" and a quarterly called "Cadernos de Design" and organizes exhibitions, conferences, workshops and seminars. Many of these activities are conducted with the support of the Ministry of Industry and Energy.

A market player with a complementary strategy is Uniteam, an export, design and management firm with beadquarters in Alfragide. "After the 1974 revolution, it was necessary to find new ways to sell Portuguese products abroad," says Artur Martins, one of the four founding partners. "Our aim was to organize the offer of home products - especially ceramics, utensils and cookware - on the basis of the specific needs and tastes of each market."

Created in 1977. Uniteam is the only exporter in Portugal to offer consulting on design and quality: it systematically scouts international markets for opportunities that match the productive capacities of its Portugnese clients. Last year, Uniteam channeled a stream of exports totaling approximately \$15 million to retail chains and importers in Scandinavia, Germany, the United States, Britain and France.

According to Mr. Sena da Silva, the approximately 60 industrial-design studios and free-lancers that now operate in Portugal are increasingly being asked to use their expertise to help factories rationalize oper-



The furniture industry, made up of more than 7,000 small companies that employ an average of 10 workers, is a good example of a business where designers are being called upon to help cope with change.

ations and adapt to new productive scenari- the same time taking better advantage of os. The furniture industry, made up of more skilled workers." Another founding partner of Uniteam, dethan 7,000 small companies that employ an

average of 10 workers, is a good example of signer Eduardo Afonso Dias, predicts that industrial designers in Portugal will play a a business where designers are being called upon to help cope with change. "In the growing role in the production and promonorthern part of the country, woodworking tion of big-ticket items like furniture. A Uniteam subsidiary, Interior, is well-posiis already a cottage industry," Mr. Sena da Silva says. "People have a cow and grow tioned to take advantage of the trend: cauliflower, but also make components for alongside its main activity -- importing upa local furniture factory. Our job is to apply market homeware from abroad - it also contracts out the production of designer industrial design not only to large-scale furniture and then oversees promotion and mechanized operations but also to networks of small subcontractors who produce comsales on domestic and foreign markets. A ponents in their homes." Another important recent client is the Belem Cultural Center, site of EC meetings during the Portuguese development: designer involvement in the drive to cut costs. "Here the challenge is to presidency: 80 percent of its wooden furniadd value to the process," says Mr. Sena da ture was provided by Interio on the basis of Silva, "reducing manpower overall while at original designs.

1991/1992 growth rate is expected to rise by 10 percent, says the national rent-a-car association ARAC. Avis, Auto-Jardim, Europear and Auto Serro lead the 120-firm market. Most of the fleets are small, totaling around 25/50 vehicles. Only 7 have more than 2,500 vehicles. The Algarve summer tourist trade is e eignificant business source with vest growth potential, eccording to ARAC.

lion escudos (US\$194.9), and the

· A Nielsen survey shows that Portuguese super- and hypermarkets - 1.04 percent of the total 38,058 stores in the country - accounted for 44 percent of all 1991 sales; 215 billion escudos, 24 percent of the 896-billion-escudo market were reported by hypermarkets: eupermarket sales were 179.2 billion escudos. Small food retailers saw their 1991 market share drop to 21.7 percent.

· The country's first bankingsector merger in the current competitive climate is likely to involve BCM-Banco Comercial de Macau and UBP-Unico de Bancos Portuguesas. It aims at creating a large financial group also involving the Bonange Insurance company, which is controlled by BCM. The two banks are considered complementary. A report on UBP prior to its forthcoming privatization says that its strong points are e nationwide 150-branch network and a large number of cilents, especially among Portuguese communities abroad. Weak points

LR

were up 18 percent, to 593 million escudos, from the same period last year, to PTE593 million. Cash flow rose 86 percent, to 1,285 billion escudos. BPA-Banco Portugues do Atlantico, the largest commercial bank, is planning e major expansion into Spain, possibly through the purchase of small or medium-sized Spanish Bank. A market study suggests the ideal BPA network should be 300-400 branches. BPA opened its third branch in Spain at the end of April. It now has offices in Madrid, Vigo and Barcelona.

 SaeR (a domestic rating company) suggests the current size of the financial sector is disproportionate to the overall economy and particularly to the manufacturing sector. It says that with 712 financial institutions operating, mergers and acquisitions are on the horizon.

· impirio (e major insurance company) is to be privatized in July through e public auction on the stock exchange involving the sale of an Indivisible block of shares representing 80 percent of the total capital at e base price of 4,000 escudos e share. Foreign Investment will be limited to 35 percent of the block. The remaining 20 percent will be sold with tranches reserved for employees at 3,500 escudos per share, and 3,750 escudos per share for email savers, emigrants and the general public. Foreigners will be limited to acquiring a further 5 percent from this block. An obstacle to privatiza-

ance, but will receive a block of shares equal to this amount from the state.

 A joint Pulp & Paper Producers Association (ACEL) end National Forestry Deptartment survey confirms there is e developing shortage of aucalyptus for pulp production. It says the short-term supply is sufficient, but of the current plantations, 70 percent are less than eight years old (against e cutting age of 10-12 years); the survey stresses the need to build e strategic reserve. Between 1985 and 1990 (according to an air survey), eucalyptus plantations expanded from 435,000 hectares (1,074 acres) to 529,000 hectares (up by 21 percent). But the total raw material stock fell from 27 million cubic meters (953.5 cubic feet) to 21.8 million cubic meters (down 23.9 percent). Annual industry consumption is 5 million cubic meters of timber, while exports to Spain account for 1 million cubic meters. Required plantation expansion is estimated at 700,000 hectares. The Industry is eyeing agricultural land being abandoned under the impact of CAP reforms.

 A reception given by Luis Mira Amaral, Portugal's minister of industry and Energy, and the International Heraid Tribune is being held in Berlin on May 13 from 5:30 to 7:30 P.M. at the Bristol Hotel Kempinski to mark the publication of this eighth in a series of advertising sections on Portugal. P.W.

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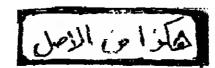
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# **Giants Overcome Kruk and Phillies** On Walk in 10th

SPORTS

#### The Associated Press

John Kruk connected for his first two home runs of the year, but the Phillies lost, 8-7, to the San Francisco Gianus on a bases-loaded walk with two outs in the 10th INNING.

Kruk, batting a league-leading 396. also had a double and scored three times Monday night in Philadelphia. But the Giants were able to overcome Kruk and the Phillies as Royce Clayton's suicide

#### NATIONAL LEAGUE

squeeze scored pinch-runner Jose Uribe to tie the game and Mitch Williams issued the bases-loaded walk to Will Clark.

Uribe started the 10th with a walk and raced to third when Williams threw wildly for an error on Jim McNamara's hunt. After Cory Synder fouled out to first, Darren Lewis walked to load the bases.

"It was kind of ugly. There were a lot of had plays." said the Giants' manager. Roger Craig. "When you win games like that, it's a good sign. It's a sign of a cluh that can win when it's not playing well."

Matt Williams, San Francisco's third haseman, got his eighth homer of the season to extend his power-laden hitting streak to eight games, in which he is 11-for-25 four from Atlanta. with a double and three home runs.

"They come in hunches," Matt Williams said of his powerful pokes. "I don't go up there to hit them, I'm just making contact. Some are getting through, others dropping in front of fielders and some I hit out of the park. They're starting to fall now."

Kruk finally powered a couple of his own out of park after hitting them everywhere else this season, His first homer tied the game in the third, and his second --- a deep shot to center field - gave Philadelphia a 2-1 lead in the fourth.

Clark had an RBI single as part of the Giants' four-run fifth to extend his hitting streak to 12 games.

A Very Off Day No games were scheduled in the American League on Monday. A return to the full schedule was expected Tuesday.

Dave Burba, the winners' fifth pitcher. escaped a bases-loaded jam in the ninth and pitched a scoreless 10th for the victory.

Padres 4, Mets 2: In New York, Andy Benes pitched San Diego past the Mets, snapping New York's 11-game home winning streak. Benes, rebounding from a slump in his first three starts, in which he gave up 18 runs in 16% innings. limited the Mets to two runs on five hits in seven innings. He struck out nine and walked

later

turn at hat.

MAN ... NO MATTER HOW MANY TIMES I SEE THIS

IT STILL SICK

Benito Santigo had a two-run single off Anthony Young in the first inning. The Padres also got a run-scoring sacrifice fly by Jerald Clark in the sixth and an RBI single hy Tony Gwynn an inning

Cardinals 8, Braves 3: In St. Louis, Luis Alicea continued a ter Moises Alou's groundout. spectacular hot streak with a triple, two doubles and five RBIs as the Cardinals took three out of

Alicea, 12-for-60, is batting only 200, but he has six hits in his last seven at home in here last seven at-hats, including his

first home run since 1988, two tri- Craig Biggio doubled in the 10th ples and two doubles and eight and scored on reliever Chuck

Brian Jordan added a two-run homer, a 414-foot (125-meter) shot in the fifth, against loser Steve Avery. Jose DeLeon worked seven innings to win for only the thony were intentionally walked second time since July 28. He to load the hases, McElroy threw the wild pitch past Luis Gonzalez.

Expos 6, Dodgers 5: Larry er, gave up just three hits in seven Walker's two-run single in the 10th gave the Expos a home vicinnings, but reliever Doug Jones tory. Los Angeles was one out could not hold a 1-0 lead. Ryne away from snapping a three-game Sanberg's bases-loaded single in losing streak; it was the third time the eighth tied it, hut pitcher Greg in four games that opponents have Maddux, who reached on a walk, beaten the Dodgers in their final was thrown out at home on the play.



first time since 1975.

most valuable player of the game.

Francisco's Willie McGee.

reserves will be announced the following day.

Monday.

inning RBI, grounded sharply past second off Steve Wilson to score Bret Barberie and Delino DeShields. Barberie opened with a single off Roger McDowell and, after Marquis Grissom's sacrifice, DeShields walked to reach hase. Both men advanced on pinch hit-

Los Angeles had taken a 5-4 lead in the 10th, when Mitch Webster hit his second triple of the

Astros 2, Cubs I: In Houston.

McElroy's wild pitch to win for the Astros. Biggio doubled to left off McElroy and moved to third when Steve Finley grounded out. After Jeff Bagwell and Eric Anthony were intentionally walked

Pete Harnisch, Houston's start-

BOOKS but Elmer Davis got the job), after which he was appointed assistant secretary of MacLeish's battery were killed, but be hy then had been sent home to train re-

> the organizing conference of Unesco. In ing poetry, never would. But how good

fascinate us, and this book does nothing to diminish that. Does it also bring Mac-Leish to life? Yes, as the artist Pet

The Associated Press

NEW YORK — George Brett's name was missing from baseball's all-star ballot, for what Kansas City Royals officials believe is the

Brett, a 13-time All-Star, is the Royals' designated hitter and so

was dropped from the ballot, which includes only position players. Wally Joyner was listed as Kansas City's first baseman and Gregg

Jefferies as the third haseman on the ballot, which was released

Voters do have the option of writing in Brett's name. The most celebrated such case occurred in 1974, when the Los Angeles

Dodgers' Steve Garvey was a write-in selection and then was voted

Balloting for the July 14 game in San Diego will continue through

New York Mets outfielder Bobby Bonilla and New York Yankees

Bonilla voted for Mets in the infield: Eddie Murray at first, Willie

Randolph at second, the injured Kevin Elster at shortstop and Bill Pecota at third (.220). Bonilla picked former Pittsburgh teammate

Barry Bonds in the outfield along with Atlanta's Ron Gant and San

Among Tartabull's selections were Yankees teammates Don Mat-

tingly at first, Pat Kelly at second, Charlie Hayes at third and Roberto Kelly in the outfield,

outfielder Danny Tartabull were present for the start of the ballot-

July 5. The starters will be announced on July 8 and pitchers and

# The Instant Result: Tragedy

Shocking — but All Too Familiar — Scene in Bastia

soccer. The scene

is distressingly fa-

miliar: A child,

International Herald Tribune

ONDON — Never again, we promised ourselves — and believed the pledges of authority — will the lives of soccer fans be crushed so cheaply, so

Yet barely seven years after Bradford and Heysel, and just three since Hillsborough, another tragic veil shrouds European



this time in Corsica, stands amid the tangle of metal and lost lives in a place he was supposedly taken for fun and entertainment

He may be grieving a relative, he may simply be dumbfounded that adults led him to this. We cannot help him. We are too numb with Intility, too weighed down by conscience.

Thirteen dead, and 10 still in critical condition; 863 injured, some unlikely to walk again. It came like a warning bolt from hell on the day UEFA, the European soccer governing body, offered the final forgiveness to England by declaring it host to the 1996 European Championships.

Whereas the English-related disasters involved antiquated structures, the stand that collapsed at Bas-tia's Furiani Stadium was so new it was not even up one week before it fell.

But again and again, death results from putting safety second to profit.

The temporary structure in Bastia was a quick-fix means of capitalizing on a French Cup semifinal that brought Marseille to Corsica. To double the capacity, double the income, Bastia engaged the Nice company Sud-Tribunes to bulkdoze the north standing area and crect a temporary tubular-steel, 20-meter-high (65-foot) grandstand containing 9,500 tip-up plastic seats.

This was one all-seater panacea that crashed. Indeed the haste - the indecent haste - to comply with international soccer's sweeping ruling that seat-ed spectators are safe spectators killed in this instance.

FIFA, the world soccer body, condemned temporary stands after - ever after - the tragedy.

However, it is unreasonable to expect a small group of administrators in Zurich to police the greed and negligence that wrought such a toll in Bastia.

The very idea of erecting such a structure on flimsy. pieces of wood, and not securing them into the sandy ground, beggars belief. It will be a travesty if the one indicated so far — the supervisor of the construc-tion work — is the only scapegoat in the dock facing charges of involuntary homicide.

That worker's responsibility was for the nnts and bolts of the operation. Men above him made culpable and crass misjudgments and then, by all accounts, added to the danger by whipping up an atmosphere that brought the firmsy structure down.

Reports say that two local safety inspectors gave the go-ahead on the morning of the match against the reservations expressed by the fire department.

And Phillipe Broussard, a sportswriter for Le Monde, gave a graphic account from his hospital bed,

WHAT DO YOU THINK

where he is being treated for back injuries. Three of journalists were killed.

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"Loudspeakers were blaring nationalistic musi-and people were stamping their feet." he said. "They were several announcements asking them not to do s for safety reasons."

Broussard added: "One can have no doubt that after two hours of 9,000 people stamping their feet the uprights would come off their wooden supports

The fall came moments before the match scheduled to start. Players on both sides joined the frantic effort to save victims.

Yet in the acrimony that flowed afterward, Olympi que Marseille's team has been labeled uncaring for refusing to comply with the French Football Federa tion's hastily announced decision that Marseille and Monaco would play the final in Paris on Tuesday is aid of the Bastia victims.

Once more, officialdow spoke before it though The instinct to appearse guilt through cash follows every tragedy everywhere, but this was one time when the humanity of the players was closer to the pulse of tragedy than the orders of the committee.

If ever we are to believe in the basic human feelings of professional performers, it came from the mouth of Jean-Pierre Papin, captain of Marseille and of France.

There are people between life and death," he said "It is difficult to play in these conditions." Difficult, and wrong. The Cup is a hollow vase the

year; the urge to give to dependents will be fulfiller; soon enough. And as Papin implies, attempting to play the final while the death count is mounting would be an affront to the living.

O N Wednesday the adventurers of Aiax of Anfirst leg in Turin. In the Netherlands, Ajax ought to win, though Torino would be advised to make an attacking finale of it by striking where overeager Ajax eaves gaps.

The dangers to the Dutch are Walter Casagranda, Torino's Brazilian center-forward who twice equal-ized in the first leg, and the prospect of \$17,500 a man victory bonuses tempting Ajax toward pragmatism. In triumph or defeat, the hard core of Amsterdam

hmatic fans might give some thought to Bastia and some dignity to the night, Come Saturday, Germany has a momentous climate

to its reunified league. Eintracht Frankfurt, VIB Shut-gart and Borussia Dortmund are tied at 50 points with one game each to play. All play away games - m Rostock, Duisburg and Leverkusen - and if all achieve similar results. Frankfurt would be champion

by virtue of a far superior goal-scoring record. A tight, nervy finish also builds in Spain. Rect. Madrid continues to falter at the top after sacking the Coach Raddy Antic to bring back Leo Beenhakker. Barcelona, two points behind and thinking of next week's Champions' Cup Final, has been overtaken by

Atletico Madrid, for whom Paolo Futre has hit inspiring form during seven consecutive victories. Atletico's president, Jesus Gil, offers a Rolls-Royce

to every player, largesse putting him above the team. This was where we came in, discussing greed and instant solutions,

Rub Hughes is on the staff of the Sunday Times,

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#### **ARCHIBALD MACLEISH: An American Life**

By Scott Donaldson. 622 pages. \$35. Houghton Mifflin Co., One Beacon Street, Boston, Massachusetts 02108.

cruits. The war over, he resumed law studies at Harvard and formed lasting friendships with Felix Frankfurter and classmate Dean Acheson, among others. all that time, he had never stopped writ-Frankfurter having introduced him to

was it?

state for Cultural and Political Affairs and, later, chief of the U.S. delegation to

honors piled up. He died 17 days before his 90th birthday. The creative '20s and '30s continue to

NONFICTION

GIVE WAR A CHANCE, by P. J.

O'Rouske REVOLUTION FROM WITHIN,

freeing Ezra Pound from St. Elizabeth's Hospital and don't read him. In his 80s, he was still vigorous. The

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BEETLE BAILEY

**Brett Misses All-Star Ballot** For First Time in 17 Years

Reviewed by Gilbert Harrison

A RCHIBALD MACLEISH's great-est literary success, the verse play "J.B.," which was finished when he was 65 and carned him more than the rest of his writing combined, was a radical revision of the Book of Job. Odd, considering that Job's or J.B.'s afflictions have no counterpart in MacLeish's experience. As we see from Scott Donaldson's lengthy and discerning account, he was a winner from start to finish.

Son of a well-to-do Chicago husinessman and a woman of advanced ideas, young Archie grew up at the turn of the century on a 17-acre estate overlooking Lake Michigan. At Hotchkiss prep school he won all the debating, oratory and composing prizes. Entering Yale in 1915, he was voted the most hrilliant and versatile man in his class. At the end of his first year at Harvard Law School, he married Ada Hitchcock and, it being 1917, enlisted in the glorious war.

MacLeish enlisted in the Yale Mobile Hospital Unit, hut once in France ar- ranged to be commissioned as a lieutenant in the field artillery. Half the men in

DOONESBURY

YO. CHECK. IT OUT.

THE ROTNEY KING THR

THE STUL GHOURN

**DENNIS THE MENACE** 

New Republic editor Herbert Croly, MacLeish spent a summer on the N. R. In the fall, he moved to Boston and attached himself to the prestigious law firm of Choate, Hall and Stewart hut left has." it after three years for the literary life in Paris.

He and Ada and their two children served by a cook, a maid and an Irish nurse, were "dreadfully happy." Ada took singing lessons, they vacationed in Antibes, MacLeish wrote and sat in cafes and rented books from Sylvia Beach. He boxed with Hemingway and was socked in the jaw hy a drunken Scott Fitzgerald.

Then back to journalism. Not Herbert Croly this time hut Henry Luce (Hotch-kiss, Yale, Skull and Bones) and Fortune. His output of articles for Fortune was prodigious. He was by now one of the ighest paid journalists in the country.

He couldn't refuse however, when F. D. R. summoned him to Washington to be librarian of Congress (Frankfurter had put in a good word), and there he remained throughout World War II, taking on such other duties as propaganda for the Office of Facts and Figures and the Office of War Information (he 10 thought he should have headed the OWI.

THOSE JURCIPS

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Print answer here:

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WHAT INACTION

DOES NOT MEAN.

SYLPH WAGON CHUBBY WIZARD

"Fleate give me a pound of hamburger and

cannoi judge. Donaldson remarks that "literary reputations flicker and dim, as Archibald MacLeish's surely My impression is that today's young poets, when they think of Mac-Leish at all, remember him for his role in

Hurd does in his competent portraits. Gilbert Harrison, a former editor-in-

chief of the New Republic, wrote this for The Washington Post.

#### **BEST SELLERS**

11 THE ELF QUEEN OF SHAN-NARA by Terry Brooks \_\_\_\_\_\_ 12 SCARLEIT, by Alexandra Ripley 13 VOX, by Nicholson Baker \_\_\_\_\_\_ 14 SILENT PREY, by John Sandfrod 15 ACTS OF FAITH, by Eric Segal ... The New York Times This list is based on reports from more than 2,000 polistores throughout the United States. Weeks on list are not n

FICTION THE PELICAN ARIEF, by John ALL AROUND THE TOWN, by T' IS FOR INNOCENT, by Sue JAZZ by Toni Morrison RISING SUN, by Michael Crich-13 FOR LOVE ALONE. by Ivana FRENCH SILK, by Sandra &rown OH, THE PLACES YOU'LL GO!, 15 ıž

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REVOLUTION FROM WITHING by Gioria Steinem ROGUE WARRIOR, by Richard Marcinko with John Weisman BACKLASH, by Sman Faludi ...... DOUBLE CROSS, by Sam Giancana and Chuck Giancana HIGH TREASON 2 by Harrison DEN OF THIEVES, by James B. by Dr. Scuss DISNEY'S REAUTY AND THE REAST 10 107 THE ROAD TO OMAHA, by Robert Lucium 7 30

THE DISUNITING OF AMERI-9 !! CA, by Arthur M. Schlesinger Jr. ... MEMORIES, by Ralph Emery with Tom Carte

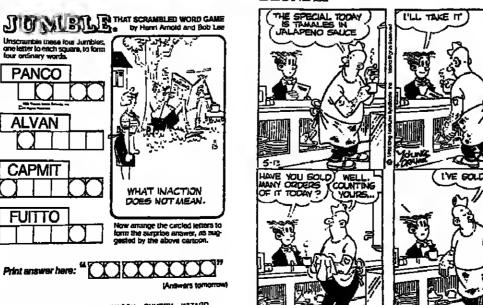
MAUS II, ay Art Spiegleman TWO NATIONS, by Andrew

14 HEAD TO HEAD, by Lester

ADVICE, HOW-TO AND MISCELLANEOUS

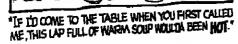
A RETURN TO LOVE, by Mari-THE JUICEMAN'S POWER OP

#### BLONDIE









# INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, MAY 13, 1992 SPORTS NBA PL

# t: Tragedy -Scene in Bastia

Ste were kittieg. Speakers were blaring nationalisie a ple were stamping their feet." he sid a we all announcements asking them of the

is reasons. shard added: "One can have no doug shard of 0,000 people stamping that a came moments before the man of a start Player, on both sides joint a chieve about his business or other to share victures." The start player, on both sides joint a chieve about his business or all of the start player, on both sides joint a chieve about his business or man start business or all of the start player, on both sides joint a start player, instead that to she victure.

effort to save victime. the zerimony that flowed afterward One association team has been labeled meaning the complex with the French Football for astally approximed decision that Maneilla astally blay the final is Paris on These and play the final is Paris of Turks

the Baytin victory more, officialdom spoke before it that the appearse guilt through cash (de sports every where but this was one units of the pinters, was closer to the set stant of the piller was closer to the pate that the orders of the committee er we are we believe in the basic has er we are to cenese in the base bas of professional performers, it came tous of Jean-Pierre Papin, captain of Mase

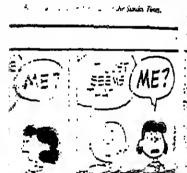
fe are propie between life and death he if are provide to these conditions. Really and wrong. The Cup is a bollow me the arge to give to dependents will be full a arge to give to dependents will be full the give while the death count is monimize

Wolfe-day, the adventurers of Ajar dy. reast shand at 2-2 after the UEFA Cape reast static at an alter the UEFA Cape on Turne in the Netherlands, Ajas me reages Torrers would be advised to man optimate of it by striking where overeget

argers to the Dutch are Walter Caupe Enurgers to the contentionward who twice a he first ing, and the prospect of \$17,500 is And the stand the complet of \$17.004a homeses tamp ang Anax toward pragman arrent of defeat, the hard core of Anage farst might give some thought to Bear grants to the night e Satarday, Germany has a momentous of

Sand and States Contracht Frankfurt VBE by his wife's father. Bernis in Derumund are lied at 50 points Nicknamed Il Coutadino, or The area to the All play away gamethe peasant, he carned a reputa-Leventusen - and is semilar result - Frankfurt would be dans and a far reporter geal-scoring read

The Associated Press Madrid Control Participation Provide Further barrier Medrid Control Participation Medrid Control Parti and a start and a seconse victories. ice's ones, fent, Jesus Gil, offers a Robles Darst ..... . Potting him above their as where we have in discussing greate 55 2 .....



# Moromania' Rages in Italy, Los Verre et une blaring nations

The Associated Press

By Laura Colby nal Herold Trib

Paternational Herald Tribuine PARIS --- When Rand Gardini **American Boat** Takes 2-1 Lead

SAN DIEGO - America' recovered from the closest loss in America's Cup history and crushed Italy's Il Moro di Vene-zia by 1 minute, 58 seconds on Tuesday for a 2-1 lead in the of taiking about his business ex-potence, the Italian industrialist, ig. japached into a discourse 52. Januched into a discourse remnaring the challenges of life with sating in a rough sea and inoucl a film depicting his pride and joy — Il Moro di Venezia. — "When you're sating far away then shore, you're always buffet-"doy wind and current," he said. — Bach-time you move forward, you move back a little. That's sating. — That could also describe Gar-din's currer. Always a risk-taker, final. lan's clubby business establish-

ment with a stock-market raid on the chemicals giant Montedison, a move unheard of at the time. Stubborn and blunt, he then tried to face off the politicians who were interfering in the running of dim's career. Always a risk-taker, he is also used to being buffeted his company's joint venture with a state-owned company.

by adverse elements. But with I Moro's victory over New Zealand But then he hit a losing streak. First, he lost his battle with the to make it to the America's Cup politicians and eventually was finals this month, he is moving forced to sell his stake in the joint forward again, especially in Italy, venture to the government.

into hero practically overnight. Then, last summer, in a family drama right out of "Dynasty," he was forced out as head of the Fertion, at least in part" he said ruzzi group. The showdown came after Gardini tried to pass control necenity. "I was convinced that the Cap would have a very strong impact And I was right." For the past half a dozen year, the alver-haired, chain-moting Gautini has been one of the most allted about business-

company for a sum exceeding 350 men in Italy, rising from a mid-db class background to become billion lire (\$285 million). the head of the Ferritzzi Group, a \$30-billion agricultural, chemi-cal and financial empire founded By last summer, Gardini was just another rich European, jet-ting with his family around the world between his palazzo on Venice's Grand Canal, his ranch

in Brazil and his Paris headquarters at the Hotel Ritz.

package, he got to remain head of the Italian America's Cup challenge. His main occupation became Il Moro di Venezia, which was sponsored by Ferruzzi's Montedison unit with a budget of 58 billion lire (now reported to be

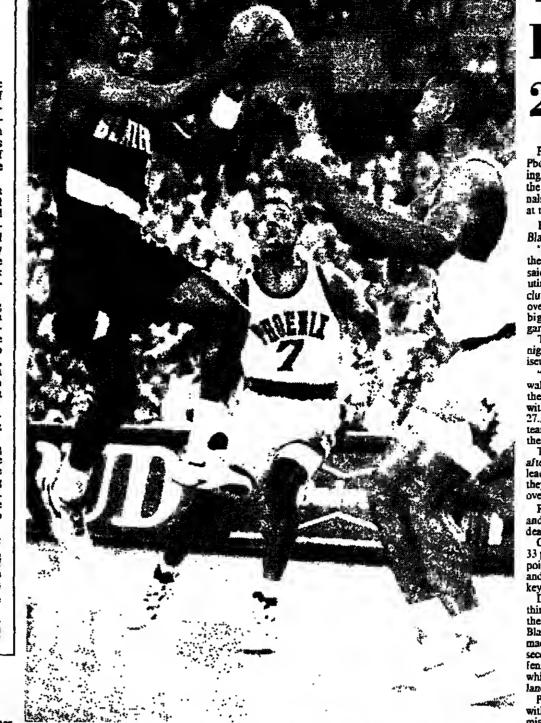
reaching twice that amount). In Italy, the Moro's victory in the races leading up to the final have set off what's being called "Moromania," the sort of frenzied fanaticism usually reserved for soccer. In addition to heavy press coverage, the races have been televised on a network owned by Gardini's former em-

ployer. Gardini himself is receiving congratulations and elogies from some of his former enemies, including politicians who were openly hostile to him a year or so ago. In image-conscious Italy, making it to the finals has at last put the country on the map m yachting, an achievement that makes up for a lot in the past. Despite his proud nature, Gar-dini seems to be trying hard not

We're not in danger of being overoptimistic, just like we weren't over pessimistic before the race started," he said during the runoff with New Zealand.

ready to manage victory, and to absorb defeat." So even if the tide turns for Gardini and Il Moro in the final, and he doesn't achieve his goal of

bringing the next America's Cup tournament to Venice, he seems to face smoother sailing ahead, and perhaps a comeback. "Perhaps," be mused recently. "we can do what we're doing in the America's Cup in Italy, too."



# **Trail Blazers Edge Suns in** 2d Overtime

The Associated Press PHOENIX, Arizona - The Phoenix Suns have a shot at coming back from their 3-1 deficit in the Western Conference semifinals. And they did win in Portland at the start of the season.

But Danny Ainge of the Trail Blazers is taking the realistic view. "They're in the grave, but there's no dirt on them yet." Ainge said Monday night after contrib-uting 25 points and a series of clutch shots to Portland's doubleovertime 153-151 victory in the bigbest-scoring NBA playoff game ever.

The dirt could come Thursday night in Portland's Memorial Coliscum, site of Game 5. "We have our backs to the

wall," said Dan Majerle, who gave the Suns their last lead at 151-150 with an off-balance 16-footer with 27.3 seconds to go. "But we're a team that, with our backs against the wall, we really play up to par." The Blazers are 7-0 in playoffs after taking a 2-1 lead. Their 3-1 lead going back to Portland, where they are 37-8 this season, seems overwbelming.

Regulation ended at 127-127 and the first overtime wound up deadlocked at 140-140. Clyde Drexler led Portland with 33 points and Terry Porter had 31 points and 14 assists. But Ainge and Kevin Duckworth were the key performers in the late stages. Duckworth, scoreless since the third quarter, bad eight points in the second overtime and put the Blazers ahead, 152-151, when he made two free throws with 10.7 seconds left after grabbing an offensive rebound. He was fouled while attempting a jumper in the

lane. Porter added one free throw with 3.6 seconds to play, but missed the second shot. After a

The previous playoff record for points in a game was 285, set when San Antonio beat Denver, 152-133, on April 26, 1983, and matched when Boston routed New York, 157-128, on April 28, 1990. The Blazers were hot in the first quarter, hitting 15 of their first 18

Page 21

shots and opening up a 15-point lead that held up for a 42-29 edge at the end of the first period. The half ended 74-65 because Ainge hit a 3-pointer at the buzzer, just seconds after Tom Chambers had set the crowd roaring with a bas-ket which cut Portland's lead to

six points. "We just gave up too many points in the first balf." Coach Cotton Fitzsimmons said. "They were hot, and they made their shots.'

Chambers scored 17 of his 29 points in the second quarter, but fouled out with 27 seconds left in the first overtime Phoenix starters Tim Perry, An-

drew Lang and Kevin Johnson also fouled out, and when Johnson got his sixth just 11 seconds into the second overtime, fans groaned.

The Suns' floor leader had 35 points and 14 assists. Jeff Hornacek took up the slack

with a 3-pointer to put the Suns ahead 147-146 with 1:44 left, and Cedric Ceballos added a basket 29 seconds later. "I don't think people really un-

derstand — you've got to be lucky as well as good." Coach Rick Adelman said. "A bounce here, a pass there; I don't think anybody should be embarrassed about this game."

Drexlet made two free throws with 1:02 to play in the second overtime and Duckworth added a pair to give the Blazers a 150-149

After Majerle's last basket, Duckworth hit his second pair of foul shots to put Portland ahead to

The Blazers' Terry Porter, flying toward the basket between Kevin Johnson (7) and Andrew Lang. off the mark.

# 9 Are Welcomed Into Basketball Hall of Fame

By Malcolm Moran

New York Times Service SPRINGFIELD, Massachuseus - After his mother's funeral several years ago, when it was time for his brothers and sister to return to their bomes, Al McGuire had a sobering thought.

remains were no longer happy occasions. Who knew when they would all be together

American Basketball Association playoffs. Hawkins, whose creativity and athleticism made him a legend at Boys High School in This may be the part of basketball he

The newest members had been standing near the metallic likenesses that will appear undo what nature has done," Carnesecca tories in the NBA - including the 1977 said. "But really, I must be better looking

As Lanier laughed, Hawkins said, "I think

night and reached a parting agree-ment, the team said, Johnston had three years left on a \$300,000-ayear contract. Johnston's firing had been ru-

mored for days, but he had been in Europe watching the World Cham-pionships and meeting with some Whalers prospects. He returned home Monday night.

The Whalers finished the season with the third worst record in the NHL, but still made the playoffs." Hartford pushed Montreal to seven ames in the first round of the

playoffs before being beaten in

What really hurt the Whalers,

He had reached the point in his life when

again? "The next time was when we'd be on the

players. Belov, who was i he to ath McGuire had overlooked one thing: the of complications in obtaining a visa, wrote a letter that said: "For me, it's a dream to be in the Hall of Fame. I am proud to be the first Soviet player in the Hall of Fame. It is very important to me."

and three national champions at Delta State in Mississippi, and Nera White, a 10-time most valuable player of the Amateur Athletic Union tournament, became the first wom-

en to be inducted as players. "It's about time," Harris-Stewart said with gracious smile. Belov, a leader of the 1972 Soviet team

that won the gold medal at the Summer Olympics in Munich, became the first to join under the new category of international

Brooklyn more than 30 years ago, overcame unfounded allegations that he was connected to a 1961 point-shaving scandal to become a four-time National Basketball Association all star all-star.

The teams Ramsay coached at the high school, college and professional levels won in the Hall of Fame. "I know it's difficult to 1,164 games. His total of 864 coaching vic-

man Larry Murily after Jagr led the Penguns to a 3-2 wichty over the Rangers on Monday tught. That gave the defending Stanley Oup champions a 3-2 lead in the best-of-seven Patrick Division so-Adam Graves in Game 2. "The gays were ready for the game," said Pittsburgh coach South Bowman, "and we got an early power play and we cashed in ries and put them on the doorstep of the Wales Conference finals right away." That happened at 1:15 of the against Böston. They can clinch the division championship with a vic-tory in Game 6 on Wednesday

first period when Tocchet scored from the side of the net off a lovely

so yon don't realize how good he is Hotckey League team's owner, until you see that nobody can keep Richard Gordon, late Monday up with him." did his best impression of Mano L'Emicar, — and the Pittsburgh Pengnins got the best of the New York Rangers. "He was the key. If he didn't step That's usually what they say

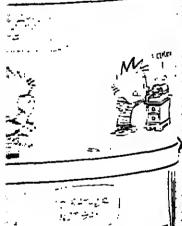
about Lemicux, the NHL's leading scorer during the regular season and the leading scorer in the Stanforward, we weren't going to win the game," said Fittsburgh defense-STANLEY CUP PLAYOFFS

ley Cup playoffs until he was injured by a slash from the Rangers'

double overtime.

#### of the company on to his son, 21, cutting out the children of the We're a strong team, and we're other Ferrazzi siblings. He was dismissed, while his wife, Ida Ferruzzi, sold her stake in the family









FOOD IN

ANIA

With his more celebrated teaminste sidelined by a broken hand, lagr provided some Lemicux-like breakaway by Rangers defenseman Brian Leetch and awarded a penaltouches - a penalty-shot goal in the first period and the game-winty shot at 7:04. ner in the third. "Jagr was unbelievable tonight," suid Penguins forward Rick Toc-

defense is in slow motion.

Whalers Fire Johnston The Hartford Whalers' general manager, Ed Johnston, vilified by

HOM FIR

chet, a late-season acquisition from Philadelphia. "I didn't know he fans for trading away several favorhad that much speed. It's like the ite players, was fired on Tuesday. Johnston, who also served as vice "He doesn't seem to work at it, president, met with the National

bowever, was dwindling fan sup-port. The average attendance of guins on a power play. Then Jagr was pulled down on a 10,896 was the fifth straight season attendance dropped and marked a nine-season low.

Fans directed much of their anger at Johnston, who traded away their longtime favorites. Among those traded away were Ron Francis, Kevin Dineen, Mike Lint, Ulf Samuelsson, Ray Ferraro, Dave Tippett, Sylvain Cote and Todd Krygier.

other side of the grass," be said. possibility of Monday night. His family, friends and former Marquette University

players joined entourages from across the country at the Springfield Civic Center for the enshrinement of the class of 1992 at the Basketball Hall of Fame.

McGuire is one of nine new members, the Hall of Fame's largest group in 32 years, one that reflects the growth of the game. Lusia Harris-Stewart, a member of the

first U.S. Women's Olympic team in 1976

The others inducted are Lou Carnesecca. Connie Hawkins, Jack Ramsey, Bob Lanier and the late Phil Woolpert.

The St. John's teams coached by Carne-Lanier represented the Detroit Pistons and Milwaukce Bucks in eight NBA All-Star secca, who never played a college game at the Games. And Woolpert coached the Univervarsity level, won 526 games, and his New York Nets reached the finals of the 1972 sity of San Francisco teams, with Bill Russell

championship with the Portland Trail Blazers - is second to that of Red Auerbach.

me and Bob are the best-looking guys over Ramsay, whose teams at SL Joseph's Unithere. Al McGuire and those guys - they're versity won 234 games to 11 seasons, began really old." by shooting at a basket on a barn in Milford, McGuire's black suit made him appear the Connecticut. "To think from there I could get here," he said. "Even though it's not far in miles, the distance is unbelievable."

way he did on that 1977 night in Atlanta when his Marquette team, which had lost seven games in the season, defeated North Carolina for a national championship in his final game as a coach. Dean Smith, the losing coach that night, introduced McGuire on Monday night

SIDELINES SCOREBOARD **Dunleavy Ouits** drew, U.S., 38 seconds behind; 5. Dos-Otto Lawritzan, Nonwor, Motarola, 43 seconds be-hind; 6. Goldo Winterberg, Switzerland, Hel-velta, 45 seconds behind; 7. Beat Zoera, Swit-zerland, Helveria, 59 seconds behind; 8. Miles Benes, Madduz (8), Myers (8) and Santiago; ung, Whitehurst (7), Innis (7) and Hundiey, —Benes, 3-1, L—Young, 2-2, Sv—Myers (7), BASEBALL HOCKEY Lakers to Go 3 Arrested in Bastia Stadium Disaster Found, Witherturst (7), Intes (7) and Hondey. A-Bones, 2-31...-Young, 2-2.5⊻-Mivers (7). Sent Francisco (7)8 648 829 1...8 9 3 Paliadetakia 510 167 471 8...7 9 3 (7) Intervent Burkett, Hickerson (7), Beck (8), Righetti 
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 31/2 BASTIA, Corsica (AFP) - Three senior Corsican football officials were Major Leegue Standings Stanley Cup Vend, 45 seconds bernind; 7, bedri Lonie a win-zerland, Helveria, 50 seconds behind; 8, Mika Engleman, U.S., Coors Light, 54 seconds be-hind; 9, Nega, 1;01 behind; 10, Arte Kvalavell, Norway, "2," 1:03 behind; 10, Arte Kvalavell, Back to Bucks Lotte Selbu Nippo Ortx taken into custody on Tuesday over the stadium disaster last week to Pastia. MERICAN LEAGUE DIVISION FINALS Two members of the Corsican football league and a senior board The Associated Press - East Division W C Pct. Durfall, Fillbord M. Kanwarina, McNanvara (8), Eurob (9) and Annwarina, McNanvara (8), Cox, Schillen (6), B.Jones (8), Ritchie (9), MJ.Williams (9) and Deutlon, W-Burbo, 3.L.-MJ.Williams, 21, HRS-San Francisca. (Best-of-7) WALES CONFERENCE member of Bastia football club were being beld, sources said. No names INGLEWOOD, California Patrick Division (Pittsburni keets series 3-2) Pittsburni 2 3 3-3 N.Y. Rungers 0 3 3-2 Fitsf Period—1, Pittsburni, Toccher 1 (Francis, Murniny), 1:15 (pp.). 2, Pittsburni, Murniny), 1:15 (pp.). 2, Pittsburni, TUESDAY'S RESULTS were given. - The Los Angeles Lakers, the National Basketball Asso-1 The president of the French Football Federation, Jean Fournet-14 14 15 14 13 16 Selbu 4, Lotte 1 Nippon Hom 5, Datel 8 ms (0); Pt bio. Krulk 2 (2). Ada.Williams (8); Philadelphia, Kruit 2 (2), Artenia SL Louis 624 627 66-3 9 6 SL Louis 628 222 980-5 13 1 Avery, Rivera (6), Marchar (8) and Roson Berryhill (6); DeLaon, Persz (8) and Roson Nazil W. DeLaon, 2-2 L. Avery, hi HR-51, Fayard, was questioned by the police in Paris on Tuesday. He said he had BASEBALL ciation's glamour team that handed over documents relating to the collapse of a grandstand in which American Leavo lost players to illness and inju-AL-Normed Derek Invindirector of finance. BOSTON-Optioned Me Voysts, first base-on, to Partucket, International Leopue, Re-13 18 12 21 13 people were killed. BASKETBALL ry, lost their coach Tuesday lage 4 (penalty shot).7:04. Seco ad Perio New York, Turcotte 4 (Gortner, Levich). 6:51 (sp), Thirs Period 4. New York, Gariner I (Messier, Beukeboom). 1:51. 5. Pittaburga 20 12 16 TT when Mike Dunleavy resigned 12 212 3 Mike Brumley, Infielder, from Po Laettner to Join U.S. Olympic Team **NBA Playoffs** to return to the Milwaukee Nucket. MINNESOTA—Put Dannie Hill, Inflekter, an 15-dav dischled list. Recoiled Jeff Rebou-let, Inflekter, tram Partiand, Pacific Coast Joar S (Roberts, McEachern), 14:27. Shots on gool—Pittsburgh (on Vanbies 17 14 Bucks. 
 WESTERN CONFERENCE SEXIFINAL (Best-ot-7) [Portland lead series 3-1)

 Partland
 42 32 39 23 13 13-453

 Phemix
 29 34 35 27 13 13-451
 SPRINGFIELD, Massachusetts (AP) - Christian Laettoer of Duke 4% 7% auch) \$ 87 3L New York (on Bo Dunleavy, a former player G.Madduz, McEiroy (10) and Villanueva, Ginardi (9); Harnisch, D.Jones (3), X.Hernon-dez (13) and Toubanse, W—X.Hernondez, 3nd Clyde Drexler of the Portland Trail Blazers were added Tuesday to League. SEATTLE-Sent Rich DeLucia, plicher, to Catgory. Pacific Coast League. Recutied Dave Schmidt, plicher, from Catgory. and assistant coach for the the U.S. Olympie basketball team. Laettner, who led the Blue Devils to the last two national ehampionships, Bucks, bas spent two emodas (18) and Tesbanse, W—XHernandez, 3-0, L—McElrov, 2-2 Los Augeles 21 006 919 1-5 9 1 Mastreat 480 889 2-6 13 3 (10 Instance) R.Martinez, Crews (7), Candelaria (8), Mo-Dowell (8), S.Milson 1/9) and Scioscio: K.Hill, Rolas (4), Fassera (3) and Carter, W—Pas-sera, 1-2, L—S.Wilson, 0-3. LLEAGUE CYCLING tional seasons guiding the PORTLAND: Kersey 9-143-821, Williams 3-65-611, Duckworth 4-84-614, Drazier 12-23 6-11 32, Porter 19-16 10-15 33, Robinson 7-17 3-21 14, Alarge 9-14 3-325, Whattey 9-13-22, Abdeinaby 9-0-06, Bryant 6-1 6-08, Pock 9-0-2-68, Tatasis 54-83 38-53 152. the only college player on the 12-man squad that will go to the Games in Netional League HOUSTON-Activated Ken Committi, faird baseman, from 1540v disobled list. Optioned Eric Yeidans, infletter, to Tucson, Pacific Lakers Barcelona in July. Drexler is having one of the best seasons of his National Pittiburgh New York St. Loois Montrati Philodejot Chicago **Tour du Pont** 312 During that time, Magie Basketball Association career, averaging 25 points and 6.6 rebounds. Drexler has formally accepted the spot and Laettner has made a verbal Johnson retired after discover-Respits to Meeday's fifth stops, a 131.2-adile 7% ing that be had contracted the AIDS virus and several other (2123-6) eter) ruce from Hershey, Pano SAN DIEGO SAN DIEGO-Actuires Gene Horris, Pho-er, from Sectile in exchange for Will Toylor, acceptance. The first 10 players were chosen last fall. ilinationerii's face front heriat?, Pima Ivania, ie Hogerstown, Maryland; 1. Phil Gersun, Australia, Matoria, 5 Nuter, 30 seconds; 2. Scott McKiniov, U.S. 12 17 PHOENIX: Ceballos 7-131-217, Perry 3-51-2 apanese Basebali stars were injured as the Lak-7. Long 54 3-4 12, Horrocek 7-207-723, Johnson 11-24 12-15 35, Malerte 8-24 4-5 21, Chambers 9-1571-1329, Burtt 0-32-22, Nacty 1-30-02, West 5-\_548 \_540 \_500 \_469 \_455 \_357 17 14 17 14 16 16 minutes, Ja seconds: 2 Scott McKhiev, U.S., Spote, zura time; 1 Shove Hogy, U.S., Chev-rolet/L.A, Sharilt's, S.L; 4 Willy Willerms, Bei-stom, Calistron, S.L; 5. Rit Caspens, Beisform, Calistron, S.L; 5. Rite Caspens, Beisform, Sanas Ramanowa, Lithuania, Postboth, S.L; 9, Dave Wildens, Salabum, Calistron, S.L; 9, Johnson Gets NBA Rookie Honors ers barely made the playoffs. FOOTBALL National Football Leopue Named Dr. Len Burnham director W L T Pct. They lost in the first round to 15 17 15 18 10 18 8 9-0 0.Totats 53-115 42-50 151. NEW YORK (AP) - Larry Johnson, made the top pick in the 63 NEL. 2/2 Portland. 17 11 18 12 17 12 13 15 497 100 194 444 400 National Basketball Association by the Charlotte Hornets last June, was NEW ENGLAND-James B. Orthu 3.Point ports-Partiend 611 (Ainte 44 Drazier 1-2, Parter 1-37, Phaesika 3-13 (Homo cak 2-3, Majerie 1-4, Johnson 6-1, Nedy 6-1). Fasted cul-Williams, Rabinson, Perty, \*\* Hanshin Yokult In his first season after re-placing Pat Riley, he led the the purchase of controlling interest to from Victor Klem. CDLLEGE named the league's Rookie of the Year on Tuesday. Nonday's Line Scores The forward from University of Nevada-Las Vegas received 90.5 of 96 Dave Window, Belgium, Colistron, s.L.; 18. Rolf Aldog, Germany, Helvetia, s.t. 12 18 0 .400 10 19 8 .345 TUESDAY'S RESULTS Taiyo Yomluri Lakers to the NBA finals, votes from a nationwide panel of sports writers and broadcasters. MIDWESTERN COLLEGIATE CONFER-Lang, Johnson, Chambers, Rebounds-Port-land 64 (Kersey 10), Phoenix 57 (Maleria 11), Assists-Portland 36 (Porter 14), Phoenix 34 AMERICAN LEAGUE 7% Overall standlays Lafter five slages): 7. Dove Mann, Britch, Coors Light, 20 hours, 19 Johnson averaged 19,2 points, 11 rebounds and 3.6 assists this season, where they lost to the Chicago Ave Mann, Britain, Cors Lipit, 20 hours, 1 niwite, 9 seconds: 2. Sisphan Swart, New reland, Cours Light, 74 seconds behind; 3 Jund, 10 (No.pames scheduled) and Jonethen B. LeCrone com-Bulls. leading all NBA rookies in scoring and ranking second behind Dikembe Tatvo 4. Hunshimo 4. 13 kmings Yamluri 4. Yakult 3. 10 inninas Hanshin 2. Chunichi 1 NATIONAL LEAGUE Assista — Portiand 36 (Porter 14), Phoenix (Johnson 14), Total fouls—Portland 37, Pho nix 38, Technicais—Johnson, Duckworth, BENTLEY-Dick Bation, softwall cooch Mutombo of Denver in rebounding. 290 901 100-4 70 990 402 000-2 3 LaMond, 12 seconds behind: 4. Frankle An-**FHE LOOP?** 

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# **OBSERVER** Where Was the Butler?

8. The black community did it.

the bar of justice? Justice Clarence

п

9. Yes, the late Lee Atwater did

it. The mastermind behind George Bush's 1988 campaign with its tele-

and worst-nightmare photo of

black killer-rapist Willie Horton,

publican strategy of exploiting ra-

cial fears for votes, though it was

Richard Nixon who pioneered it.

10. Richard Nixon did it. The

trouble here is twofold: (1) People

the case against him is pressed. (2)

12. Black racism did it.

13. Asian racism did it.

tendance among illegitimate chil-

dren of teenage mothers, as well as

the maldistribution of income, the

greed of the 1980s, the savings and

loan swindles and Vice President

Dan Quayle's use of government

planes for golfing trips, along with the talk radio, violence on film and

television, cultural illiteracy, the failure of the public-school system.

Therefore:

By Russell Baker

his bed. Why try a man like this? It N EW YORK -- In the good old could end in another day of the murder-mystery days the butlocust, and the object now is to ler did it. Yet he still hasn't even forget the last one with a maximum been hauled in for questioning in of obfuscation and a minimum of the Los Angeles case. He's the only expenditure. one who hasn't. And if so, who shall be brought to

In the past week practically evcrybody has accused practically evervbody else of doing it. Here are Thomas? Anita Hill? Bill Coshy? just a few of the accusations, with earned comment:

Leontyne Price? Darryl Strawber-ry? Hammer? Mike Tyson? New York Mayor David Dinkins? The 1. Lyndon Johnson did it. Though he died in 1973, Johnson late Paul Robeson? And why not cannot hide behind his decease to the late Robeson if the late Lyndon avoid trial. Long-dead presidents Johnson and the late Lee Atwater are constantly being tried and con- can be hauled into court? victed for perpetrating situations that defeated us just this morning.

2. George Bush did it. This is a historic accusation, since it is the first suggestion that George Bush has ever played a role of any kind genic linking of Democrat Dukakis in domestic affairs.

3. The liberals did it. Curiously, this suggests there still exist liberals Atwater continued the winning Recapable of doing something consequential. Conservatives insist there are, but this may merely be something they say to keep their children sensibly scared, now that the young are so steeped in the rising are tired of hearing what Richard Nixon did and will lose interest if 20re of modern entertainment that the Boogeyman seems tamer than Little Lord Fauntleroy. 4. The media did it. What would Loyal Nixon fans will say, "Why the uproar? They all do it." And of course, if everybody does it, it's useless to go to trial because you

a roundup of the usual suspects be without hauling in the media les-tooned in handcuffs?

5. The judge did it. This refers to the judge who moved the L. A. trial from racially mixed I. A. trial suburbs. Probably because of Metro-Goldwyn-Mayer's good Judge Hardy, wise old dad to mischievous 14. Poverty did it. 15. Rap music did it. So did the breakdown of the family, not to mention the decline in church at-Andy Hardy, Americans ascribe godlike wisdom to judges and tire-lessly abuse lawyers. But what is a judge? A lawyer hucky enough to know a successful politician.

6. The jury did it. The case against the jury is pretty thin. Since nobody on the jury had ever been black or beaten by the police, it was only natural for them to think the way black men take control when they're being arrested is by rolling around on the ground and getting

beaten hy police. 7. Police Chief Daryl Gates did it. In some quarters the chief is so get a conviction, whether he did it or not. In others, he is such a favor-

food stamps, government subsidies for dirty art, ridiculously inflated salaries for baseball players, and disliked that it would be a cinch to lots more.

Apparently everybody did it but the butler. It's a pity. It would be so

# Of Mice and Money: A Museum's Battle

By William Grimes New York Times Service TEW YORK - Broadway beckons at

the Museum of the City of New York, where a long-running exhibition chronicles more than a century of the city's musical theater. But at the same time, the museum's theater collection, one of the world's finest, faces an uncertain future.

The financially strapped museum, at Fifth Avenue and 103d Street, has been cutting the staff of its theater collection for five years, and the collection has suffered physical neglect. Historic costumes are exposed to mice, and bundreds of paintings are stacked in a basement that occasionally floods.

The collection is remarkable for the breadth and depth of its holdings, which document the history of the New York stage since the opening of the John Street Theater, the city's first permanent playhouse, in 1767.

The collection includes not only paper documentation but also costumes, props, paintings, and set models. Artifacts and documents range from stage designs for au 1858 production of "The Merchant of Venice" to Alvin Colt's costumes from the original "Guys and Dolls." Former curatorial staff members at the

museum, theater library professionals, and muscum, theater ubrary professionals, and academics have expressed concern at what they see as an archival treasure in deep trouble, caused, in part, by a chronic lack of money for proper conservation and storage, and, in part, by what they say is a downgrading of the collection's status dur-ion the terms of Rohert B. Medicardd ing the tenure of Robert R. Macdonald,

the museum's director since 1985. Under Macdonald, eight of the 10 members of the theater staff have been dismissed or laid off or have left voluntarily out of what they say was frustration at conditions at the museum.

Leading the list of concerns is the museum's downtown costume warehouse, which, Macdonald conceded in a recent interview, is infested with mice. A former curator who visited it says that they have chewed some costumes and left droppings down the front of others. The museum's collection of 800 theatri-cal paintings is stored in the basement of a

building near the museum. According to former staff members, underground water from Harlem Meer, in Central Park, often sceps into the basement. Two years ago, a water holding tank in the building overflowed and sent water cascading into the basement, damaging paintings. Amy Henderson, a cultural historian at

the National Portrait Gallery of the Smithsonian Institution, visited the museum recently to see about borrowing some of the paintings for a show on the Barrymores.



William E. Samo/The New York Times Director Robert R. Macdonaid denies that the collections suffer from neglect.

"Broadwayl: 125 Years of Musical The-ater," an exhibition sponsored by IBM last year, calling it "the largest theater exhibi-tion ever held in this city," and the publi-cation of a book with the same title. "They were warped and filthy," she said. "They require major restoration. The ca-rator who showed me the paintings said,

Former staff members and interested theater professionals say, however, that Macdonald, while seeking to bring the theater department under his control, all but eliminated the staff and turned away the volunteer group that was its chief out-side source of money.

Problems of storage and preservation go back well before Macdonald's arrival. Under Mary C. Henderson, who was named theater curator in 1978, significant

she said, "I realized no one had done any-thing in the year and a half since I left except open the door and throw stuff in. There was a petrified mouse in a glue trap, steps were taken to catalogue the theater collection for the first time, hire new staff, Macdonald insisted in the interview and promote the activities of the Friends of the Theater Collection, a group of wellthat the museum was taking adequate care of its collections. "I will deny absolutely to-do patrons whose splashy fund-raising parties and other efforts channeled money that this museum is not concerned and is not doing everything within its power to care for its collections," he said. to the collection each year, although the amount is in dispute. Thomas A. Andrews, the chairman of the group, says that it was \$200,000 in a good year. Macdonald says it was about half that. Macdonald also said that the museum's commitment to the theater collection was "stronger than it has ever been." He cited

After obtaining some small grants, Henderson began transferring much of the paper collection to acid-free envelopes, boxes, and sloeves.

PEOPLE

Brodsky's Topical Play Ends His Loureate Term

an country iron communist rule to democracy in a way that needls as old Moscow joke. Capitalism is exploitation of man by man; unde-

around." Brodsky's own analyse

The Washington Post wrote that

ing whizzes by unnoticed. Brodsky's last act as poet fames

will be to give a reading of in poetry Thursday at the Library of

general's card-collecting past. h the July issue Stormin' Norman re-

the July issue Storman twatten is veals that he collected Topps in-plane cards as a kid, but "neve really got into" sports circls.

Theater award season rolls on in New York. The Drams Critics' Cr.

cle named "Dancing at Lughness"

cie named "Dancing as Lugnness" by Brian Friel the best play of the 1991-92 season and "Two Trains Running" by Angust Wilson as bes American play. No award was giv-en for best musical. The Drain Desk chose "Crazy for You," a new

musical with old George and in

Gershwin songs, as best musical of the season, and "Marvin's Room,"

Scott McPherson's off-Broadway comedy-drama about a dying woman and her family, as best

Congress.

. . .

Communism it's the other way

"It is a grand gnight with a comedic slant." Reviews have not been favorable. Joe Brown wroten

"cleverness and poetry do any make a play, and with precions little dramatic energy to command attention, much of the withy bicker.

The Card Collector's Price Gnide landed an exclusive inter-view with H. Norman Schwarzkap and got the lowdown on the retired general's card-collecting part is

Joseph Brodsky, the Russian poet who became the United States' poet laurean, is ending he called "Democracy," dealing with the change in a small East Europe an country from communist rule to democracy in a way that mealing

S, Re

Figures

inal Rises in

Supported in part by the Friends, the collection's staff grew from one curator and two assistants to 10 full-time and parttime curators and staff. The Friends grew to a board of 32 and a dnes-paying membership of more than 300.

In 1985, the museum's director, Joseph Veach Noble, retired at the age of 65. He was replaced by Macdonald, who is now 50, and who was, at the time, the director of the Louisiana State Museum in New Orleans and president of the American Association of Muscums.

Macdonald said he took a look around and did not like what he saw. "There was a lack of collegiality --- infighting and tur battles, and curators running anok." he recalled. The worst, he said, was the theater collection. Macdonald moved quickly to bring the department in line with his own notions of "collegial, process-oriented" pro-fessionalism and central accountability. Within a matter of mouths, he had of-

fered Henderson the opportunity to resign. She declined, and was dismissed. Som af-ter, Macdonald disbanded the Friends of the Theater Collection, who have since established a similar support group at the American Theater Wing, the organization that sponsors the Tony Awards. Macdonald said that the Friends had

"usurped the legal responsibilities and au-thority of the board of trustees," that too

much money was spent on the parties. When the city cut its annual grant to the museum last year to about \$670,000, from nearly \$800,000, the museum laid off Henderson's replacement, Lynn Doherty, and other staff members. It also instituted research fees.

Macdonald said that the transfer of theater materials to acid-free containers is continuing. To address the museum's overall con-

servation and storage problems, Macdon-ald has drafted a plan for renovation of the aid has drafted a plan for renovation of the present building and construction of an addition. But the project's cost has been estimated at \$55 million, and the muss-um's resources and fund-raising power make it highly unlikely that anything like that sum can be raised anytime soon.

Resignations, layoffs, and dismissals-have reduced the theater department's staff to two: a former volunteer at the museum filling in as acting curator, and an assistant

"There's no question that that collection has been suffering," said Jeanne T. New-lin, the curator of the Harvard Theater Collection. "I don't know what direction they intend to take, but the time is here. ething decisive has to be done." took the oath "where real people do

Emily Lloyd, New York Citys new sanitation commissioner, passed up the usual City Hall oathtaking ceremony. Instead, Mayor David N. Dinkins swore her in at the District 17 and 18 sanitation garage in Brooklyn's Canarsie disa rict. "Picking op the garbage and sweeping the streets is the essent of what we do," explaining why she

play.



"You think this is bad, you should see the costume collection."

curator of theatrical costumes, until she left

to take up a post as costume manager at the Manhatian Theater Club, visited the collec-tion's warehouse to help a colleague re-search the costumes for the play "Two

Shakespearean Actors." When she arrived,

mouse droppings and textile damage.

Last November, Mary Ann D. Smith, the

Page 22

PERSONALS	ANNOUNCEMENTS	Law, tought in English. Graduates receive a paralegal artificate and	Nice (33) 93 26 13 15	OF APALETMENTS		Josse in 20 cores private woods. A backcome, 2 baths, 1 on suite in poster backcome, large porniled living room, insportie driving room both with parquet floors, fully equipped listimu, diable parage, full ways bosement. \$3,000 maniful gardwar indexted. Act owner for brackner Teil (33-1) 46 33 46 61.	London/Paris. Contact Bonnie Yoncheff, 523 W. 6th, #330, LA, CA 90014 USA. Fax 301-983-605.	Tour Cradit Lycencis, 129 neo Servicet 69003 Lycen. Tel: [16] 78 63 67 77	AMERICAN PASSENGERS Consolida- tors, Reduced First, Outo, Economy forms, UK to USA, Mexico, Cantral America, Caritabaan, Tat. UK 71 477
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